Policyholders' Account (Technical Account)\*\*\*

|   |          |                 |                           | FOR TI          | HE QUARTE            | R ENDED ON JUNE            | 2017               |                       |                   |                  |                           | UP TO           | O THE QUAR           | TER ENDED ON                  | JUNE 2017               |                       |                        |                    |                           | FOR THE Q | UARTER ENDED       | ON JUNE 2     | 2016                  |                       |                        |                 |                         | UP TO           | THE QUARTER I        | ENDED ON JUNE              | 2016               |                       |                      |
|---|----------|-----------------|---------------------------|-----------------|----------------------|----------------------------|--------------------|-----------------------|-------------------|------------------|---------------------------|-----------------|----------------------|-------------------------------|-------------------------|-----------------------|------------------------|--------------------|---------------------------|-----------|--------------------|---------------|-----------------------|-----------------------|------------------------|-----------------|-------------------------|-----------------|----------------------|----------------------------|--------------------|-----------------------|----------------------|
| Particulars   | Schedule |                 | Non Particip<br>(Non-Link |                 |                      | Participating (Non-Linked) | Non Parti          |                       | Total             |                  | Non Particip<br>(Non-Link |                 |                      | Participating<br>(Non-Linked) | Non Particip<br>(Linked |                       | Total                  |                    | Non Particip<br>(Non-Link |           | Particij<br>(Non-L |               | Non Partici<br>(Linke |                       | Total                  |                 | Non Partici<br>(Non-Lin |                 |                      | Participating (Non-Linked) | Non Partio         |                       | Total                |
|   |          | Individual Life | Group<br>Life             | Group<br>Health | Individual<br>Health | Individual<br>Life         | Individual<br>Life | Individual<br>Pension | Ī                 | Individual Life  | Group<br>Life             | Group<br>Health | Individual<br>Health | Individual<br>Life            | Individual Life         | Individual<br>Pension |                        | Individual<br>Life | Group<br>Life             |           | ividual Indivi     |               |                       | Individual<br>Pension |                        | Individual Life | Group<br>Life           | Group<br>Health | Individual<br>Health | Individual<br>Life         | Individual<br>Life | Individual<br>Pension |                      |
| Premiums earned – net   |          |                 |                           |                 |                      |                            |                    |                       |                   |                  |                           |                 |                      |                               |                         |                       |                        |                    |                           |           |                    |               |                       |                       |                        |                 |                         |                 |                      |                            |                    |                       |                      |
| a) Premium  | L-4      | 1,012,222       | 2,310,742                 |                 | 758                  |                            | 141,683            | 2,524                 | 3,646,208         | 1,012,222        | 2,310,742                 | -               | 758                  | 178,279                       | 141,683                 | 2,524                 | 3,646,208<br>(230,666) | 612,897            | 1,146,289                 | -         | 1,070              | 108,144       | 68,481                | 3,604                 | 1,940,485              |                 | 1,146,289               | -               | 1,070                | 108,144                    | 68,481             | 3,604                 | 1,940,485<br>(99,159 |
| b) Reinsurance ceded  | L-4      | (5,269)         | (224,330)                 | 1 -1            | (30)                 | (544)                      | (493)              | -                     | (230,666)         | (5,269)          | (224,330)                 | -               | (30)                 | (544)                         | (493)                   | -                     | (230,666)              | (4,614)            | (93,619)                  | -         | -                  | (453)         | (473)                 | -                     | (99,159)               | (4,614)         | (93,619)                | -               | -                    | (453)                      | (473)              | -                     | (99,15               |
| ) Reinsurance accepted-<br>come from Investments  |          | -               | -                         | 1 -1            |                      | -                          | -                  | -                     | -                 | -                | -                         | -               |                      | -                             | -                       | -                     | -                      | -                  | -                         | -         |                    | -             | - 1                   | -                     | -                      | -               | -                       | -               |                      | -                          | -                  | -                     | -                    |
| ) Interest, Dividends & Rent – Gross  |          | 131.547         | 470 444                   | 211             | 210                  | 27.487                     | 00 007             | 1.428                 | 202 204           | 404 547          | 470 444                   |                 | 242                  | 27.487                        | 00.007                  | 1.428                 | 366,284                | 89.888             | 121.864                   |           | 00                 | 40 505        | 04.700                | 1.487                 | 257,563                | 89.888          | 121.864                 |                 |                      | 19,505                     | 04.700             | 1.487                 | 257,56               |
| Profit on sale/redemption of investments  |          | 131,547         | 178,414<br>24,953         |                 | 210                  | 27,487                     | 26,987<br>37,226   | 4.670                 | 366,284<br>68,565 | 131,547<br>1.504 | 178,414<br>24,953         | 211             | 210                  | 21,487                        | 26,987<br>37,226        | 4,670                 | 68.565                 | 741                | 4.873                     | -         | 20                 | 19,505<br>650 | 24,799<br>31,554      | 6,419                 | 44.238                 |                 | 4.873                   | -               | 20                   | 19,505                     | 24,799<br>31,554   | 6.419                 | 44,23                |
| (Loss on sale/redemption of investments)  |          | 1,504           |                           |                 | -                    | 212                        | (5,058)            | (305)                 | (5,673)           | (35)             | (275)                     | -               | -                    | 212                           | (5,058)                 | (305)                 | (5.673)                | /41                | 4,873                     | -         | 1                  | 650           | (7,734)               | (2,088)               | (9,822)                |                 | 4,873                   | -               | 1                    | 650                        | (7,734)            | (2,088)               | (9,82                |
| ) Transfer/Gain on revaluation/change in fair value*  |          | (35)            | (275)                     | '  -            | -                    | -                          | 15,857             |                       | 15,764            | (35)             | (2/5)                     | -               | -                    | -                             | 15,857                  |                       | 15,764                 | -                  | -                         | -         | -                  | -             | 52.327                | 4,647                 | 56,974                 |                 | -                       | -               | -                    | -                          | 52,327             | 4.647                 | 56.97                |
| Amortisation of discount/(premium)  |          | (2.186)         | (7,900)                   | (32)            | (11)                 | (857)                      | 15,857             | (93)                  | (11,004)          | (2,186)          | (7,900)                   | (32)            | (11)                 | (857)                         | 15,857                  | (93)                  | (11.004)               | 387                | (1.546)                   | -         | (4)                | (418)         | 52,327                | 4,647                 | (1.586)                |                 | (1.546)                 | -               | (4)                  | (418)                      | 52,327             | 4,647                 | (1,58                |
| e) Amortisation of discount/(premium)   |          | (2,186)         | (7,900)                   | (32)            | (11)                 | (857)                      | (17)               | (1)                   | (11,004)          | (2,186)          | (7,900)                   | (32)            | (11)                 | (857)                         | (17)                    | (1)                   | (11,004)               | 387                | (1,546)                   | -         | (1)                | (418)         | (7)                   | (1)                   | (1,586)                | 387             | (1,546)                 | _               | (1)                  | (418)                      | (7)                | (1)                   | (1,58                |
| ransferred from Shareholders' Fund  |          | 154,494         |                           | 7.971           | 8.050                | 63,532                     | 27.432             | 7.521                 | 269,000           | 154.494          | _                         | 7.971           | 8,050                | 63.532                        | 27.432                  | 7,521                 | 269,000                | 338.829            |                           |           | 3.830              | 23,903        | 18.857                |                       | 385.419                | 338.829         |                         |                 | 3.830                | 23,903                     | 18.857             | _                     | 385,41               |
| other Income (to be specified)  |          | 101,101         |                           | 7,071           | 0,000                | 00,002                     | 27,102             | 7,021                 | 200,000           | .0.,.0.          |                           | 1,071           | 0,000                | 00,002                        | 21,102                  | 7,021                 | 200,000                | 000,020            |                           |           | 0,000              | 20,000        | 10,001                |                       | 000,110                | 000,020         |                         |                 | 0,000                | 20,000                     | 10,001             |                       | 000,11               |
| a) Fees & Charges   |          | 486             |                           |                 | _                    | 26                         | 10                 |                       | 522               | 486              | _                         |                 | .                    | 26                            | 10                      | .                     | 522                    | 284                |                           |           | .                  | 60            | 10                    |                       | 354                    | 284             |                         |                 |                      | 60                         | 10                 | -                     | 354                  |
| TOTAL (A)   |          | 1,292,763       | 2,281,604                 | 8.150           | 8,977                | 268,135                    | 243,627            | 15,744                | 4,119,000         | 1,292,763        | 2,281,604                 | 8,150           | 8.977                | 268,135                       | 243,627                 | 15,744                | 4,119,000              | 1.038.412          | 1,177,861                 | -         | 4,920              | 151,391       | 187,814               | 14.068                | 2,574,466              | 1,038,412       | 1,177,861               | -               | 4,920                | 151,391                    | 187,814            | 14,068                | 2,574,466            |
| Commission  | L-5      | 65,747          | 4,790                     |                 | -                    | 12,227                     | 2,491              |                       | 85,255            | 65,747           | 4,790                     | -               | -                    | 12,227                        | 2,491                   | -                     | 85,255                 | 33,836             | 164                       | -         | -                  | 7,277         | 791                   | -                     | 42,068                 |                 | 164                     | -               | -                    | 7,277                      | 791                | -                     | 42,068               |
| Operating Expenses related to Insurance Business  | L-6      | 655,280         | 635,187                   | 8,616           | 8,653                | 127,455                    | 50,187             | 8,722                 | 1,494,100         | 655,280          | 635,187                   | 8,616           | 8,653                | 127,455                       | 50,187                  | 8,722                 | 1,494,100              | 603,174            | 192,316                   |           | 3,848              | 102,030       | 26,203                | 321                   | 927,892                |                 | 192,316                 |                 | 3,848                | 102,030                    | 26,203             | 321                   | 927,892              |
| manage in average of Allewahle Frances transferred to   |          |                 |                           | 1 1             |                      |                            |                    |                       |                   |                  |                           |                 |                      |                               |                         |                       |                        |                    |                           |           |                    |               |                       |                       |                        |                 |                         |                 |                      |                            |                    |                       |                      |
| penses in excess of Allowable Expense transferred to<br>naeholders Account [refer Note -16 II (aj)] |          | -               | -                         | -               | -                    | -                          | -                  | -                     | -                 | -                | -                         | -               | -                    | -                             | -                       | -                     | -                      | -                  | -                         |           |                    | -             | -                     | -                     |                        | -               | -                       |                 |                      | -                          | -                  | -                     | -                    |
| ervice Tax on Premium   |          | -               | -                         | -               | -                    | -                          | 2,400              | 93                    | 2,493             | -                | -                         | -               | -                    | -                             | 2,400                   | 93                    | 2,493                  |                    |                           |           |                    |               | 2,381                 | 109                   | 2,490                  |                 |                         |                 |                      |                            | 2,381              | 109                   |                      |
| rovision for doubtful debts   |          | -               | -                         | -               | -                    | -                          | -                  | -                     |                   | -                | -                         | -               | -                    | -                             |                         | -                     |                        | -                  | -                         | -         | -                  | -             |                       | -                     |                        | -               | -                       | -               | -                    | -                          | -                  | -                     | -                    |
| ad debts written off  |          | -               | -                         |                 | -                    | -                          | -                  | -                     | -                 | -                | -                         | -               | -                    | -                             | -                       | -                     | -                      | -                  | -                         | -         | -                  | -             | -                     | -                     | -                      | -               | -                       | -               | -                    | -                          | -                  | -                     | -                    |
| rovision for Tax  |          | -               | -                         | 1 1             | -                    | -                          | -                  | -                     | -                 | -                | -                         |                 | -                    | -                             | -                       | -                     | -                      | -                  | -                         | -         | -                  | -             | -                     | -                     | -                      | -               | -                       | -               | -                    | -                          | -                  | -                     | -                    |
| Provisions (other than taxation)  |          |                 |                           | 1 1             |                      |                            |                    |                       |                   |                  |                           |                 |                      |                               |                         |                       |                        |                    |                           | -         | -                  |               |                       |                       |                        |                 |                         | -               | -                    |                            |                    |                       |                      |
| a) For diminution in the value of investments (Net)   |          | -               | -                         | 1 1             | -                    | -                          | -                  | -                     | -                 | -                | -                         |                 | -                    | -                             | -                       | -                     | -                      | -                  | -                         | -         | -                  | -             | -                     | -                     | -                      | -               | -                       | -               | -                    | -                          | -                  | -                     | -                    |
| b) Others (to be specified)   |          | -               | -                         | 1 1             | -                    | -                          | -                  | -                     | -                 | -                | -                         |                 | -                    | -                             | -                       | -                     | -                      | -                  | -                         | -         | -                  | -             | -                     | -                     | -                      | -               | -                       | -               | -                    | -                          | -                  | -                     | -                    |
| TOTAL (B)   |          | 721,027         | 639,977                   |                 | 8,653                | 139,682                    | 55,078             | 8,815                 | 1,581,848         | 721,027          | 639,977                   | 8,616           | 8,653                | 139,682                       | 55,078                  | 8,815                 | 1,581,848              | 637,010            | 192,480                   | -         | 3,848              | 109,307       | 29,375                | 430                   | 972,450                | ,               | 192,480                 |                 | 3,848                | 109,307                    | 29,375             | 430                   | 969,960              |
| Benefits Paid (Net)   | L-7      | 65,891          | 362,072                   | -               | -                    | 17,634                     | 178,132            | 11,771                | 635,500           | 65,891           | 362,072                   | -               | -                    | 17,634                        | 178,132                 | 11,771                | 635,500                | 76,886             | 178,873                   |           | -                  | 13,301        | 173,636               | 20,485                | 463,181                | 76,886          | 178,873                 |                 | -                    | 13,301                     | 173,636            | 20,485                | 463,181              |
| Bonuses Paid  |          | -               | -                         | -               | -                    | 77                         | -                  | -                     | 77                | -                | -                         | -               | -                    | 77                            | -                       | -                     | 77                     | -                  | -                         |           |                    | 3             | -                     | -                     | 3                      | -               | -                       |                 |                      | 3                          | -                  | -                     | 3                    |
| Change in valuation of liability in respect of life policies  |          |                 |                           | 1 1             |                      |                            |                    |                       |                   |                  |                           |                 |                      |                               |                         |                       |                        | -                  | -                         |           |                    | -             | -                     | -                     |                        | _               | -                       |                 |                      | -                          | -                  | -                     |                      |
| , , ,   |          | 505.045         | 4 000 405                 | (557)           | 004                  | 440.740                    | 40.447             | (4.0.40)              | 4 054 005         | 505.045          | 4 000 405                 | (557)           | 204                  | 440.740                       | 40.447                  | (4.0.40)              | 4 054 005              | 004.540            | 707.040                   |           | 4.070              | 00.700        | (45.407)              | (7.047)               | 4 000 400              | 004.540         | 707.343                 |                 | 4.070                | 00.700                     | (45.407)           | (7.047)               | 4 000 40             |
| a) Gross**  |          | 505,845         | 1,029,165                 |                 | 324                  | 110,742                    | 10,417             | (4,842)               | 1,651,095         | 505,845          | 1,029,165                 | (557)           | 324                  | 110,742                       | 10,417                  | (4,842)               | 1,651,095<br>(153,502) | 324,516            | 707,343                   |           | 1,072              | 28,780        | (15,197)              | (7,347)               | 1,039,166<br>(239,736) |                 |                         |                 | 1,072                | 28,780                     | (15,197)           | (7,347)               | 1,039,166            |
| b) Amount ceded in Reinsurance  |          | -               | (153,593)                 | 91              | -                    | -                          | -                  | -                     | (153,502)         | -                | (153,593)                 | 91              | -                    | -                             | -                       | -                     | (153,502)              | -                  | (239,736)                 |           | -                  | -             | -                     | -                     | (239,730)              | -               | (239,736)               |                 | -                    | -                          | -                  | -                     | (239,730             |
| c) Amount accepted in Reinsurance TOTAL (C)   |          | 571.736         | 1.237.644                 | (466)           | 324                  | 128.453                    | 188,549            | 6.929                 | 2.133.169         | 571.736          | 1.237.644                 | (466)           | 324                  | 128.453                       | 188.549                 | 6.929                 | 2.133.169              | 401.402            | 646,480                   |           | 1.072              | 42.083        | 158,439               | 13,138                | 1.262.614              | 401.402         | 646.480                 |                 | 1.072                | 42.083                     | 158.439            | 13.138                | 1.262.614            |
|   |          | 371,730         |                           | 1               | 324                  | 120,400                    | 100,545            | 0,323                 |                   | 371,730          |                           | (400)           | 324                  | 120,400                       | 100,545                 | 0,323                 |                        | 401,402            |                           |           | 1,072              | 42,003        | 130,433               | - 1                   |                        |                 |                         |                 | 1,072                | 42,003                     | 130,433            | 15,150                |                      |
| SURPLUS/ (DEFICIT) (D) =(A)-(B)-(C)   |          | -               | 403,983                   | -               | -                    | -                          | -                  | -                     | 403,983           | -                | 403,983                   | -               | -                    | -                             | -                       | -                     | 403,983                | -                  | 338,901                   | -         |                    |               | -                     | 500                   | 339,401                | -               | 338,901                 | -               |                      | -                          | -                  | 500                   | 341,891              |
| PPROPRIATIONS   |          |                 |                           | 1 1             |                      |                            |                    |                       |                   |                  |                           |                 |                      |                               |                         |                       |                        |                    |                           |           |                    |               |                       |                       |                        |                 |                         |                 |                      |                            |                    |                       |                      |
| ransfer to Shareholders' Account  | 1        | -               | 403,983                   |                 | -                    | -                          | -                  | -                     | 403,983           | -                | 403,983                   | -               | -                    | -                             | -                       | -                     | 403,983                | -                  | 338,901                   | -         | -                  | -             | -                     | 500                   | 339,401                | -               | 338,901                 | -               | -                    | -                          | -                  | 500                   | 1,577,091            |
| ransfer to Other Reserves (to be specified)   |          | -               | -                         | -               | -                    | -                          | -                  | -                     | -                 | -                | -                         | -               | -                    | -                             | -                       | -                     | -                      | -                  | -                         | -         |                    | -             | -                     | -                     | -                      | -               | -                       | -               |                      | -                          | -                  | -                     | -                    |
| alance being Funds for Future Appropriations  | 1        | -               | -                         | -               | -                    | -                          | -                  | -                     | -                 | -                | -                         | -               | -                    | -                             | -                       | -                     | -                      | -                  | -                         | -         | -                  | -             | -                     | -                     | -                      | -               | -                       | -               | -                    | -                          | -                  | -                     |                      |
| TOTAL (D)   |          | -               | 403,983                   | -               | -                    | -                          | -                  | -                     | 403,983           | -                | 403,983                   | -               | -                    | -                             | -                       | -                     | 403,983                | -                  | 338,901                   | -         | -                  | -             | -                     | 500                   | 339,401                | -               | 338,901                 | -               | -                    | -                          | -                  | 500                   | 1,577,09             |
| he Total Surplus as mentioned below :   |          |                 |                           | 1               |                      |                            |                    |                       |                   |                  |                           |                 | - 1                  |                               |                         |                       |                        |                    |                           |           |                    |               |                       |                       |                        |                 |                         |                 |                      |                            |                    |                       |                      |
| a) Interim Bonus Paid   | 1        | -               | -                         |                 |                      | 77                         | -                  | -                     | 77                | -                | -                         | -               |                      | 77                            | -                       | -                     | 77                     | -                  | -                         | -         | -                  | 3             | -                     | -                     | 3                      | -               | -                       | -               |                      | 3                          | -                  | -                     | 3                    |
| Allocation of Bonus to Policyholders  | 1        | -               | -                         |                 |                      | -                          | -                  | -                     | -                 | -                | -                         | -               |                      | -                             | -                       | -                     | -                      | -                  | -                         | -         | -                  | -             | -                     | -                     | -                      | -               | -                       | -               |                      | -                          | -                  | -                     | -                    |
| c) Surplus shown in Revenue Account   |          | -               | 403,983                   | -               | -                    | -                          | -                  | -                     | 403,983           | -                | 403,983                   | -               | -                    | -                             | -                       | -                     | 403,983                | -                  | 338,901                   | -         | -                  | -             | -                     | 500                   | 339,401                |                 | 338,901                 | -               | -                    | -                          | -                  | 500                   | 339,401              |
| Total Surplus (a+b+c)   | 1        | -               | 403,983                   | -               | -                    | 77                         | -                  | -                     | 404,060           | -                | 403,983                   | -               | -                    | 77                            | -                       | -                     | 404,060                | -                  | 338,901                   | -         | -                  | 3             | -                     | 500                   | 339,404                | -               | 338,901                 | -               | -                    | 3                          | -                  | 500                   | 339,404              |

Total Surplus (a-b+c)

Notes:

Represents the deemed realised gain as per norms specified by the Authority.

Represents Mathematical Reserves after allocation of bonus

Please refer regulation (1) of Part V - Preparation of Financial statement of IRDA(Accounting) Regulations, 2002

Registration No. 140 ; Date of Registration with the IRDAI: June 27, 2008

Profit & Loss Account For the quarter Ended June 30, 2017

## Shareholders' Account (Non-technical Account)

| Shareholders' Account (Non-technical Account)   |          |  |  |  | (Rs.'000)                                  |
|---|----------|--|--|--|--|
| Particulars   | Schedule | FOR THE<br>QUARTER ENDED<br>ON JUNE 2017 | UP TO THE<br>QUARTER ENDED<br>ON JUNE 2017 | FOR THE<br>QUARTER ENDED<br>ON JUNE 2016 | UP TO THE<br>QUARTER ENDED<br>ON JUNE 2016 |
| Amounts transferred from/to the Policyholders Account (Technical Account) Income From Investments |          | 403,983                                  | 403,983                                    | 339,401                                  | 339,401                                    |
| (a) Interest, Dividends & Rent – Gross  |          | 136,102                                  | 136,102                                    | 145,956                                  | 145,956                                    |
| (b) Profit on sale/redemption of investments  |          | 42,360                                   | 42,360                                     | 32,818                                   | 32,818                                     |
| (c) (Loss on sale/ redemption of investments)   |          | (730)                                    | (730)                                      | (2,247)                                  | (2,247)                                    |
| (d) Amortisation of discount/(premium)  |          | (7,900)                                  | (7,900)                                    | (3,281)                                  | (3,281)                                    |
| Other Income (To be specified)  |          | -  | -  | -  | -  |
| TOTAL (A)   |          | 573,815                                  | 573,815                                    | 512,647                                  | 512,647                                    |
| Expense other than those directly related to the insurance business:                              |          | 110,986                                  | 110,986                                    | 21,852                                   | 21,852                                     |
| Expenses in excess of Allowable Expense transferred from Policyholders Account                    |          | -  | -  |  |  |
| Bad debts written off   |          | -  | -  | -  | -  |
| Transfer to Policyholders' fund   |          | 269,000                                  | 269,000                                    | 385,419                                  | 385,419                                    |
| Provisions (Other than taxation)  |          |  |  |  |  |
| (a) For diminution in the value of investments (Net)  |          | -  | -  | -  | -  |
| (b) Provision for doubtful debts  |          | -  | -  | -  | -  |
| (c) Others (to be specified)  |          | - 070 000                                | - 070 000                                  | 407.074                                  | -  |
| TOTAL (B)   |          | 379,986                                  | 379,986                                    | 407,271                                  | 407,271                                    |
| Profit/ (Loss) before tax   |          | 193,829                                  | 193,829                                    | 105,376                                  | 105,376                                    |
| Provision for Taxation  |          | -  | -  | -  | -  |
| Current Tax Credit/(Charge)   |          | _  | -  | -  | -  |
| Deferred Tax Credit / (Charge)  |          | (24,955)                                 | (24,955)                                   | (13,567)                                 | (13,567)                                   |
| Profit / (Loss) after tax   |          | 168,874                                  | 168,874                                    | 91,809                                   | 91,809                                     |
| APPROPRIATIONS  |          |  |  |  |  |
| (a) Balance at the beginning of the year.   |          | (3,539,405)                              | (3,539,405)                                | (4,152,944)                              | (4,152,944)                                |
| (b) Interim dividends paid during the year  |          | (5,555, 100)                             | -  | -  | -  |
| (c) Proposed final dividend   |          | -  | -  | -  | -  |
| (d) Dividend distribution on tax  |          | -  | -  | -  | -  |
| (e) Transfer from reserves/ other accounts - Funds For Future Appropriation                       |          | -  | -  | -  | -  |
| Profit carriedto the Balance Sheet  |          | (3,370,531)                              | (3,370,531)                                | (4,061,135)                              | (4,061,135)                                |

FORM L-3-A: Balance Sheet

Registration No. 140 ; Date of Registration with the IRDAI: June 27, 2008

| Balance Sheet As At June 30, 2017                                     |          |                     | (Rs.'000)           |
|---|----------|---------------------|---------------------|
| Particulars   | Schedule | As at June 30, 2017 | As at June 30, 2016 |
| SOURCES OF FUNDS  |          |                     |                     |
| SHAREHOLDERS' FUNDS:  |          |                     |                     |
| SHARE CAPITAL   | L-8,L-9  | 3,740,619           | 3,740,619           |
| SHARE APPLICATION MONEY   |          | -                   | -                   |
| RESERVES AND SURPLUS  | L-10     | 8,329,217           | 8,329,217           |
| CREDIT/[DEBIT] FAIR VALUE CHANGE ACCOUNT                              |          | 370,053             | (13,965)            |
| Sub-Total   |          | 12,439,889          | 12,055,871          |
| BORROWINGS  | L-11     | -                   | -                   |
| POLICYHOLDERS' FUNDS:   |          |                     |                     |
| CREDIT/[DEBIT] FAIR VALUE CHANGE ACCOUNT                              |          | 29,649              | 8                   |
| POLICY LIABILITIES  |          | 17,762,693          | 11,356,036          |
| INSURANCE RESERVES  |          | -                   | -                   |
| PROVISION FOR LINKED LIABILITIES                                      |          | 2,502,747           | 2,210,089           |
| Sub-Total   |          | 20,295,089          | 13,566,133          |
| FUNDS FOR FUTURE APPROPRIATIONS                                       |          | -                   | -                   |
| TOTAL   |          | 32,734,978          | 25,622,004          |
| APPLICATION OF FUNDS  |          |                     |                     |
| INVESTMENTS   |          |                     |                     |
| Shareholders'   | L-12     | 8,777,316           | 7,103,097           |
| Policyholders'  | L-13     | 17,934,025          | 11,445,904          |
| ASSETS HELD TO COVER LINKED LIABILITIES                               | L-14     | 2,502,747           | 2,210,089           |
| LOANS   | L-15     | 21,560              | 7,135               |
| FIXED ASSETS  | L-16     | 489,493             | 451,856             |
| DEFERRED TAX ASSETS   |          | 499,442             | 601,496             |
| CURRENT ASSETS  |          |                     |                     |
| Cash and Bank Balances  | L-17     | 344,115             | 330,025             |
| Advances and Other Assets   | L-18     | 2,013,974           | 1,330,042           |
| Sub-Total (A)   |          | 2,358,089           | 1,660,067           |
| CURRENT LIABILITIES   | L-19     | 3,121,527           | 1,842,016           |
| PROVISIONS  | L-20     | 96,698              | 76,759              |
| Sub-Total (B)   |          | 3,218,225           | 1,918,775           |
| NET CURRENT ASSETS (C) = (A – B)                                      |          | (860,136)           | (258,708)           |
| MISCELLANEOUS EXPENDITURE (to the extent not written off or adjusted) | L-21     | -                   | -                   |
| DEBIT BALANCE IN PROFIT & LOSS ACCOUNT (Shareholders' Account)        |          | 3,370,531           | 4,061,135           |
| Debit Balance of Revenue Account                                      |          | -                   | -                   |
| TOTAL   |          | 32,734,978          | 25,622,004          |

**CONTINGENT LIABILITIES** (Rs.'000)

| Particulars  | As at June 30, 2017 | As at June 30, 2016 |
|--|---------------------|---------------------|
| Partly paid-up investments Claims, other than against policies, not acknowledged as debts by the company | 3,278               | 4,095               |
| Underwriting commitments outstanding (in respect of shares and securities)                               |                     |                     |
| Guarantees given by or on behalf of the Company  |                     |                     |
| Statutory demands/ liabilities in dispute, not provided for  | 20,500              | 70,553              |
| Reinsurance obligations to the extent not provided for in accounts                                       |                     |                     |
| Other-   |                     |                     |
| Statutory Bonus (retrospective amendment stayed by Karnataka and   | 8,115               | 8,115               |
| Kerala High Courts   | 0,115               | 0,113               |
| Policy related claims under litigation   | 60,597              | -                   |
| TOTAL  | 92,490              | 82,763              |

Registration No. 140; Date of Registration with the IRDAI: June 27, 2008

(Rs.'000)

|       |                     |            |                     | FOR TH | IE QUARTER | ENDED ON JUI               | NE 2017    |                   |           |            |                    | FOR T               | HE PERIOD  | ENDED ON JUN               | IE 2017    |                   | (13.000)  |
|-------|---------------------|------------|---------------------|--------|------------|----------------------------|------------|-------------------|-----------|------------|--------------------|---------------------|------------|----------------------------|------------|-------------------|-----------|
| S.No. | Particulars         |            | Non Parti<br>(Non-L | •      |            | Participating (Non-Linked) |            | icipating<br>ked) | Total     |            | Non Part<br>(Non-L | icipating<br>inked) |            | Participating (Non-Linked) |            | icipating<br>ked) | Total     |
|       |                     | Individual | Group               | Group  | Individual | Individual                 | Individual | Individual        |           | Individual | Group              | Group               | Individual | Individual                 | Individual | Individual        |           |
|       |                     | Life       | Life                | Health | Health     | Life                       | Life       | Pension           |           | Life       | Life               | Health              | Health     | Life                       | Life       | Pension           |           |
| 1     | First year premiums | 486,098    | -                   | -      | 8          | 80,410                     | 36,262     | -                 | 602,778   | 486,098    | -                  | -                   | 8          | 80,410                     | 36,262     | -                 | 602,778   |
| 2     | Renewal Premiums    | 525,992    | -                   | -      | 729        | 97,869                     | 38,325     | 2,524             | 665,439   | 525,992    | -                  | -                   | 729        | 97,869                     | 38,325     | 2,524             | 665,439   |
| 3     | Single Premiums     | 132        | 2,310,742           | -      | 21         | -                          | 67,096     | -                 | 2,377,991 | 132        | 2,310,742          | -                   | 21         | -                          | 67,096     | -                 | 2,377,991 |
|       | TOTAL PREMIUM       | 1,012,222  | 2,310,742           | -      | 758        | 178,279                    | 141,683    | 2,524             | 3,646,208 | 1,012,222  | 2,310,742          | -                   | 758        | 178,279                    | 141,683    | 2,524             | 3,646,208 |

|       |                     |            |                     | FOR TH | HE QUARTER | ENDED ON JUI               | NE 2016    |                   |           |            |                    | FOR 1  | THE PERIOD | ENDED ON JUN               | IE 2016    |                   | (RS. 000) |
|-------|---------------------|------------|---------------------|--------|------------|----------------------------|------------|-------------------|-----------|------------|--------------------|--------|------------|----------------------------|------------|-------------------|-----------|
| S.No. | Particulars         |            | Non Parti<br>(Non-L |        |            | Participating (Non-Linked) |            | icipating<br>ked) | Total     |            | Non Part<br>(Non-L |        |            | Participating (Non-Linked) |            | icipating<br>ked) | Total     |
|       |                     | Individual | Group               | Group  | Individual | Individual                 | Individual | Individual        |           | Individual | Group              | Group  | Individual | Individual                 | Individual | Individual        |           |
|       |                     | Life       | Life                | Health | Health     | Life                       | Life       | Pension           |           | Life       | Life               | Health | Health     | Life                       | Life       | Pension           |           |
| 1     | First year premiums | 268,734    | -                   | -      | 786        | 43,236                     | 12,410     | -                 | 325,166   | 268,734    | -                  | -      | 786        | 43,236                     | 12,410     | -                 | 325,166   |
| 2     | Renewal Premiums    | 344,163    | -                   | -      | -          | 64,908                     | 39,627     | 3,604             | 452,302   | 344,163    | -                  | -      | -          | 64,908                     | 39,627     | 3,604             | 452,302   |
| 3     | Single Premiums     | -          | 1,146,289           | -      | 284        | -                          | 16,444     | -                 | 1,163,017 | -          | 1,146,289          | -      | 284        | -                          | 16,444     | -                 | 1,163,017 |
|       | TOTAL PREMIUM       | 612,897    | 1,146,289           | -      | 1,070      | 108,145                    | 68,481     | 3,604             | 1,940,486 | 612,897    | 1,146,289          | -      | 1,070      | 108,145                    | 68,481     | 3,604             | 1,940,487 |

Insurer: DHFL Pramerica Life Insurance Company Limited Registration No. 140; Date of Registration with the IRDAI: June 27, 2008

(Rs.'000)

|   |                    |                    | FOR TH          | IF QUARTER           | ENDED ON JU                | NF 2017            |                       |        |                    |               | FOR                 | THE PERIOR           | ENDED ON JU                | INF 2017           |                       | (RS. 1000) |
|---|--------------------|--------------------|-----------------|----------------------|----------------------------|--------------------|-----------------------|--------|--------------------|---------------|---------------------|----------------------|----------------------------|--------------------|-----------------------|------------|
| Particulars   |                    | Non Part<br>(Non-L | icipating       | E GOARTER            | Participating (Non-Linked) | Non Part           | icipating<br>ked)     | Total  |                    |               | icipating<br>inked) | THE PERIOD           | Participating (Non-Linked) | Non Par            | ticipating<br>nked)   | Tatal      |
|   | Individual<br>Life | Group<br>Life      | Group<br>Health | Individual<br>Health | Individual<br>Life         | Individual<br>Life | Individual<br>Pension | Total  | Individual<br>Life | Group<br>Life | Group<br>Health     | Individual<br>Health | Individual<br>Life         | Individual<br>Life | Individual<br>Pension | Total      |
| Commission paid   |                    |                    |                 |                      |                            |                    |                       |        |                    |               |                     |                      |                            |                    |                       |            |
| Direct – First year premiums  | 58,639             | 100                | -               | -                    | 9,375                      | 1,439              | -                     | 69,553 | 58,639             | 100           | _                   | -                    | 9,375                      | 1,439              | -                     | 69,553     |
| - Renewal premiums  | 7,008              | -                  | -               | -                    | 2,852                      | 190                | -                     | 10,050 | 7,008              | -             | -                   | -                    | 2,852                      | 190                | -                     | 10,050     |
| - Single premiums   | 100                | 4,690              | -               | -                    | -                          | 862                | -                     | 5,652  | 100                | 4,690         | -                   | -                    | -                          | 862                | -                     | 5,652      |
| Total (A)   | 65,747             | 4,790              | -               | -                    | 12,228                     | 2,491              | -                     | 85,255 | 65,747             | 4,790         | -                   | -                    | 12,228                     | 2,491              | -                     | 85,255     |
| Add: Commission on Re-insurance Accepted  | -                  | -                  | -               | -                    | -                          | -                  | -                     | -      | -                  | -             | -                   | -                    | -                          | -                  | -                     | -          |
| Less: Commission on Re-insurance Ceded  | -                  | -                  | -               | -                    | -                          | -                  | -                     | -      | -                  | -             | -                   | -                    | -                          | -                  | -                     | -          |
| Net Commission  | 65,747             | 4,790              | -               | -                    | 12,228                     | 2,491              | -                     | 85,255 | 65,747             | 4,790         | -                   | -                    | 12,228                     | 2,491              | -                     | 85,255     |
| Break-up of the expenses (Gross) incurred to procure business to be furnished as per details indicated below: |                    |                    |                 |                      |                            |                    |                       |        |                    |               |                     |                      |                            |                    |                       |            |
| Agents  | 38,228             | -                  | -               | -                    | 8,638                      | 1,660              | -                     | 48,526 | 38,228             | -             | -                   | -                    | 8,638                      | 1,660              | -                     | 48,526     |
| Brokers   | 73                 | 4,742              | -               | -                    | (115)                      | 7                  | -                     | 4,707  | 73                 | 4,742         | -                   | -                    | (115)                      | 7                  | -                     | 4,707      |
| Corporate Agency  | 27,343             | 48                 | -               | -                    | 3,698                      | 824                | -                     | 31,913 | 27,343             | 48            | -                   | -                    | 3,698                      | 824                | -                     | 31,913     |
| Referral  | 103                | -                  | -               | -                    | 6                          | -                  | -                     | 109    | 103                | -             | -                   | -                    | 6                          | -                  | -                     | 109        |
| Others (pl. specify)  | -                  | -                  | -               | -                    | -                          | -                  | -                     | -      | -                  | -             | -                   | -                    | -                          | -                  | -                     | -          |
| Bancassurance   | -                  | -                  | -               | -                    | -                          | -                  | -                     | -      | -                  | -             | -                   | -                    | -                          | -                  | -                     | -          |
| TOTAL (B)   | 65,747             | 4,790              | -               | -                    | 12,227                     | 2,491              | •                     | 85,255 | 65,747             | 4,790         | -                   | -                    | 12,227                     | 2,491              | -                     | 85,255     |

|   |            |          |           |            |                 |            |            |        |            |          |           |            |               |            |             | (Rs.'000) |
|---|------------|----------|-----------|------------|-----------------|------------|------------|--------|------------|----------|-----------|------------|---------------|------------|-------------|-----------|
|   |            |          |           | IE QUARTER | ENDED ON JU     |            |            |        |            |          |           | THE PERIOD | ENDED ON JU   |            |             |           |
|   |            | Non Part | icipating |            | Participating   | Non Par    | icipating  |        |            | Non Part | icipating |            | Participating | Non Par    | rticipating |           |
| Particulars                                     |            | (Non-L   | inked)    |            | (Non-Linked)    | (Lin       | ked)       |        |            | (Non-L   | inked)    | _          | (Non-Linked)  | (Lir       | nked)       |           |
|   | Individual | Group    | Group     | Individual |                 | Individual | Individual | Total  | Individual | Group    | Group     | Individual | Individual    | Individual | Individual  | Total     |
|   | Life       | Life     | Health    | Health     | Individual Life | Life       | Pension    |        | Life       | Life     | Health    | Health     | Life          | Life       | Pension     |           |
|   |            |          |           |            |                 |            |            |        |            |          |           |            |               |            |             |           |
| Commission paid                                 |            |          |           |            |                 |            |            |        |            |          |           |            |               |            |             |           |
| Direct – First year premiums                    | 29,875     | -        | -         | _          | 5,658           | 447        | -          | 35,980 | 29,875     | -        | -         | _          | 5,658         | 447        | _           | 35,980    |
| - Renewal premiums                              | 3,961      | -        | -         | -          | 1,619           | 172        | -          | 5,752  | 3,961      | -        | -         | -          | 1,619         | 172        | -           | 5,752     |
| - Single premiums                               | -          | 164      | -         | -          | -               | 172        | -          | 336    | -          | 164      | -         | -          | -             | 172        | -           | 336       |
| Total (A)                                       | 33,836     | 164      | -         | -          | 7,277           | 791        | -          | 42,068 | 33,836     | 164      | -         | -          | 7,277         | 791        | -           | 42,068    |
| Add: Commission on Re-insurance Accepted        | -          | -        | -         | -          | -               | -          | -          | -      | -          | -        | -         | -          | -             | -          | -           | -         |
| Less: Commission on Re-insurance Ceded          | -          | -        |           | -          | -               | -          | -          | -      | -          | -        | -         | -          | -             | -          | -           | -         |
| Net Commission                                  | 33,836     | 164      | -         | -          | 7,277           | 791        | -          | 42,068 | 33,836     | 164      | -         | -          | 7,277         | 791        | -           | 42,068    |
| Break-up of the expenses (Gross) incurred to    |            |          |           |            |                 |            |            |        |            |          |           |            |               |            |             |           |
| procure business to be furnished as per details |            |          |           |            |                 |            |            |        |            |          |           |            |               |            |             |           |
| indicated below:                                |            |          |           |            |                 |            |            |        |            |          |           |            |               |            |             |           |
|   |            |          |           |            |                 |            |            |        |            |          |           |            |               |            |             |           |
| Agents  | 27,166     | -        | -         | -          | 6,312           | 777        | -          | 34,256 | 27,166     | -        | -         | -          | 6,312         | 777        | -           | 34,256    |
| Brokers   | 43         | 164      | _         |            | (485)           | 9          | _          | (270)  | 43         | 164      | _         | _          | (485)         | 9          |             | (270)     |
|   | 6,591      |          |           | · ·        | 1,445           | 5          | ·          | ` ,    | 6,591      | l .      |           | _          | 1,445         | 5          | 1           |           |
| Corporate Agency                                | ,          | -        | -         | -          | · ·             |            |            | 8,041  |            | -        | -         | 1          | 1,445         | 5          | _           | 8,041     |
| Referral  | 10         | -        | -         | · ·        | -               | -          | ·          | 10     | 10         | ·        | -         | _          | _             | _          | -           | 10        |
| Others (pl. specify)                            | -          | -        | -         | -          | -               | -          | -          | -      |            | -        | -         | -          | -             | -          | -           | -         |
| Bancassurance                                   | 26         | -        | -         | -          | 5               | -          | -          | 31     | 26         | -        | -         | -          | 5             | -          | -           | 31        |
| TOTAL (B)                                       | 33,836     | 164      | -         | -          | 7,277           | 791        | -          | 42,068 | 33,836     | 164      | -         | -          | 7,277         | 791        | -           | 42,068    |

|       |  |                    |                     | FOR THE         | QUARTER E            | NDED ON JU                 | NE 30, 2017        |                       |           |                    |            | UPTO T          | HE PERIOD            | ENDED ON JU                | NE 30, 2017        |                       | (13. 000) |
|-------|--|--------------------|---------------------|-----------------|----------------------|----------------------------|--------------------|-----------------------|-----------|--------------------|------------|-----------------|----------------------|----------------------------|--------------------|-----------------------|-----------|
| S.No. | Particulars                                      |                    | Non Parti<br>(Non-L |                 |                      | Participating (Non-Linked) |                    | ticipating<br>iked)   | Total     |                    | Non Partio |                 |                      | Participating (Non-Linked) |                    | ticipating<br>nked)   | Total     |
|       |  | Individual<br>Life | Group<br>Life       | Group<br>Health | Individual<br>Health | Individual<br>Life         | Individual<br>Life | Individual<br>Pension |           | Individual<br>Life | Group Life | Group<br>Health | Individual<br>Health | Individual Life            | Individual<br>Life | Individual<br>Pension |           |
| 1     | Employees remuneration and welfare benefits      | 338,998            | 163,216             | 2,060           | 2,086                | 72,147                     | 28,926             | 2,135                 | 609,568   | 338,998            | 163,216    | 2,060           | 2,086                | 72,147                     | 28,926             | 2,135                 | 609,568   |
| 2     | Travel, conveyance and vehicle running expenses  | 12,594             | 9,721               | 105             | 106                  | 2,599                      | 1,027              | 109                   | 26,261    | 12,594             | 9,721      | 105             | 106                  | 2,599                      | 1,027              | 109                   | 26,261    |
| 3     | Training expenses (including Agent advisors)     | 25,631             | 47,057              | 804             | 804                  | 4,405                      | 1,762              | 804                   | 81,267    | 25,631             | 47,057     | 804             | 804                  | 4,405                      | 1,762              |                       | 81,267    |
| 4     | Rent, rates & taxes                              | 15,084             | 14,683              | 163             | 164                  | 3,022                      | 1,215              | 164                   | 34,495    | 15,084             | 14,683     | 163             | 164                  | 3,022                      | 1,215              | 164                   | 34,495    |
| 5     | Repairs & Maintenance                            | 7,995              | 10,116              | 126             | 126                  | 1,496                      | 576                | 126                   | 20,561    | 7,995              | 10,116     | 126             | 126                  | 1,496                      | 576                | 126                   | 20,561    |
| 6     | Printing and stationery                          | 744                | 692                 | 9               | 9                    | 140                        | 50                 | 9                     | 1,653     | 744                | 692        | 9               | 9                    | 140                        | 50                 | 9                     | 1,653     |
| 7     | Communication expenses                           | 4,365              | 6,990               | 98              | 99                   | 798                        | 261                | 101                   | 12,712    | 4,365              | 6,990      | 98              | 99                   | 798                        | 261                | 101                   | 12,712    |
| 8     | Legal, professional and consultancy charges      | 18,426             | 19,176              | 258             | 263                  | 3,461                      | 1,256              | 276                   | 43,116    | 18,426             | 19,176     | 258             | 263                  | 3,461                      | 1,256              | 276                   | 43,116    |
| 9     | Medical fees                                     | 295                | 1,081               | 16              | 16                   | 55                         | 19                 | 16                    | 1,498     | 295                | 1,081      | 16              | 16                   | 55                         | 19                 | 16                    | 1,498     |
| 10    | Auditors' fees, expenses etc :                   |                    |                     |                 |                      |                            |                    |                       |           |                    |            |                 |                      |                            |                    |                       |           |
|       | (a) as auditor                                   | 172                | 467                 | 7               | 7                    | 31                         | 10                 | 7                     | 701       | 172                | 467        | 7               | 7                    | 31                         | 10                 | 7                     | 701       |
|       | (b) as adviser                                   | -                  | -                   | -               | -                    | -                          | -                  | -                     | -         | -                  | -          | -               | -                    | -                          | -                  | -                     | -         |
|       | (i) Taxation matters                             | -                  | -                   | -               | -                    | -                          | -                  | -                     | -         | -                  | -          | -               | -                    | -                          | -                  | -                     | -         |
|       | (ii) Insurance matters                           | -                  | -                   | -               | -                    | -                          | -                  | -                     | -         | -                  | -          | -               | -                    | -                          | -                  | -                     | -         |
|       | (iii) Management services; and                   | -                  | -                   | -               | -                    | -                          | -                  | -                     | -         | -                  | -          | -               | -                    | -                          | -                  | -                     | -         |
|       | (c) out of pocket expense                        | 27                 | 192                 | 1               | 1                    | 5                          | 1                  | 1                     | 228       | 27                 | 192        | 1               | 1                    | 5                          | 1                  | 1                     | 228       |
|       | (d) in any other capacity                        | 51                 | 361                 | 2               | 2                    | 9                          | 3                  | 2                     | 430       | 51                 | 361        | 2               | 2                    | 9                          | 3                  | 2                     | 430       |
| 11    | Advertisement and publicity                      | 77,345             | 134,424             | 2,287           | 2,287                | 12,604                     | 5,124              | 2,287                 | 236,358   | 77,345             | 134,424    | 2,287           | 2,287                | 12,604                     | 5,124              | 2,287                 | 236,358   |
| 12    | Interest and bank charges                        | 3,408              | 40                  | 1               | 1                    | 24                         | 9                  | 1                     | 3,484     | 3,408              | 40         | 1               | 1                    | 24                         | 9                  | 1                     | 3,484     |
| 13    | Investment related charges                       | -                  | -                   | -               | -                    | -                          | -                  | -                     | -         | -                  | -          | -               | -                    | -                          | -                  | -                     | -         |
| 14    | Postage and courier cost                         | 4,432              | 1,606               | 21              | 21                   | 724                        | 188                | 21                    | 7,013     | 4,432              | 1,606      | 21              | 21                   | 724                        | 188                |                       | 7,013     |
| 15    | Sales Promotion expenses                         | 93,140             | 113,810             | 1,852           | 1,852                | 16,327                     | 6,728              | 1,852                 | 235,561   | 93,140             | 113,810    | 1,852           | 1,852                | 16,327                     | 6,728              |                       | 235,561   |
| 16    | Information technology expenses                  | 9,067              | 18,544              | 242             | 242                  | 1,840                      | 624                | 242                   | 30,801    | 9,067              | 18,544     | 242             | 242                  | 1,840                      | 624                | 242                   | 30,801    |
| 17    | Recruitment (including Agent advisors)           | 2,366              | 2,037               | 7               | 7                    | 381                        | 97                 | 7                     | 4,902     | 2,366              | 2,037      | 7               | 7                    | 381                        | 97                 | 7                     | 4,902     |
| 18    | Electricity ,water and utilities                 | 3,562              | 3,582               | 42              | 42                   | 721                        | 297                | 42                    | 8,288     | 3,562              | 3,582      | 42              | 42                   | 721                        | 297                | 42                    | 8,288     |
| 19    | Policy issuance and servicing costs              | 20,191             | 57,115              | 64              | 65                   | 3,211                      | 859                | 65                    | 81,570    | 20,191             | 57,115     | 64              | 65                   | 3,211                      | 859                |                       | 81,570    |
| 20    | (Profit)/Loss on fluctuation in foreign exchange | (271)              | (501)               | (9)             | (9)                  | (44)                       | (18)               | (9)                   | (861)     | (271)              | (501)      | (9)             | (9)                  | (44)                       | (18)               | (9)                   | (861)     |
| 21    | (Profit)/Loss on fixed assets                    | (7)                | (13)                | -               | -                    | (1)                        | -                  | -                     | (21)      | (7)                | (13)       | -               | -                    | (1)                        | -                  | -                     | (21)      |
| 22    | Service Tax expense                              | -                  | -                   | -               | -                    | -                          | -                  | -                     | -         | -                  | -          | -               | -                    | -                          | -                  | -                     | -         |
| 23    | Other miscellaneous expenses                     | 5,707              | 3,993               | 87              | 89                   | 1,178                      | 392                | 91                    | 11,537    | 5,707              | 3,993      | 87              | 89                   | 1,178                      | 392                |                       | 11,537    |
| 24    | Depreciation                                     | 11,958             | 26,798              | 373             | 373                  | 2,322                      | 781                | 373                   | 42,978    | 11,958             | 26,798     | 373             | 373                  | 2,322                      | 781                | 373                   | 42,978    |
|       | TOTAL  | 655,280            | 635,187             | 8,616           | 8,653                | 127,455                    | 50,187             | 8,722                 | 1,494,100 | 655,280            | 635,187    | 8,616           | 8,653                | 127,455                    | 50,187             | 8,722                 | 1,494,100 |

|       |  |                    |                     | FOR THE         | QUARTER E            | NDED ON JU                 | NE 30, 2016        |                    |         |                    |                        | UPTO TI         | HE PERIOD            | ENDED ON JUN               | NE 30, 2016        |                       | (Rs.'000) |
|-------|--|--------------------|---------------------|-----------------|----------------------|----------------------------|--------------------|--------------------|---------|--------------------|------------------------|-----------------|----------------------|----------------------------|--------------------|-----------------------|-----------|
| S.No. | Particulars                                      |                    | Non Parti<br>(Non-L |                 |                      | Participating (Non-Linked) |                    | icipating<br>ked)  | Total   |                    | Non Partic<br>(Non-Lir |                 |                      | Participating (Non-Linked) |                    | ticipating<br>iked)   | Total     |
|       |  | Individual<br>Life | Group<br>Life       | Group<br>Health | Individual<br>Health | Individual<br>Life         | Individual<br>Life | Individual Pension |         | Individual<br>Life | Group Life             | Group<br>Health | Individual<br>Health | Individual Life            | Individual<br>Life | Individual<br>Pension |           |
| 1     | Employees remuneration and welfare benefits      | 363,004            | 52,018              | -               | 1,216                | 62,385                     | 14,877             | 239                | 493,739 | 363,004            | 52,018                 | -               | 1,216                | 62,385                     | 14,877             | 239                   | 493,739   |
| 2     | Travel, conveyance and vehicle running expenses  | 12,849             | 2,300               | -               | 44                   | 2,245                      | 488                | 11                 | 17,937  | 12,849             | 2,300                  | -               | 44                   | 2,245                      | 488                | 11                    | 17,937    |
| 3     | Training expenses (including Agent advisors)     | 3,963              | 4,642               | -               | 14                   | 692                        | 151                | 3                  | 9,465   | 3,963              | 4,642                  | -               | 14                   | 692                        | 151                | 3                     | 9,465     |
| 4     | Rent, rates & taxes                              | 16,944             | 6,880               | -               | 58                   | 2,961                      | 644                | 14                 | 27,501  | 16,944             | 6,880                  | -               | 58                   | 2,961                      | 644                | 14                    | 27,501    |
| 5     | Repairs & Maintenance                            | 11,224             | 3,908               | -               | 39                   | 1,961                      | 427                | 9                  | 17,568  | 11,224             | 3,908                  | -               | 39                   | 1,961                      | 427                | 9                     | 17,568    |
| 6     | Printing and stationery                          | 1,068              | 266                 | -               | 4                    | 187                        | 41                 | 1                  | 1,567   | 1,068              | 266                    | -               | 4                    | 187                        | 41                 | 1                     | 1,567     |
| 7     | Communication expenses                           | 9,182              | 2,651               | -               | 32                   | 1,605                      | 349                | 8                  | 13,827  | 9,182              | 2,651                  | -               | 32                   | 1,605                      | 349                | 8                     | 13,827    |
| 8     | Legal, professional and consultancy charges      | 35,125             | 14,581              | -               | 106                  | 5,651                      | 1,837              | -                  | 57,300  | 35,125             | 14,581                 | -               | 106                  | 5,651                      | 1,837              | -                     | 57,300    |
| 9     | Medical fees                                     | 1,321              | 228                 | -               | 5                    | 231                        | 50                 | -                  | 1,835   | 1,321              | 228                    | -               | 5                    | 231                        | 50                 | -                     | 1,835     |
| 10    | Auditors' fees, expenses etc :                   |                    |                     | -               |                      |                            |                    |                    | -       |                    |                        | -               |                      |                            |                    |                       | -         |
|       | (a) as auditor                                   | 431                | 176                 | -               | 1                    | 75                         | 16                 | -                  | 699     | 431                | 176                    | -               | 1                    | 75                         | 16                 | -                     | 699       |
|       | (b) as adviser                                   |                    |                     | -               | -                    |                            |                    |                    | -       |                    |                        | -               | -                    |                            |                    |                       | -         |
|       | (i) Taxation matters                             | -                  | -                   | -               | -                    | -                          | -                  | -                  | -       | -                  | -                      | -               | -                    | -                          | -                  | -                     | -         |
|       | (ii) Insurance matters                           | -                  | -                   | -               | -                    | -                          | -                  | -                  | -       | -                  | -                      | -               | -                    | -                          | -                  | -                     | -         |
|       | (iii) Management services; and                   | -                  | -                   | -               | -                    | -                          | -                  | -                  | -       | -                  | -                      | -               | -                    | -                          | -                  | -                     | -         |
|       | (c) out of pocket expense                        | 66                 | 27                  | -               | -                    | 12                         | 3                  | -                  | 108     | 66                 | 27                     | -               | -                    | 12                         | 3                  | -                     | 108       |
|       | (d) in any other capacity                        | 25                 | 8                   | -               | -                    | 4                          | 1                  | -                  | 38      | 25                 | 8                      | -               | -                    | 4                          | 1                  | -                     | 38        |
| 11    | Advertisement and publicity                      | 42,001             | 47,589              | -               | 127                  | 6,758                      | 2,197              | -                  | 98,672  | 42,001             | 47,589                 | -               | 127                  | 6,758                      | 2,197              | -                     | 98,672    |
| 12    | Interest and bank charges                        | 1,524              | 491                 | -               | 5                    | 266                        | 58                 | 1                  | 2,345   | 1,524              | 491                    | -               | 5                    | 266                        | 58                 | 1                     | 2,345     |
| 13    | Investment related charges                       | -                  | -                   | -               | -                    | -                          | -                  | -                  | -       | -                  | -                      | -               | -                    | -                          | -                  | -                     | -         |
| 14    | Postage and courier cost                         | 3,496              | 690                 | -               | 12                   | 611                        | 133                | 3                  | 4,945   | 3,496              | 690                    | -               | 12                   | 611                        | 133                | 3                     | 4,945     |
| 15    | Sales Promotion expenses                         | 40,830             | 30,065              | -               | 124                  | 6,569                      | 2,135              | -                  | 79,723  | 40,830             | 30,065                 | -               | 124                  | 6,569                      | 2,135              | -                     | 79,723    |
| 16    | Information technology expenses                  | -                  | -                   | -               | -                    | -                          | -                  | -                  | -       | -                  | -                      | -               | -                    | -                          | -                  | -                     | -         |
| 17    | Recruitment (including Agent advisors)           | 3,284              | 2,603               | -               | 11                   | 574                        | 125                | 3                  | 6,600   | 3,284              | 2,603                  | -               | 11                   | 574                        | 125                | 3                     | 6,600     |
| 18    | Electricity ,water and utilities                 | 3,778              | 1,048               | -               | 13                   | 660                        | 144                | 3                  | 5,646   | 3,778              | 1,048                  | -               | 13                   | 660                        | 144                | 3                     | 5,646     |
| 19    | Policy issuance and servicing costs              | 25,693             | 10,055              | -               | 1,943                | 3,779                      | 1,346              | -                  | 42,816  | 25,693             | 10,055                 | -               | 1,943                | 3,779                      | 1,346              | -                     | 42,816    |
| 20    | (Profit)/Loss on fluctuation in foreign exchange | 101                | 65                  | -               | 1                    | 30                         | 7                  | -                  | 204     | 101                | 65                     | -               | 1                    | 30                         | 7                  | -                     | 204       |
| 21    | (Profit)/Loss on fixed assets                    | (32)               | (20)                | -               | -                    | (9)                        | (2)                | -                  | (63)    | (32)               | (20)                   | -               | -                    | (9)                        | (2)                | -                     | (63)      |
| 22    | Service Tax expense                              | - '                | -                   | -               | -                    | -                          | - ′                | -                  | -       | - '                | - '                    | -               | -                    | -                          | -                  | -                     | -         |
| 23    | Other miscellaneous expenses                     | 8,640              | 4,539               | -               | 29                   | 1,523                      | 467                | 10                 | 15,208  | 8,640              | 4,539                  | -               | 29                   | 1,523                      | 467                | 10                    | 15,208    |
| 24    | Depreciation                                     | 18,657             | 7,506               | -               | 64                   | 3,260                      | 709                | 16                 | 30,212  | 18,657             | 7,506                  | -               | 64                   | 3,260                      | 709                | 16                    | 30,212    |
|       | TOTAL  | 603,174            | 192,316             |                 | 3,848                | 102,030                    | 26,203             | 321                | 927,892 | 603,174            | 192,316                | -               | 3.848                | 102,030                    | 26,203             | 321                   | 927,892   |

|  |            |           |         |            |               |            |            |           |            |           |         |            |                 |            |            | (Rs.'000) |
|--|------------|-----------|---------|------------|---------------|------------|------------|-----------|------------|-----------|---------|------------|-----------------|------------|------------|-----------|
|  |            |           |         | HE QUARTER | ENDED ON JUNE |            |            |           |            |           |         | THE QUARTE | R ENDED ON JUNI | ,          |            |           |
|  |            | Non Part  |         |            | Participating |            | ticipating |           |            | Non Part  | . •     |            | Participating   | Non Par    | ticipating |           |
| Particulars  |            | (Non-L    | .inked) |            | (Non-Linked)  | (Lin       | ked)       | Total     |            | (Non-l    | _inked) |            | (Non-Linked)    | (Lin       | ked)       | Total     |
|  | Individual | Group     | Group   | Individual | Individual    | Individual | Individual | . otal    | Individual | Group     | Group   | Individual | Individual      | Individual | Individual | Total     |
|  | Life       | Life      | Health  | Health     | Life          | Life       | Pension    |           | Life       | Life      | Health  | Health     | Life            | Life       | Pension    |           |
| 1. Insurance Claims                                      |            |           |         |            |               |            |            |           |            |           |         |            |                 |            |            |           |
| (a) Claims by Death,                                     | 30,743     | 371,104   | -       | -          | 7,387         | 469        | -          | 409,703   | 30,743     | 371,104   | -       | -          | 7,387           | 469        | -          | 409,703   |
| (b) Claims by Maturity,                                  | -          | -         | -       | -          | -             | -          | -          | -         | -          | -         | -       | -          | -               | -          | -          | -         |
| (c) Annuities/Pension payment,                           | -          | -         | -       | -          | -             | -          | -          | -         | -          | -         | -       | -          | -               | -          | -          | -         |
| (d) Other Benefits                                       |            |           |         |            |               |            |            |           |            |           |         |            |                 |            |            |           |
| Surrenders/Withdrawals                                   | 32,071     | 116,067   | -       | -          | 7,633         | 177,612    | 11,771     | 345,154   | 32,071     | 116,067   | -       | -          | 7,633           | 177,612    | 11,771     | 345,154   |
| Survival   | 4,702      | -         | -       | -          | 2,440         | -          | -          | 7,142     | 4,702      | -         | -       | -          | 2,440           | -          | -          | 7,142     |
| Riders   | 52         | -         | -       | -          | -             | -          | -          | 52        | 52         | -         | -       | -          | -               | -          | -          | 52        |
| Claim Investigation Fees                                 | 1,427      | -         | -       | -          | 158           | 3          | -          | 1,588     | 1,427      | -         | -       | -          | 158             | 3          | -          | 1,588     |
| Investment Income to Policy holders on unclaimed amounts | 4,044      | -         | -       | -          | 16            | 11         | -          | 4,071     | 4,044      | -         | -       | -          | 16              | 11         | -          | 4,071     |
| Interest on Unclaimed amounts                            | -          | -         | -       | -          | -             | -          | -          | -         | -          | -         | -       | -          | -               | -          | -          |           |
| Total paid   | 73,039     | 487,171   | -       | -          | 17,634        | 178,095    | 11,771     | 767,710   | 73,039     | 487,171   | -       | -          | 17,634          | 178,095    | 11,771     | 767,710   |
| 2. (Amount ceded in reinsurance):                        |            |           |         |            |               |            |            |           |            |           |         |            |                 |            |            |           |
| (a) Claims by Death,                                     | (7,148)    | (125,099) | -       | -          | -             | 37         | -          | (132,210) | (7,148)    | (125,099) | -       | -          | -               | 37         | -          | (132,210) |
| (b) Claims by Maturity,                                  | -          | -         | -       | -          | -             | -          | -          | -         | -          | -         | -       | -          | -               | -          | -          | -         |
| (c) Annuities/Pension payment,                           | -          | -         | -       | -          | -             | -          | -          | -         | -          | -         | -       | -          | -               | -          | -          | -         |
| (d) Other Benefits                                       | -          | -         | -       | -          | -             | -          | -          | -         | -          | -         | -       | -          | -               | -          | -          | -         |
| Total ceded  | (7,148)    | (125,099) | -       | -          | -             | 37         | -          | (132,210) | (7,148)    | (125,099) | ı       | -          | -               | 37         | -          | (132,210) |
| Amount accepted in reinsurance:                          |            |           |         |            |               |            |            |           |            |           |         |            |                 |            |            |           |
| (a) Claims by Death,                                     | -          | -         | -       | -          | -             | -          | -          | -         | -          | -         | -       | -          | -               | -          | -          | -         |
| (b) Claims by Maturity,                                  | -          | -         | -       | -          | -             | -          | -          | -         | -          | -         | -       | -          | -               | -          | -          | -         |
| (c) Annuities/Pension payment,                           | -          | -         | -       | -          | -             | -          | -          | -         | -          | -         | -       | -          | -               | -          | -          | -         |
| (d) Periodical Benefit                                   | -          | -         | -       | -          | -             | -          | -          | -         | -          | -         | -       | -          | -               | -          | -          | -         |
| (e) Health   | -          | -         | -       | -          | -             | -          | -          | -         | -          | -         | -       | -          | -               | -          | -          | -         |
| (f) any other (please specify)                           | -          | -         | -       | -          | -             | -          | -          | -         | -          | -         | -       | -          | -               | -          | -          | -         |
|  |            |           |         |            |               |            |            |           |            |           |         |            |                 |            |            |           |
| TOTAL  | 65.891     | 362.072   | _       | -          | 17,634        | 178.132    | 11,771     | 635,500   | 65.891     | 362.072   | -       | -          | 17,634          | 178,132    | 11.771     | 635.500   |

|  |            |           | FOR TH    | HE QUARTER | ENDED ON JUNE | 30, 2016   |            |          |            |          | UP TO     | THE QUARTE | R ENDED ON JUNE | E 30, 2016 |            |          |
|--|------------|-----------|-----------|------------|---------------|------------|------------|----------|------------|----------|-----------|------------|-----------------|------------|------------|----------|
|  |            | Non Parti | icipating |            | Participating | Non Part   | ticipating |          |            | Non Part | icipating |            | Participating   | Non Par    | ticipating |          |
| Particulars  |            | (Non-L    | inked)    |            | (Non-Linked)  | (Lin       | ked)       | Total    |            | (Non-L   | .inked)   |            | (Non-Linked)    | (Lin       | iked)      | Total    |
|  | Individual | Group     | Group     | Individual | Individual    | Individual | Individual | Total    | Individual | Group    | Group     | Individual | Individual      | Individual | Individual | Total    |
|  | Life       | Life      | Health    | Health     | Life          | Life       | Pension    |          | Life       | Life     | Health    | Health     | Life            | Life       | Pension    |          |
| 1. Insurance Claims                                      |            |           |           |            |               |            |            |          |            |          |           |            |                 |            |            |          |
| (a) Claims by Death,                                     | 21,681     | 194,895   | -         | -          | 5,150         | 3,108      | 58         | 224,893  | 21,681     | 194,895  | -         | -          | 5,150           | 3,108      | 58         | 224,893  |
| (b) Claims by Maturity,                                  | -          | -         | -         | -          | -             | -          | -          | -        | -          | -        | -         | -          | -               | -          | -          | -        |
| (c) Annuities/Pension payment,                           | -          | -         | -         | -          | -             | -          | -          | -        | -          | -        | -         | -          | -               | -          | -          | -        |
| (d) Other Benefits                                       |            |           | -         |            |               |            |            | -        |            |          | -         |            |                 |            |            | -        |
| Surrenders/Withdrawals                                   | 53,177     | 72,234    | -         | -          | 860           | 170,877    | 20,426     | 317,575  | 53,177     | 72,234   | -         | -          | 860             | 170,877    | 20,426     | 317,575  |
| Survival   | 7,302      | -         | -         | -          | 7,625         | -          | -          | 14,927   | 7,302      | -        | -         | -          | 7,625           | -          | -          | 14,927   |
| Riders   | 51         | -         | -         | -          | -             | -          | -          | 51       | 51         | -        | -         | -          | -               | -          | -          | 51       |
| Claim Investigation Fees                                 | 287        | 102       | -         | -          | 94            | 7          | -          | 489      | 287        | 102      | -         | -          | 94              | 7          | -          | 489      |
| Investment Income to Policy holders on unclaimed amounts | 1,558      | -         | -         | -          | 2             | 9          | 1          | 1,570    | 1,558      | -        | -         | -          | 2               | 9          | 1          | 1,570    |
| Interest on Unclaimed amounts                            | -          | -         | -         |            | 1             | -          | -          | 1        | -          | -        | -         |            | 1               | -          | -          | 1        |
| Total paid   | 84,056     | 267,231   | -         | -          | 13,732        | 174,002    | 20,485     | 559,506  | 84,056     | 267,231  | -         | 267,231    | 13,732          | 174,002    | 20,485     | 559,506  |
| 2. (Amount ceded in reinsurance):                        |            |           |           | -          |               |            |            |          |            |          |           | -          |                 |            |            |          |
| (a) Claims by Death,                                     | (7,170)    | (88,357)  | -         | -          | (431)         | (365)      | -          | (96,323) | (7,170)    | (88,357) | -         | -          | (431)           | (365)      | -          | (96,323) |
| (b) Claims by Maturity,                                  | -          | -         | -         |            | -             | -          | -          | -        | -          | -        | -         |            | -               | -          | -          | -        |
| (c) Annuities/Pension payment,                           | -          | -         | -         |            | -             | -          | -          | -        | -          | -        | -         |            | -               | -          | -          | -        |
| (d) Other Benefits                                       | -          | -         | -         |            | -             | -          | -          | -        | -          | -        | -         |            | -               | -          | -          | -        |
| Total ceded  | (7,170)    | (88,357)  | -         | -          | (431)         | (365)      | -          | (96,323) | (7,170)    | (88,357) | -         | -          | (431)           | (365)      | -          | (96,323) |
| 3. Amount accepted in reinsurance:                       |            |           |           |            |               |            |            |          |            |          |           |            |                 |            |            |          |
| (a) Claims by Death,                                     | -          | -         | -         | -          | -             | -          | -          | -        | -          | -        | -         | -          | -               | -          | -          | -        |
| (b) Claims by Maturity,                                  | -          | -         | -         | -          | -             | -          | -          | -        | -          | -        | -         | -          | -               | -          | -          | -        |
| (c) Annuities/Pension payment,                           | -          | -         | -         | -          | -             | -          | -          | -        | -          | -        | -         | -          | -               | -          | -          | -        |
| (d) Periodical Benefit                                   | -          | -         | -         | -          | -             | -          | -          | -        | -          | -        | -         | -          | -               | -          | -          | -        |
| (e) Health   | -          | -         | -         | -          | -             | -          | -          | -        | -          | -        | -         | -          | -               | -          | -          | -        |
| (f) any other (please specify)                           | -          | -         | -         | -          | -             | -          | -          | -        | -          | -        | -         | -          | -               | -          | -          | -        |
| TOTAL  | 76,886     | 178,874   |           |            | 13,301        | 173,637    | 20,485     | 463.182  | 76,886     | 178,874  |           | 267,231    | 13,301          | 173,637    | 20,485     | 463,182  |

## **FORM L-8: SHARE CAPITAL SCHEDULE**

**Insurer : DHFL Pramerica Life Insurance Company Limited** 

Registration No. 140; Date of Registration with the IRDAI: June 27, 2008

| S.No. | Particulars  | As at JUNE 30, 2017 | As at JUNE 30, 2016 |
|-------|--|---------------------|---------------------|
| 1     | Authorised Capital   | 20,000,000          | 20,000,000          |
|       | 2,000,000,000 Equity Shares (Previous Year: 2,000,000,000    |                     |                     |
|       | Equity Shares)of Rs 10 each                                  |                     |                     |
| 2     | Issued Capital   | 3,740,619           | 3,740,619           |
|       | 374,061,867 Equity Shares (Previous Year: 374,061,867 Equity |                     |                     |
|       | Shares) of Rs 10/- each                                      |                     |                     |
| 3     | Subscribed Capital   | 3,740,619           | 3,740,619           |
|       | 374,061,867 Equity Shares (Previous Year: 374,061,867 Equity |                     |                     |
|       | Shares) of Rs 10/- each                                      |                     |                     |
| 4     | Called-up Capital  | 3,740,619           | 3,740,619           |
|       | 374,061,867 Equity Shares (Previous Year: 374,061,867 Equity |                     |                     |
|       | Shares) of Rs 10/- each                                      |                     |                     |
|       | Less : Calls unpaid  |                     |                     |
|       | Add: Shares forfeited (Amount originally paid up)            |                     |                     |
|       | Less : Par value of Equity Shares bought back                |                     |                     |
|       | Less : Preliminary Expenses                                  |                     |                     |
|       | Expenses including commission or brokerage on                |                     |                     |
|       | Underwriting or subscription of shares                       |                     |                     |
|       | TOTAL  | 3,740,619           | 3,740,619           |

# FORM L-9: PATTERN OF SHAREHOLDING SCHEDULE [As certified by the Management]

**Insurer: DHFL Pramerica Life Insurance Company Limited** 

Registration No. 140; Date of Registration with the IRDAI: June 27, 2008

| Shareholder  | As at JUNI       | E 30,2017    | As at JUNE 30, 2016 |              |  |  |
|--------------|------------------|--------------|---------------------|--------------|--|--|
| Silarenoluei | Number of Shares | % of Holding | Number of Shares    | % of Holding |  |  |
| Promoters    |                  |              |                     |              |  |  |
| Indian       | 190,771,553      | 51%          | 276,805,782         | 74%          |  |  |
| Foreign      | 183,290,314      | 49%          | 97,256,085          | 26%          |  |  |
| Others       |                  |              |                     |              |  |  |
| TOTAL        | 374,061,867      | 100%         | 374,061,867         | 100%         |  |  |

## FORM L-10-RESERVES AND SURPLUS SCHEDULE

**Insurer: DHFL Pramerica Life Insurance Company Limited** 

Registration No. 140; Date of Registration with the IRDAI: June 27, 2008

| S.No. | Particulars Particulars                            | As at JUNE 30, 2017 | As at JUNE 30, 2016 |
|-------|--|---------------------|---------------------|
| 1     | Capital Reserve                                    | -                   | -                   |
| 2     | Capital Redemption Reserve                         | -                   | -                   |
| 3     | Share Premium                                      | 8,329,217           | 8,329,217           |
| 4     | Revaluation Reserve                                | -                   | -                   |
| 5     | General Reserves                                   | -                   | -                   |
|       | Less: Debit balance in Profit and Loss Account, if |                     |                     |
|       | any  | -                   | -                   |
|       | Less: Amount utilized for Buy-back                 | -                   | -                   |
| 6     | Catastrophe Reserve                                | -                   | -                   |
| 7     | Other Reserves (to be specified)                   | -                   | -                   |
| 8     | Balance of profit in Profit and Loss Account       | 1                   | 1                   |
|       | TOTAL  | 8,329,217           | 8,329,217           |

## FORM L-11-BORROWINGS SCHEDULE

**Insurer : DHFL Pramerica Life Insurance Company Limited** 

Registration No. 140; Date of Registration with the IRDAI: June 27, 2008

| S.No. | Particulars Particulars  | As at JUNE 30, 2017 | As at JUNE 30, 2016 |
|-------|--------------------------|---------------------|---------------------|
| 1     | Debentures/ Bonds        | -                   | -                   |
| 2     | Banks                    | -                   | -                   |
| 3     | Financial Institutions   | -                   | -                   |
| 4     | Others (to be specified) | -                   | -                   |
|       | TOTAL                    |                     | -                   |

## FORM L-12-INVESTMENTS SHAREHOLDERS SCHEDULE

Insurer : DHFL Pramerica Life Insurance Company Limited

Registration No. 140 ; Date of Registration with the IRDAI: June 27, 2008

|       |  |                     | (RS. 000)           |
|-------|--|---------------------|---------------------|
| S.No. | Particulars  | As at JUNE 30, 2017 | As at JUNE 30, 2016 |
|       | LONG TERM INVESTMENTS                                    |                     |                     |
| 1     | Government securities and Government guaranteed          | 4,567,704           | 3,877,778           |
|       | bonds including Treasury Bills                           |                     |                     |
| 2     | Other Approved Securities                                | 247,545             | 418,245             |
| 3     | Other Investments  |                     |                     |
|       | (a) Shares   | -                   |                     |
|       | (aa) Equity  | 1,859,582           | 224,062             |
|       | (bb) Preference  | · · · · -           | -                   |
|       | (b) Mutual Funds   | -                   | -                   |
|       | (c) Derivative Instruments                               | -                   |                     |
|       | (d) Debentures/ Bonds                                    | 671,320             | 603,235             |
|       | (e) Other Securities (to be specified)                   | -                   |                     |
|       | Commercial Paper / Certificate of Deposits               | _                   | _                   |
|       | Deposits with Bank                                       | 4,000               | 4,000               |
|       | (f) Subsidiaries   | · -                 | -                   |
|       | Investment Properties-Real Estate                        | -                   | -                   |
| 4     | Investments in Infrastructure and Social Sector          | 1,089,452           | 1,813,292           |
| 5     | Other than Approved Investments                          | 2,914               | 11,840              |
|       |  | ,                   | ,                   |
| ١,    | SHORT TERM INVESTMENTS                                   | 40.700              | 0.045               |
| 1     | Government securities and Government guaranteed          | 18,799              | 6,645               |
| ,     | bonds including Treasury Bills                           |                     |                     |
| 2     | Other Approved Securities Other Investments              | -                   | -                   |
| 3     |  | -                   | -                   |
|       | (a) Shares (a) Shares                                    | -                   | -                   |
|       |  | -                   | -                   |
|       | (aa) Equity  | -                   | -                   |
|       | (bb) Preference  | -                   | - 04.000            |
|       | (b) Mutual Funds   | 286,000             | 94,000              |
|       | (c) Derivative Instruments                               | -                   | -                   |
|       | (d) Debentures/ Bonds                                    | 20,000              |                     |
|       | (e) Other Securities (to be specified)                   | -                   | -                   |
|       | (f) Subsidiaries   | -                   | =                   |
|       | Investment Properties-Real Estate                        | -                   | -                   |
| 4     | Investments in Infrastructure and Social Sector          | 10,000              | 50,000              |
| 5     | Other than Approved Investments                          | 0                   | -                   |
|       | TOTAL  | 8,777,316           | 7,103,097           |
|       | Aggregate Amount of Investments other than listed        | • • • • • • •       |                     |
|       | equity securities, derivative instruments and Additional | 6,914,820           | 6,877,195           |
|       | tier 1 Bonds   |                     |                     |
|       | Aggregate Market Value of Investments other than listed  | 7 000 750           | 7 005 700           |
|       | equity securities, derivative instruments and Additional | 7,032,758           | 7,025,762           |
|       | tier 1 Bonds   |                     |                     |

There are no investments in subsidiaries/holding companies, joint ventures. \*Investment in Associate Company at Cost is Rs.4,39,604 /- [Previous year Rs. Nil )

Insurer : DHFL Pramerica Life Insurance Company Limited Registration No. 140 ; Date of Registration with the IRDAI: June 27, 2008

|       |   |                    |               |                 | As at J              | UNE 30, 2017               |                    |                       |            |                    |                      |                 | As at J              | UNE 30, 2016               |                    |                       | (Rs.'000)  |
|-------|---|--------------------|---------------|-----------------|----------------------|----------------------------|--------------------|-----------------------|------------|--------------------|----------------------|-----------------|----------------------|----------------------------|--------------------|-----------------------|------------|
| S.No. | Particulars   |                    | Non Partio    |                 |                      | Participating (Non-Linked) |                    | ticipating<br>ked)    | Total      |                    | Non Parti<br>(Non-Li |                 |                      | Participating (Non-Linked) |                    | ticipating<br>Linked) | Total      |
|       |   | Individual<br>Life | Group<br>Life | Group<br>Health | Individual<br>Health | Individual<br>Life         | Individual<br>Life | Individual<br>Pension |            | Individual<br>Life | Group<br>Life        | Group<br>Health | Individual<br>Health | Individual<br>Life         | Individual<br>Life | Individual<br>Pension |            |
|       | LONG TERM INVESTMENTS   |                    |               |                 |                      |                            |                    |                       |            |                    |                      |                 |                      |                            |                    |                       |            |
| 1     | Government securities and Government guaranteed bonds including Treasury Bills  | 3,635,242          | 4,339,934     | 10,841          | 10,612               | 750,741                    | 26,523             | 2,402                 | 8,776,296  | 2,333,124          | 3,004,719            | -               | 10,235               | 517,875                    | 23,984             | 2,406                 | 5,892,343  |
| 2     | Other Approved Securities   | 60,132             | 539,899       | -               | -                    | -                          | -                  | -                     | 600,031    | 10,013             | 90,843               | -               | -                    | -                          | -                  | -                     | 100,856    |
| 3     | (a) Shares  | 158,244            | 347,505       | -               | -                    | 73,877                     | -                  | -                     | 579,626    |                    |                      | -               | -                    |                            |                    |                       | -          |
|       | (aa) Equity   | -                  | -             | -               | -                    | -                          | -                  | -                     | -          | -                  | -                    | -               | -                    | -                          | -                  | -                     | -          |
|       | (bb) Preference   | -                  | -             | -               | -                    | -                          | -                  | -                     | -          | -                  | -                    | -               | -                    | -                          | -                  | -                     | -          |
|       | (b) Mutual Funds  | -                  | -             | -               | -                    | -                          | -                  | -                     | -          | -                  | -                    | -               | -                    | -                          | -                  | -                     | -          |
|       | (c) Derivative Instruments (d) Debentures/ Bonds  | 769,361            | 1,575,806     |                 | -                    | 199,045                    | 3,534              | -                     | 2,547,746  | 465,832            | 765,831              | -               | -                    | 139,112                    | _                  | -                     | 1.370.775  |
|       | (e) Other Securities (to be specified)  | 709,301            | 1,575,600     |                 |                      | 199,045                    | 3,334              |                       | 2,547,740  | 405,632            | 705,651              | _               |                      | 139,112                    | 1                  |                       | 1,370,775  |
|       | Commercial Paper / Certificate of Deposits  | _                  | _             | -               | _                    | _                          |                    |                       | _          | _                  | _                    |                 |                      | _                          | _                  | _                     |            |
|       | Deposits with Bank  | 2,000              | _             | -               | _                    | _                          | _                  | 500                   | 2,500      | 2,000              | _                    | _               | _                    | _                          | _                  | 500                   | 2,500      |
|       | (f) Subsidiaries  | -,                 | -             | -               | -                    | _                          | -                  | -                     | -,000      | _,,,,,             | -                    | -               | _                    | _                          | _                  | -                     | -,000      |
|       | (g) Investment Properties-Real Estate   | -                  | -             | -               | -                    | -                          | -                  | -                     | -          | -                  | -                    | -               | -                    | -                          | -                  | -                     | -          |
|       | (h) Policy Loans  | -                  | -             | -               | -                    | -                          | -                  | -                     |            | -                  | -                    |                 |                      |                            |                    |                       |            |
| 4     | Investments in Infrastructure and Social Sector   | 1,980,902          | 2,612,379     | -               | -                    | 351,952                    | 10,000             | -                     | 4,955,232  | 1,470,972          | 2,071,857            | -               | -                    | 301,493                    | 4,000              | -                     | 3,848,323  |
| 5     | Other than Approved Investments   | -                  | -             | -               | -                    | -                          | -                  | -                     | -          | 14,000             |                      | -               | -                    | -                          | 6,000              | -                     | 20,000     |
|       | SHORT TERM INVESTMENTS  |                    |               |                 |                      |                            |                    |                       |            |                    |                      |                 |                      |                            |                    |                       | -          |
| 1     | Government securities and Government guaranteed bonds including Treasury Bills  | -                  | 25,187        | -               | -                    | -                          | -                  | -                     | 25,187     |                    |                      | -               | -                    | -                          | -                  | -                     | -          |
| 2     | Other Approved Securities   | -                  | 20,184        | -               | -                    | -                          | -                  | -                     | 20,184     | -                  | -                    | -               | -                    | -                          | -                  | -                     | -          |
| 3     | (a) Shares  | -                  | -             | -               | -                    | -                          | -                  | -                     | -          |                    |                      | -               | -                    |                            |                    |                       | -          |
|       | (aa) Equity   | -                  | -             | -               | -                    | -                          | -                  | -                     | -          | -                  | -                    | -               | -                    | -                          | -                  | -                     | -          |
|       | (bb) Preference   |                    |               | -               |                      |                            |                    |                       |            |                    |                      | -               | -                    |                            |                    | -                     |            |
|       | (b) Mutual Funds  | 121,900            | 172,501       | 401             | 411                  | 10,801                     | 1,107              | 102                   | 307,224    | 76,300             | 88,201               | -               | -                    | 5,400                      | 4,207              | -                     | 174,109    |
|       | (c) Derivative Instruments  | 70.000             | -             | -               | -                    | -                          | -                  | -                     | 70.000     | 47.000             | -                    | -               | -                    | _                          | -                  | -                     | 17.000     |
|       | (d) Debentures/ Bonds (e) Other Securities (to be specified)  | 70,000             | -             | -               | -                    | -                          | -                  | -                     | 70,000     | 17,000             | -                    | -               | -                    | -                          | _                  | -                     | 17,000     |
|       | Deposits with Bank  | -                  | -             | -               | -                    | -                          | -                  | -                     | -          | -                  | 20,000               | -               | -                    | -                          | -                  | -                     | 20,000     |
|       | (f) Subsidiaries  | -                  | -             | -               | -                    | -                          | -                  | -                     | -          | -                  | -                    | -               | -                    | -                          | -                  | -                     | · -        |
|       | (g) Investment Properties-Real Estate   | -                  | -             | -               | -                    | -                          | -                  | -                     | -          | -                  | -                    | -               | -                    | -                          | -                  | -                     | -          |
| 4     | Investments in Infrastructure and Social Sector   | -                  | -             | -               | -                    | -                          | -                  | -                     | -          | -                  | -                    | -               | -                    | -                          | -                  | -                     | -          |
| 5     | Other than Approved Investments   | -                  | 50,000        | -               | -                    | -                          | -                  | -                     | 50,000     | -                  | -                    | -               | -                    | -                          | -                  | -                     | -          |
|       | TOTAL   | 6,797,781          | 9,683,396     | 11,242          | 11,023               | 1,386,416                  | 41,165             | 3,004                 | 17,934,027 | 4,389,241          | 6,041,451            | -               | 10,235               | 963,881                    | 38,191             | 2,906                 | 11,445,905 |
|       | Aggregate Amount of Investments other than listed equity securities, derivative instruments and Additional tier 1 Bonds       | 6,639,538          | 9,335,892     | 11,241          | 11,023               | 1,312,539                  | 41,165             | 3,004                 | 17,354,400 | 4,389,241          | 6,041,451            | -               | 10,235               | 963,880                    | 38,191             | 2,906                 | 11,445,904 |
|       | Aggregate Market Value of Investments other than listed equity securities, derivative instruments and Additional tier 1 Bonds | 7,060,425          | 9,573,804     | 11,297          | 11,405               | 1,383,310                  | 44,612             | 3,188                 | 18,088,040 | 4,567,748          | 6,197,941            | -               | 10,263               | 991,946                    | 40,014             | 2,963                 | 11,810,875 |

There are no investments in subsidiaries/holding companies, joint ventures. \*Investment in Associate Company at Cost is Rs. 311,066/-(Previous Year 17,000/-)

## FORM L-14-ASSETS HELD TO COVER LINKED LIABILITIES SCHEDULE

Insurer : DHFL Pramerica Life Insurance Company Limited

Registration No. 140 ; Date of Registration with the IRDAI: June 27, 2008

|        |   | ۸۶           | at JUNE 30, 20 | 117          | ۸۵         | (Rs.'000)<br>As at JUNE 30, 2016 |            |  |  |
|--------|---|--------------|----------------|--------------|------------|----------------------------------|------------|--|--|
| S.No.  | Particulars                                     | Individual   | Individual     |              | Individual | Individual                       |            |  |  |
| 0.140. | i ai ticulai 3                                  | Life         | Pension        | Total        | Life       | Pension                          | Total      |  |  |
|        | LONG TERM INVESTMENTS                           | 20           | 1 01101011     |              | 20         | 1 01101011                       |            |  |  |
| 1      | Government securities and Government guaranteed | 359,604      | 12.726         | 372,330      | 217,428    | 8,683                            | 226,111    |  |  |
|        | bonds including Treasury Bills                  | 333,33       | ,0             | 0.1_,000     | ,0         | 3,333                            |            |  |  |
| 2      | Other Approved Securities                       | _            | _              | _            | 2,040      | _                                | 2,040      |  |  |
| 3      | Other Investments                               |              |                |              | 2,040      |                                  | 2,040      |  |  |
|        | (a) Shares                                      |              |                |              |            |                                  | _          |  |  |
|        | (aa) Equity                                     | 1,235,035    | 119,704        | 1,354,739    | 1,096,878  | 136,443                          | 1,233,321  |  |  |
|        | (bb) Preference                                 | 1,683        | 151            | 1,834        | 1,000,070  | 100,440                          | 1,200,021  |  |  |
|        | (b) Mutual Funds                                | 1,005        | -              | 1,054        | _          | _                                | _          |  |  |
|        | (c) Derivative Instruments                      | _            | _              | _            | _          | _                                | _          |  |  |
|        | (d) Debentures/ Bonds                           | 210,265      | 7,669          | 217,934      | 161,356    | 10,772                           | 172,128    |  |  |
|        | (e) Other Securities - Fixed Deposits           | 6,500        | 7,009          | 6,500        | 6,500      | 10,772                           | 6,500      |  |  |
|        | (f) Subsidiaries                                | 0,500        | _              | 0,500        | 0,500      | _                                | 0,500      |  |  |
|        | (g) Investment Properties-Real Estate           | -            | -              | -            | -          | _                                | -          |  |  |
| 4      | Investments in Infrastructure and Social Sector | -<br>171,657 | 11,060         | -<br>182,717 | 109,309    | 11,533                           | 120,842    |  |  |
| 5      |   |              |                | -            | ,          | ,                                |            |  |  |
| 5      | Other than Approved Investments                 | 67,899       | 6,797          | 74,696       | 38,806     | 4,407                            | 43,213     |  |  |
|        | SHORT TERM INVESTMENTS                          |              |                |              |            |                                  | =          |  |  |
| 1      | Government securities and Government guaranteed | 259,132      | -              | 259,132      | 269,383    | 670                              | 270,053    |  |  |
|        | bonds including Treasury Bills                  |              |                |              |            |                                  |            |  |  |
| 2      | Other Approved Securities                       | 2,018        | -              | 2,018        | -          | -                                | -          |  |  |
| 3      | (a) Shares                                      |              |                | -            |            |                                  | -          |  |  |
|        | (aa) Equity                                     | -            | -              | -            | -          | -                                | -          |  |  |
|        | (bb) Preference                                 | -            | -              | -            | -          | -                                | -          |  |  |
|        | (b) Mutual Funds                                | 26,335       | 1,402          | 27,737       | 21,017     | 1,903                            | 22,920     |  |  |
|        | (c ) Derivative Instruments                     | -            | -              | -            | -          | -                                | -          |  |  |
|        | (d) Debentures/ Bonds                           | 10,093       | -              | 10,093       | 54,419     | -                                | 54,419     |  |  |
|        | (e) Other Securities (to be specified)          | -            | -              | -            | ·          |                                  | -          |  |  |
|        | Deposit with Bank                               | -            | -              | -            | 59,400     | -                                | 59,400     |  |  |
|        | (f) Subsidiaries                                | -            | -              | _            | -          | -                                | -          |  |  |
|        | (g) Investment Properties-Real Estate           | =            | -              | -            | =          | =                                | -          |  |  |
| 4      | Investments in Infrastructure and Social Sector | 8,014        | 2,003          | 10,017       | 2,500      | -                                | 2,500      |  |  |
| 5      | Other than Approved Investments                 | -            | -              | ,<br>-       | -          | -                                | , <u> </u> |  |  |
|        | NET CURRENT ASSETS                              |              |                |              | -          | -                                | -          |  |  |
|        | Bank Balances                                   | 3,006        | 431            | 3,437        | 2,627      | 405                              | 3,032      |  |  |
|        | Income accrued on investments                   | 37,128       | 1,201          | 38,329       | 26,180     | 1,422                            | 27,602     |  |  |
|        | Other Receivable                                | 1,820        | ,<br>-         | 1,820        | 5,444      | 706                              | 6,150      |  |  |
|        | Payables for purchase of Securities             | (6,578)      | (617)          | (7,195)      | (5,495)    | (805)                            | (6,300)    |  |  |
|        | FMC Payable                                     | (2,809)      | (206)          | (3,015)      | (2,330)    | (221)                            | (2,551)    |  |  |
|        | Other Payables                                  | (44,848)     | (5,528)        | (50,376)     | (27,170)   | (4,120)                          | (31,290)   |  |  |
|        | TOTAL   | 2,345,954    | 156,792        | 2,502,746    | 2,038,293  | 171,798                          | 2,210,090  |  |  |

|  | Aggregate Amount of Investments other than listed equity securities and derivative instruments | 1,055,301 | 35,011 | 1,090,311 | 921,615 | 35,590 | 957,205 |
|--|--|-----------|--------|-----------|---------|--------|---------|
|--|--|-----------|--------|-----------|---------|--------|---------|

There are no investments in subsidiaries/holding companies, joint ventures.

<sup>\*</sup>Investment in Associate Company at Cost is Rs. 37,795/-(Previous Year Rs 8,069/-)

## FORM L-15: LOANS SCHEDULE

Insurer : DHFL Pramerica Life Insurance Company Limited

Registration No. 140; Date of Registration with the IRDAI: June 27, 2008

|       | Particulars                                  |                     | (RS. 000)           |
|-------|--|---------------------|---------------------|
| S.No. | T uniodials                                  | As at JUNE 30, 2017 | As at JUNE 30, 2016 |
| 1     | SECURITY-WISE CLASSIFICATION                 | -                   | -                   |
|       | Secured                                      | -                   | -                   |
|       | (a) On mortgage of property                  | -                   | -                   |
|       | (aa) In India                                | -                   | -                   |
|       | (bb) Outside India                           | -                   | -                   |
|       | (b) On Shares, Bonds, Govt. Securities, etc. | -                   | -                   |
|       | (c) Loans against policies                   | 21,560              | 7,135               |
|       | (d) Others (to be specified)                 | -                   | -                   |
|       | Unsecured                                    | -                   | -                   |
|       | TOTAL  | 21,560              | 7,135               |
| 2     | BORROWER-WISE CLASSIFICATION                 | -                   | -                   |
|       | (a) Central and State Governments            | -                   | -                   |
|       | (b) Banks and Financial Institutions         | -                   | -                   |
|       | (c) Subsidiaries                             | -                   | -                   |
|       | (d) Companies                                | -                   |                     |
|       | (e) Loans against policies                   | 21,560              | 7,135               |
|       | (f) Others (to be specified)                 | -                   | -                   |
|       | TOTAL  | 21,560              | 7,135               |
| 3     | PERFORMANCE-WISE CLASSIFICATION              | -                   | -                   |
|       | (a) Loans classified as standard             | -                   |                     |
|       | (aa) In India                                | 21,560              | 7,135               |
|       | (bb) Outside India                           | -                   | -                   |
|       | (b) Non-standard loans less provisions       | -                   | -                   |
|       | (aa) In India                                | -                   | -                   |
|       | (bb) Outside India                           | -                   | -                   |
| 4     | TOTAL  | 21,560              | 7,135               |
| 4     | MATURITY-WISE CLASSIFICATION                 | -                   | -                   |
|       | (a) Short Term                               | - 04 500            | 7.405               |
|       | (b) Long Term                                | 21,560              | 7,135               |
|       | TOTAL  | 21,560              | 7,135               |

### FORM L-16: FIXED ASSETS SCHEDULE

Insurer: DHFL Pramerica Life Insurance Company Limited
Registration No. 140; Date of Registration with the IRDAI: June 27, 2008

|                                  |         | Cost/ Gro | ss Block   |         |         | Depre                | ciation                  |         | Net I                  | Block                  |
|----------------------------------|---------|-----------|------------|---------|---------|----------------------|--------------------------|---------|------------------------|------------------------|
| Particulars                      | Opening | Additions | Deductions | Closing | Opening | During The<br>Period | On Sales/<br>Adjustments | Closing | As at JUNE 30,<br>2017 | As at JUNE 30,<br>2016 |
| Goodwill                         | -       |           |            | -       |         | -                    | -                        | -       | -                      | -                      |
| Intangibles - Software           | 449,305 | 60,333    | -          | 509,639 | 169,721 | 24,687               | -                        | 194,408 | 315,230                | 322,144                |
| Land-Freehold                    | -       | -         | -          | -       | -       | -                    | -                        | -       | -                      | -                      |
| Leasehold Improvements           | 116,712 | 10,537    | -          | 127,248 | 48,640  | 5,635                | -                        | 54,276  | 72,974                 | 43,850                 |
| Buildings                        | -       | -         | -          | -       | -       | -                    | -                        | -       | -                      | -                      |
| Furniture & Fittings             | 22,258  | 2,231     | 16         | 24,474  | 16,124  | 1,460                | 16                       | 17,568  | 6,905                  | 2,750                  |
| Information Technology Equipment | 171,926 | 5,608     | 106        | 177,428 | 99,816  | 9,210                | 97                       | 108,928 | 68,499                 | 60,560                 |
| Vehicles                         | -       | -         | -          | -       | -       | -                    | -                        | -       | -                      | -                      |
| Office Equipment                 | 33,563  | 2,725     | 166        | 36,121  | 21,443  | 1,986                | 166                      | 23,263  | 12,859                 | 6,012                  |
| Others (Specify nature)          | -       | -         | -          | -       | -       | -                    | -                        | -       | -                      | -                      |
| TOTAL                            | 793,764 | 81,434    | 288        | 874,910 | 355,745 | 42,978               | 279                      | 398,443 | 476,467                | 435,316                |
| Work in progress                 | -       | -         | -          | •       | •       | -                    | -                        | -       | 13,026                 | 16,540                 |
| Grand Total                      | 793,764 | 81,434    | 288        | 874,910 | 355,745 | 42,978               | 279                      | 398,443 | 489,493                | 451,856                |
| PREVIOUS YEAR                    | 453,725 | 350,355   | 10,316     | 793,764 | 222,106 | 142,403              | 8,765                    | 355,744 | 504,589                | 462,605                |

## FORM L-17: CASH AND BANK BALANCE SCHEDULE

**Insurer : DHFL Pramerica Life Insurance Company Limited** 

Registration No. 140; Date of Registration with the IRDAI: June 27, 2008

| S.No. | Particulars  | As at JUNE 30, 2017 | As at JUNE 30, 2016 |
|-------|--|---------------------|---------------------|
| 1     | Cash (including cheques, drafts and stamps)                  | 137,711             | 174,142             |
| 2     | Bank Balances  |                     |                     |
|       | (a) Deposit Accounts   | -                   | -                   |
|       | (aa) Short-term (due within 12 months of the date of Balance | -                   | -                   |
|       | Sheet)   |                     |                     |
|       | (bb) Others (under Lien)                                     | 100                 | 100                 |
|       | (b) Current Accounts   | 206,304             | 155,783             |
|       | (c) Others (to be specified)                                 | -                   | -                   |
| 3     | Money at Call and Short Notice                               |                     |                     |
|       | (a) With Banks   | -                   | -                   |
|       | (b) With other Institutions                                  | -                   | -                   |
| 4     | Others (to be specified)                                     | -                   | -                   |
|       | TOTAL  | 344,115             | 330,025             |
|       | Balances with non-scheduled banks included in 2 and 3 above  | -                   | -                   |
|       | CASH & BANK BALANCES   |                     |                     |
| 1     | In India   | 344,115             | 330,025             |
| 2     | Outside India  |                     | -                   |
|       | TOTAL  | 344,115             | 330,025             |

## FORM L-18-ADVANCE AND OTHER ASSETS SCHEDULE

Insurer : DHFL Pramerica Life Insurance Company Limited

Registration No. 140; Date of Registration with the IRDAI: June 27, 2008

|       |   |                     | (Rs.′000)           |
|-------|---|---------------------|---------------------|
| S.No. | Particulars   | As at JUNE 30, 2017 | As at JUNE 30, 2016 |
|       | ADVANCES  |                     |                     |
| 1     | Reserve deposits with ceding companies                  | -                   | -                   |
| 2     | Application money for investments                       | -                   | -                   |
| 3     | Prepayments   | 97,167              | 53,845              |
| 4     | Advances to Directors/Officers                          | -                   | -                   |
| 5     | Advance tax paid and taxes deducted at source (Net of   |                     |                     |
|       | provision for taxation)                                 | 10                  | 10                  |
| 6     | Others (to be specified)                                | -                   | -                   |
|       | Security Deposits                                       | 68,123              | 62,410              |
|       | Deposit -Others   | 7,142               | 3,274               |
|       | Advances to employees for travel, etc.                  | 8,498               | 6,996               |
|       | TOTAL (A)   | 180,940             | 126,535             |
|       | OTHER ASSETS  |                     |                     |
| 1     | Income accrued on investments                           | 657,357             | 431,196             |
| 2     | Outstanding Premiums                                    | 193,629             | 163,139             |
| 3     | Agents' Balances  | 13,260              | 18,308              |
| 4     | Foreign Agencies Balances                               | -                   | -                   |
| 5     | Due from other entities carrying on insurance business  |                     |                     |
| _     | (including reinsures)                                   | 435,186             | 279,744             |
| 6     | Due from subsidiaries/ holding company                  | -                   | -                   |
| 7     | Deposit with Reserve Bank of India [Pursuant to section |                     |                     |
|       | 7 of Insurance Act, 1938]                               | -                   | -                   |
| 8     | Others (to be specified)                                | -                   | -                   |
|       | Seed Capital Contribution towards Unit Linked Funds     | 50 276              | 24 200              |
|       | Investment held to meet policyholder upoleimed          | 50,376              | 31,290              |
|       | Investment held to meet policyholder unclaimed          | 235,566             | 224,131             |
|       | Service Tax Unutilized Credit                           | 153,437             | 55,358              |
|       | Due from Affiliates                                     | -                   | -                   |
|       | Other Dues  | 11,502              | 5,024               |
|       | Receivable towards non-par non linked funds             | -                   | 40.050              |
|       | Receivable from clearing firm                           | 1,336               | 10,059              |
|       | Application money for Investments                       | 99,986              | 7.550               |
|       | Receivable from ex employees                            | 7,064               | 7,858               |
|       | Agents' Balances - provision for doubtful amounts       | (12,028)            | (12,411)            |
|       | Receivable from ex employees- provision                 | (7,064)             | (3,929)             |
|       | Provision on Vendor Advances                            | (6,573)             | (6,260)             |
|       | TOTAL (A.B.)  | 1,833,034           | 1,203,507           |
|       | TOTAL (A+B)   | 2,013,973           | 1,330,042           |

## FORM L-19-CURRENT LIABILITIES SCHEDULE

Insurer: DHFL Pramerica Life Insurance Company Limited
Registration No. 140; Date of Registration with the IRDAI: June 27, 2008

|       |   |                     | (13. 000)           |
|-------|---|---------------------|---------------------|
| S.No. | Particulars                               | As at JUNE 30, 2017 | As at JUNE 30, 2016 |
| 1     | Agents' Balances                          | 43,698              | 32,083              |
| 2     | Balances due to other insurance companies | 552,243             | 290,547             |
| 3     | Deposits held on re-insurance ceded       | -                   | -                   |
| 4     | Premiums received in advance              | 30,950              | 24,904              |
| 5     | Unallocated premium                       | 665,207             | 658,938             |
| 6     | Sundry creditors                          | 360,097             | 31,971              |
| 7     | Due to subsidiaries/ holding company      | -                   | -                   |
| 8     | Claims Outstanding                        | 120,556             | 107,720             |
| 9     | Annuities Due                             | -                   | -                   |
| 10    | Due to Officers/ Directors                | 100                 | 100                 |
| 11    | Due to unit linked fund                   | 1,820               | -                   |
| 12    | Policy holders Unclaimed                  | 226,457             | 184,211             |
| 11    | Others (to be specified)                  |                     | -                   |
|       | -Proposal / Policyholder deposits         | 8,030               | 5,115               |
|       | -Withholding Tax Deducted at Source       | 29,784              | 20,973              |
|       | -Accrued Expenses                         | 924,529             | 384,251             |
|       | -Other Statutory liabilities              | 17,769              | 14,019              |
|       | - Due to Non- par non linked funds        | -                   |                     |
|       | -Lease Equalistion Reserve                | 8,671               | 5,700               |
|       | - Service Tax Liability                   | 131,616             | 81,484              |
|       | TOTAL                                     | 3,121,527           | 1,842,016           |

## FORM L-20-PROVISIONS SCHEDULE

**Insurer : DHFL Pramerica Life Insurance Company Limited** 

Registration No. 140; Date of Registration with the IRDAI: June 27, 2008

| S.No. | Particulars   | As at JUNE 30, 2017 | As at JUNE 30, 2016 |
|-------|---|---------------------|---------------------|
| 1     | For taxation (less payments and taxes deducted at source) | -                   | -                   |
| 2     | For proposed dividends                                    | -                   | -                   |
| 3     | For dividend distribution tax                             | -                   | -                   |
| 4     | Others (to be specified)                                  | -                   | -                   |
|       | - Provision for Gratuity                                  | 49,119              | 40,666              |
|       | - Provision for Leave Encashment                          | 47,579              | 36,093              |
|       | TOTAL   | 96,698              | 76,759              |

# FORM L-21-MISCELLANEOUS EXPENDITURE SCHEDULE (To the extent not written off or adjusted)

**Insurer: DHFL Pramerica Life Insurance Company Limited** 

Registration No. 140; Date of Registration with the IRDAI: June 27, 2008

| S.No. | Particulars                                     | As at JUNE 30, 2017 | As at JUNE 30, 2016 |
|-------|---|---------------------|---------------------|
| 1     | Discount Allowed in issue of shares/ debentures |                     | -                   |
| 2     | Others (to be specified)                        | -                   | -                   |
|       | TOTAL   | -                   | -                   |

Date:

30-Jun-17

Insurer: DHFL Pramerica Life Insurance Company Limited

Registration No. 140; Date of Registration with the IRDAI: June 27, 2008

Upto the Quarter Ended For the Quarter Ended Upto the Quarter Ended For the Quarter Ended S.No. Particular June 2017 June 2017 June 2016 June 2016 New business premium income growth rate -100% 100% -6% -6% seament wise 81% 81% 59% 59% Non Par Individual Life - Non Linked 102% 102% -6% -6% Non Par Group Life Non Par Group Health-Non Linked -97% 100% Non Par Individual Health - Non Linked -97% 100% 86% -72% -72% 86% Participating Individual Life Non Par Individual Life - Linked 258% 258% -32% -32% 2 Net Retention Ratio 94% 94% 95% 95% Expense of Management to Gross Direct 43% 43% 50% 50% **Premium Ratio** Commission Ratio (Gross commission paid 2% 2% 2% 2% to Gross Premium) Ratio of policy holder's liabilities to 224% 224% 170% 170% shareholder's funds 13% 13% 7% Growth rate of shareholders' fund 7% 2% 2% 3% 3% 7 Ratio of surplus to policyholders' liability 8 1.074.622 1.074.622 520.631 520.631 Change in net worth ( '000) 4% 4% 4% 4% 9 Profit after tax/Total Income (Total real estate + loans)/(Cash & invested NA NA NA NA 10 assets) 242% 172% 11 Total investments/(Capital + Surplus) 242% 172% Total affiliated investments/(Capital+ 12 6.53% 6.53% 0.21% 0.21% Surplus) Investment Yield (Gross and Net) A. With realised Gain Policyholders' Funds: Non-Linked: 1. PAR 8.07% 8.07% 8.55% 8.55% 2. Non-PAR\* 8.64% 8.64% 8.78% 8.78% Linked: 4. Non-PAR 9.79% 9.79% 9.01% 9.01% Shareholders' Funds 7.89% 7.89% 9.59% 9.59% A. Without realised Gain Policyholders' Funds: Non-Linked: 1. PAR 8.42% 8.42% 8.55% 8.55% 2. Non-PAR\* 8.98% 8.78% 8.98% 8.78% Linked: 12.54% 12.54% 20.57% 20.57% 4. Non-PAR Shareholders' Funds 18.73% 18.73% 10.49% 10.49%

FORM L-22 : Analytical Ratios\*

Insurer: DHFL Pramerica Life Insurance Company Limited

Registration No. 140 ; Date of Registration with the IRDAI: June 27, 2008

| S.No. | Particular                   | For the Quarter Ended<br>June 2017 | Upto the Quarter Ended<br>June 2017 | For the Quarter Ended<br>June 2016 | Upto the Quarter Ended<br>June 2016 |
|-------|------------------------------|------------------------------------|-------------------------------------|------------------------------------|-------------------------------------|
| 14    | Conservation Ratio           | 87%                                | 86%                                 | 67%                                | 67%                                 |
| 15    | Persistency Ratio            |                                    |                                     |                                    |                                     |
|       | Persistency Ratio by Premium |                                    |                                     |                                    |                                     |
|       | For 13th month+              | 72.15%                             | 72.15%                              | 55.42%                             | 55.42%                              |
|       | For 25th month+              | 49.96%                             | 49.96%                              | 43.71%                             | 43.71%                              |
|       | For 37th month+              | 40.08%                             | 40.08%                              | 28.38%                             | 28.38%                              |
|       | For 49th Month+              | 26.98%                             | 26.98%                              | 28.90%                             | 28.90%                              |
|       | for 61st month+              | 22.80%                             | 22.80%                              | 22.32%                             | 22.32%                              |
|       | Persistency Ratio by Policy  |                                    |                                     |                                    |                                     |
|       | For 13th month+              | 67.07%                             | 67.07%                              | 51.46%                             | 51.46%                              |
|       | For 25th month+              | 45.97%                             | 45.97%                              | 36.11%                             | 36.11%                              |
|       | For 37th month+              | 32.47%                             | 32.47%                              | 19.44%                             | 19.44%                              |
|       | For 49th Month+              | 18.10%                             | 18.10%                              | 20.01%                             | 20.01%                              |
|       | for 61st month+              | 17.21%                             | 17.21%                              | 16.54%                             | 16.54%                              |
| 16    | NPA Ratio                    |                                    |                                     |                                    |                                     |
|       | Gross NPA Ratio              | -                                  | -                                   | -                                  | -                                   |
|       | Net NPA Ratio                | -                                  | -                                   | -                                  | -                                   |

<sup>+</sup> Non Reducing Balance

**Equity Holding Pattern for Life Insurers** 

(Rs in Lakhs)

Date:

30-Jun-17

|   | Particulars   | For the Quarter ended<br>June 30 2017 | For the Quarter ended<br>June 30 2016 |
|---|---|---------------------------------------|---------------------------------------|
| 1 | (a) No. of shares   | 374,061,867                           | 374,061,867                           |
| 2 | (b) Percentage of shareholding (Indian / Foreign)   | 104%                                  | 285%                                  |
| 3 | ( c) %of Government holding (in case of public sector insurance companies)     (a) Basic and diluted EPS before extraordinary | -                                     | -                                     |
| 4 | items (net of tax expense) for the period (not to be annualized)  | 0.45                                  | 0.25                                  |
| 5 | (b) Basic and diluted EPS after extraordinary items (net of tax expense) for the period (not to be annualized)                | 0.45                                  | 0.25                                  |
| 6 | (iv) Book value per share (Rs)  | 24.25                                 | 21.37                                 |

## **FORM L - 24 Valuation of net liabiltiies**

Insurer: DHFL Pramerica Life Insurance Company Limited Registration No. 140; Date of Registration with the IRDAI: June 27, 2008

(Rs in Lakhs)

| S.No. | Particular      | As at 30 June 2017 | As at 30 June 2016 |
|-------|-----------------|--------------------|--------------------|
| 1     | Linked          |                    |                    |
| а     | Life            | 23,639             | 20,554             |
| b     | General Annuity |                    | -                  |
| С     | Pension         | 1,598              | 1,741              |
| d     | Health          |                    | -                  |
| 2     | Non-Linked      |                    |                    |
| а     | Life            | 177,384            | 113,355            |
| b     | General Annuity |                    | -                  |
| С     | Pension         |                    | -                  |
| d     | Health          | 34                 | 11                 |

## FORM L-25- (i): Geographical Distribution Channel - Individuals

Insurer: DHFL Pramerica Life Insurance Company Limited

Registration No. 140; Date of Registration with the IRDAI: June 27, 2008

FOR THE QTR ENDED JUNE 30TH, 2017

|       | Geographical Distribution of Total Business- Individuals |                    |                 |                       |                           |                    |                 |                       |                           |                    |                 |                       | (RS III Crore)            |
|-------|--|--------------------|-----------------|-----------------------|---------------------------|--------------------|-----------------|-----------------------|---------------------------|--------------------|-----------------|-----------------------|---------------------------|
|       |  |                    |                 | Rural                 |                           |                    |                 | Urban                 |                           |                    | Tot             | al Business           |                           |
| S.No. | S.No. State / Union Territory                            | No. of<br>Policies | No. of<br>Lives | Premium<br>(Rs crore) | Sum Assured<br>(Rs crore) | No. of<br>Policies | No. of<br>Lives | Premium<br>(Rs crore) | Sum Assured<br>(Rs crore) | No. of<br>Policies | No. of<br>Lives | Premium<br>(Rs crore) | Sum Assured<br>(Rs crore) |
| 1     | Andhra Pradesh   | 117                | 116             | 0.31                  | 2.85                      | 447                | 445             | 1.55                  | 13.96                     | 564                | 561             | 1.85                  | 16.81                     |
| 2     | Arunachal Pradesh  | -                  | -               | 0.00                  | -                         | -                  | -               | 0.00                  | -                         | -                  | -               | 0.00                  | -                         |
| 3     | Assam  | 178                | 177             | 0.38                  | 4.19                      | 363                | 364             | 1.01                  | 9.22                      | 541                | 541             | 1.40                  | 13.41                     |
| 4     | Bihar  | 31                 | 29              | 0.07                  | 1.03                      | 80                 | 77              | 0.19                  | 2.54                      | 111                | 106             | 0.26                  | 3.57                      |
| 5     | Chattisgarh  | 33                 | 33              | 0.15                  | 1.52                      | 197                | 193             | 0.52                  | 6.31                      | 230                | 226             | 0.67                  | 7.83                      |
| 6     | Goa  | -                  | -               | -                     | -                         | 44                 | 37              | 1.67                  | 13.13                     | 44                 | 37              | 1.67                  | 13.13                     |
| 7     | Gujarat  | 91                 | 89              | 0.19                  | 2.04                      | 533                | 505             | 5.00                  | 35.64                     | 624                | 594             | 5.19                  | 37.68                     |
| 8     | Haryana  | 206                | 204             | 0.84                  | 4.45                      | 424                | 420             | 2.33                  | 17.38                     | 630                | 624             | 3.16                  | 21.83                     |
| 9     | Himachal Pradesh   | 257                | 254             | 0.75                  | 11.04                     | 257                | 252             | 1.74                  | 9.34                      | 514                | 506             | 2.49                  | 20.38                     |
| 10    | Jammu & Kashmir  | 649                | 649             | 1.81                  | 13.72                     | 966                | 981             | 4.13                  | 21.91                     | 1,615              | 1,630           | 5.95                  | 35.63                     |
| 11    | Jharkhand  | 53                 | 53              | 0.16                  | 1.19                      | 113                | 113             | 0.45                  | 2.78                      | 166                | 166             | 0.61                  | 3.97                      |
| 12    | Karnataka  | 129                | 129             | 0.44                  | 3.56                      | 315                | 314             | 1.54                  | 13.46                     | 444                | 443             | 1.97                  | 17.02                     |
| 13    | Kerala   | 5                  | 5               | 0.01                  | 0.06                      | 40                 | 39              | 0.16                  | 1.97                      | 45                 | 44              | 0.17                  | 2.03                      |
| 14    | Madhya Pradesh   | 222                | 222             | 0.52                  | 5.02                      | 431                | 420             | 2.15                  | 17.43                     | 653                | 642             | 2.67                  | 22.45                     |
| 15    | Maharashtra  | 186                | 185             | 0.48                  | 4.90                      | 910                | 898             | 3.68                  | 41.06                     | 1,096              | 1,083           | 4.17                  | 45.96                     |
| 16    | Manipur  | 52                 | 52              | 0.03                  | 0.88                      | 57                 | 57              | 0.03                  | 1.02                      | 109                | 109             | 0.06                  | 1.91                      |
| 17    | Meghalaya  | -                  | -               | 0.00                  | -                         | -                  | -               | 0.01                  | -                         | -                  | -               | 0.01                  | -                         |
| 18    | Mirzoram   | -                  | -               | -                     | -                         | -                  | -               | -                     | -                         | -                  | -               | -                     | -                         |
| 19    | Nagaland   | 98                 | 98              | 0.19                  | 3.55                      | 119                | 123             | 0.56                  | 4.76                      | 217                | 221             | 0.76                  | 8.32                      |
| 20    | Orissa   | 453                | 453             | 0.56                  | 4.57                      | 143                | 141             | 0.32                  | 2.61                      | 596                | 594             | 0.88                  | 7.18                      |
| 21    | Punjab   | 826                | 820             | 2.29                  | 18.15                     | 1,395              | 1,398           | 7.12                  | 35.88                     | 2,221              | 2,218           | 9.41                  | 54.02                     |
| 22    | Rajasthan  | 304                | 302             | 0.83                  | 8.06                      | 532                | 537             | 2.57                  | 15.56                     | 836                | 839             | 3.40                  | 23.62                     |
| 23    | Sikkim   | 17                 | 17              | 0.01                  | 0.50                      | 37                 | 36              | 0.04                  | 1.26                      | 54                 | 53              | 0.05                  | 1.76                      |
| 24    | Tamil Nadu   | 29                 | 29              | 0.09                  | 1.10                      | 389                | 384             | 1.80                  | 19.90                     | 418                | 413             | 1.89                  | 21.00                     |
| 25    | Telangana  | -                  | -               | -                     | -                         | 1                  | 1               | 0.00                  | 0.02                      | 1                  | 1               | 0.00                  | 0.02                      |
| 26    | Tripura  | 5                  | 5               | 0.00                  | 0.08                      | 28                 | 28              | 0.02                  | 0.99                      | 33                 | 33              | 0.02                  | 1.07                      |
| 27    | Uttar Pradesh  | 537                | 533             | 1.81                  | 13.57                     | 896                | 897             | 4.53                  | 32.63                     | 1,433              | 1,430           | 6.34                  | 46.20                     |
| 28    | UttraKhand   | 502                | 499             | 0.76                  | 9.43                      | 329                | 339             | 1.27                  | 7.65                      | 831                | 838             | 2.03                  | 17.08                     |
| 29    | West Bengal  | 87                 | 83              | 0.26                  | 2.70                      | 402                | 383             | 1.93                  | 16.05                     | 489                | 466             | 2.19                  | 18.75                     |
| 30    | Andaman & Nicobar Islands                                | -                  | -               | 0.00                  | -                         | -                  | -               | -                     | -                         | -                  | -               | 0.00                  | -                         |
| 31    | Chandigarh   | 154                | 153             | 0.53                  | 4.36                      | 224                | 236             | 1.16                  | 10.12                     | 378                | 389             | 1.69                  | 14.48                     |
| 32    | Dadra & Nagrahaveli                                      | -                  | -               | -                     | -                         | -                  | -               | -                     | -                         | -                  | -               | -                     | -                         |
| 33    | Daman & Diu  | -                  | -               | -                     | -                         | -                  | -               | -                     | -                         | -                  | -               | -                     | -                         |
| 34    | Delhi  | 54                 | 54              | 0.12                  | 1.20                      | 254                | 255             | 1.14                  | 13.85                     | 308                | 309             | 1.26                  | 15.05                     |
| 35    | Lakshadweep  | -                  | -               | -                     | -                         | -                  | -               | -                     | -                         | -                  | -               | -                     | -                         |
| 36    | Puducherry   | -                  | -               | -                     | -                         | -                  | -               | -                     | -                         | -                  | -               | -                     | -                         |
|       | COMPANY TOTAL  | 5,275              | 5,243           | 13.59                 | 123.73                    | 9,926              | 9,873           | 48.61                 | 368.42                    | 15,201             | 15,116          | 62.21                 | 492.15                    |

FORM L-25- (ii): Geographical Distribution Channel - GROUP

Registration No. 140 ; Date of Registration with the IRDAI: June 27, 2008

FOR THE QTR ENDED JUNE 30TH, 2017

|       | Geographical Distribution of Total Business- GROUP |                 |              |                       |                           |                 |              |                    |                           |                    |              |                    |                           |
|-------|--|-----------------|--------------|-----------------------|---------------------------|-----------------|--------------|--------------------|---------------------------|--------------------|--------------|--------------------|---------------------------|
|       |  |                 |              | Rural                 |                           |                 |              | Urban              |                           |                    | Tota         | Business           |                           |
| S.No. | State / Union Territory                            | No. of Policies | No. of Lives | Premium<br>(Rs crore) | Sum Assured<br>(Rs crore) | No. of Policies | No. of Lives | Premium (Rs crore) | Sum Assured<br>(Rs crore) | No. of<br>Policies | No. of Lives | Premium (Rs crore) | Sum Assured<br>(Rs crore) |
| 1     | Andhra Pradesh                                     | 1               | 229,490      | 3.30                  | 557.42                    | 4               | 123,278      | 1.88               | 326.69                    | 5                  | 352,768      | 5.18               | 884.10                    |
| 2     | Arunachal Pradesh                                  | -               | -            | -                     | -                         | -               | -            | -                  | -                         | -                  | -            | -                  | -                         |
| 3     | Assam  | 4               | 13,422       | 0.20                  | 40.02                     | 2               | 12,060       | 0.20               | 39.54                     | 6                  | 25,482       | 0.40               | 79.56                     |
| 4     | Bihar  | 3               | 1,679        | 0.01                  | 2.51                      | 2               | 666          | 0.01               | 1.90                      | 5                  | 2,345        | 0.03               | 4.41                      |
| 5     | Chattisgarh  | -               | -            | -                     | -                         | -               | -            | -                  | -                         | -                  | -            | -                  | -                         |
| 6     | Goa  | -               | -            | -                     | -                         | -               | -            | -                  | -                         | -                  | -            | -                  | -                         |
| 7     | Gujarat  | 2               | 57,630       | 0.40                  | 100.09                    | 2               | 32,935       | 0.22               | 118.42                    | 4                  | 90,565       | 0.62               | 218.50                    |
| 8     | Haryana  | 10              | 207,703      | 3.68                  | 534.79                    | 12              | 94,962       | 3.08               | 2,077.55                  | 22                 | 302,665      | 6.77               | 2,612.34                  |
| 9     | Himachal Pradesh                                   | -               | -            | -                     | -                         | -               | 5            | 0.00               | 0.07                      | -                  | 5            | 0.00               | 0.07                      |
| 10    | Jammu & Kashmir                                    | -               | -            | -                     | -                         | -               | -            | -                  | -                         | -                  | -            | -                  | -                         |
| 11    | Jharkhand  | -               | -            | -                     | -                         | -               | -            | -                  | -                         | -                  | -            | -                  | -                         |
| 12    | Karnataka  | 11              | 461,981      | 5.65                  | 875.91                    | 10              | 13,283       | 6.34               | 1,475.05                  | 21                 | 475,264      | 11.99              | 2,350.95                  |
| 13    | Kerala   | 1               | 6,508        | 0.11                  | 22.07                     | 11              | 644,576      | 16.55              | 1,721.58                  | 12                 | 651,084      | 16.66              | 1,743.65                  |
| 14    | Madhya Pradesh                                     | 1               | 258          | 0.01                  | 2.58                      | -               | 1,232        | 0.07               | 10.47                     | 1                  | 1,490        | 0.08               | 13.05                     |
| 15    | Maharashtra  | 5               | 30,374       | 0.42                  | 68.98                     | 16              | 70,147       | 154.61             | 4,906.30                  | 21                 | 100,521      | 155.03             | 4,975.28                  |
| 16    | Manipur  | -               | -            | -                     | -                         | 1               | 445          | 0.05               | 4.81                      | 1                  | 445          | 0.05               | 4.81                      |
| 17    | Meghalaya  | -               | -            | -                     | =                         | -               | -            | -                  | -                         | -                  | -            | -                  | -                         |
| 18    | Mirzoram   | -               | -            | -                     | -                         | -               | -            | -                  | -                         | -                  | -            | -                  | -                         |
| 19    | Nagaland   | -               | -            | -                     | -                         | -               | -            | -                  | -                         | -                  | -            | -                  | -                         |
| 20    | Orissa   | 7               | 187,284      | 2.50                  | 461.79                    | 5               | 40,008       | 0.60               | 109.95                    | 12                 | 227,292      | 3.10               | 571.73                    |
| 21    | Punjab   | -               | -            | -                     | -                         | -               | -            | -                  | -                         | -                  | -            | -                  | -                         |
| 22    | Rajasthan  | 2               | 12,528       | 0.18                  | 36.58                     | 1               | 579          | 0.01               | 2.49                      | 3                  | 13,107       | 0.19               | 39.06                     |
| 23    | Sikkim   | -               | -            | -                     | -                         | -               | -            | -                  | -                         | -                  | -            | -                  | -                         |
| 24    | Tamil Nadu   | 6               | 174,035      | 1.62                  | 537.32                    | 3               | 154,592      | 4.73               | 1,039.23                  | 9                  | 328,627      | 6.35               | 1,576.55                  |
| 25    | Telangana  | 2               | 3,181        | 0.04                  | 7.66                      | 1               | 5,027        | 0.12               | 162.61                    | 3                  | 8,208        | 0.16               | 170.27                    |
| 26    | Tripura  | -               | -            | -                     | -                         | -               | -            | -                  | -                         | -                  | -            | -                  | -                         |
| 27    | Uttar Pradesh                                      | 14              | 244,421      | 2.41                  | 647.09                    | 8               | 80,422       | 1.77               | 481.01                    | 22                 | 324,843      | 4.18               | 1,128.11                  |
| 28    | UttraKhand   | -               | 134          | 0.00                  | 0.42                      | 2               | 4,616        | 0.11               | 23.70                     | 2                  | 4,750        | 0.11               | 24.11                     |
| 29    | West Bengal  | 15              | 99,521       | 0.80                  | 191.96                    | 5               | 18,392       | 0.19               | 36.86                     | 20                 | 117,913      | 1.00               | 228.82                    |
| 30    | Andaman & Nicobar Islands                          | -               | -            | -                     | -                         | -               | -            | -                  | -                         | -                  | -            | -                  | -                         |
| 31    | Chandigarh   | -               | -            | -                     | -                         | -               | -            | -                  | -                         | -                  | -            | -                  | -                         |
| 32    | Dadra & Nagrahaveli                                | -               | -            | -                     | -                         | -               | -            | -                  | -                         | _                  | -            | -                  | -                         |
|       | Daman & Diu  | -               | -            | -                     | -                         | -               | -            | -                  | -                         | -                  | -            | -                  | -                         |
| 34    | Delhi  | 7               | 160,444      | 0.96                  | 209.14                    | 19              | 999,908      | 18.21              | 2,862.66                  | 26                 | 1,160,352    | 19.18              | 3,071.80                  |
| 35    | Lakshadweep  | -               | -            | -                     | -                         | _               | -            | -                  |                           | _                  | -            | -                  | -                         |
|       | Puducherry   | -               | -            | -                     | -                         | -               | _            | -                  | -                         | -                  | -            | -                  | -                         |
|       | COMPANY TOTAL                                      | 91              | 1,890,593    | 22.30                 | 4,296                     | 104.00          | 2,297,133    | 208.77             | 15,401                    | 195.00             | 4,187,726    | 231.07             | 19,697                    |

Registration No. 140 ; Date of Registration with the IRDAI: June 27, 2008

## UP TO THE QTR ENDED JUNE 30TH, 2017

|       | (Rs in Crore)  |          |        |             |             |          |        |            |             |          |          |              |             |
|-------|--|----------|--------|-------------|-------------|----------|--------|------------|-------------|----------|----------|--------------|-------------|
|       | Geographical Distribution of Total Business- Individuals |          |        |             |             |          |        |            |             |          |          |              |             |
|       |  |          | R      | ural(Group) |             |          | Urb    | an(Group)  |             |          | Total Bu | ısiness(Grou | p)          |
| S.No. | State / Union Territory                                  | No. of   | No. of | Premium     | Sum Assured | No. of   | No. of | Premium    | Sum Assured | No. of   | No. of   | Premium      | Sum Assured |
|       |  | Policies | Lives  | (Rs crore)  | (Rs crore)  | Policies | Lives  | (Rs crore) | (Rs crore)  | Policies | Lives    | (Rs crore)   | (Rs crore)  |
| 1     | Andhra Pradesh   | 117      | 116    | 0.31        | 2.85        | 447      | 445    | 1.55       | 13.96       | 564      | 561      | 1.85         | 16.81       |
| 2     | Arunachal Pradesh  | -        | -      | 0.00        | -           | -        | -      | 0.00       | -           | -        | -        | 0.00         | -           |
| 3     | Assam  | 178      | 177    | 0.38        | 4.19        | 363      | 364    | 1.01       | 9.22        | 541      | 541      | 1.40         | 13.41       |
| 4     | Bihar  | 31       | 29     | 0.07        | 1.03        | 80       | 77     | 0.19       | 2.54        | 111      | 106      | 0.26         | 3.57        |
| 5     | Chattisgarh  | 33       | 33     | 0.15        | 1.52        | 197      | 193    | 0.52       | 6.31        | 230      | 226      | 0.67         | 7.83        |
| 6     | Goa  | -        | -      | -           | -           | 44       | 37     | 1.67       | 13.13       | 44       | 37       | 1.67         | 13.13       |
| 7     | Gujarat  | 91       | 89     | 0.19        | 2.04        | 533      | 505    | 5.00       | 35.64       | 624      | 594      | 5.19         | 37.68       |
| 8     | Haryana  | 206      | 204    | 0.84        | 4.45        | 424      | 420    | 2.33       | 17.38       | 630      | 624      | 3.16         | 21.83       |
| 9     | Himachal Pradesh   | 257      | 254    | 0.75        | 11.04       | 257      | 252    | 1.74       | 9.34        | 514      | 506      | 2.49         | 20.38       |
| 10    | Jammu & Kashmir  | 649      | 649    | 1.81        | 13.72       | 966      | 981    | 4.13       | 21.91       | 1,615    | 1,630    | 5.95         | 35.63       |
| 11    | Jharkhand  | 53       | 53     | 0.16        | 1.19        | 113      | 113    | 0.45       | 2.78        | 166      | 166      | 0.61         | 3.97        |
| 12    | Karnataka  | 129      | 129    | 0.44        | 3.56        | 315      | 314    | 1.54       | 13.46       | 444      | 443      | 1.97         | 17.02       |
| 13    | Kerala   | 5        | 5      | 0.01        | 0.06        | 40       | 39     | 0.16       | 1.97        | 45       | 44       | 0.17         | 2.03        |
| 14    | Madhya Pradesh   | 222      | 222    | 0.52        | 5.02        | 431      | 420    | 2.15       | 17.43       | 653      | 642      | 2.67         | 22.45       |
| 15    | Maharashtra  | 186      | 185    | 0.48        | 4.90        | 910      | 898    | 3.68       | 41.06       | 1,096    | 1,083    | 4.17         | 45.96       |
| 16    | Manipur  | 52       | 52     | 0.03        | 0.88        | 57       | 57     | 0.03       | 1.02        | 109      | 109      | 0.06         | 1.91        |
| 17    | Meghalaya  | -        | -      | 0.00        | -           | -        | -      | 0.01       | -           | -        | -        | 0.01         | -           |
| 18    | Mirzoram   | -        | -      | -           | -           | -        | -      | -          | -           | -        | -        | -            | -           |
| 19    | Nagaland   | 98       | 98     | 0.19        | 3.55        | 119      | 123    | 0.56       | 4.76        | 217      | 221      | 0.76         | 8.32        |
| 20    | Orissa   | 453      | 453    | 0.56        | 4.57        | 143      | 141    | 0.32       | 2.61        | 596      | 594      | 0.88         | 7.18        |
| 21    | Punjab   | 826      | 820    | 2.29        | 18.15       | 1,395    | 1,398  | 7.12       | 35.88       | 2,221    | 2,218    | 9.41         | 54.02       |
| 22    | Rajasthan  | 304      | 302    | 0.83        | 8.06        | 532      | 537    | 2.57       | 15.56       | 836      | 839      | 3.40         | 23.62       |
| 23    | Sikkim   | 17       | 17     | 0.01        | 0.50        | 37       | 36     | 0.04       | 1.26        | 54       | 53       | 0.05         | 1.76        |
| 24    | Tamil Nadu   | 29       | 29     | 0.09        | 1.10        | 389      | 384    | 1.80       | 19.90       | 418      | 413      | 1.89         | 21.00       |
| 25    | Telangana  | -        | -      | -           | -           | 1        | 1      | 0.00       | 0.02        | 1        | 1        | 0.00         | 0.02        |
| 26    | Tripura  | 5        | 5      | 0.00        | 0.08        | 28       | 28     | 0.02       | 0.99        | 33       | 33       | 0.02         | 1.07        |
| 27    | Uttar Pradesh  | 537      | 533    | 1.81        | 13.57       | 896      | 897    | 4.53       | 32.63       | 1,433    | 1,430    | 6.34         | 46.20       |
| 28    | UttraKhand   | 502      | 499    | 0.76        | 9.43        | 329      | 339    | 1.27       | 7.65        | 831      | 838      | 2.03         | 17.08       |
| 29    | West Bengal  | 87       | 83     | 0.26        | 2.70        | 402      | 383    | 1.93       | 16.05       | 489      | 466      | 2.19         | 18.75       |
| 30    | Andaman & Nicobar Islands                                | -        | -      | 0.00        | -           | -        | -      | -          | -           | -        | -        | 0.00         | -           |
| 31    | Chandigarh   | 154      | 153    | 0.53        | 4.36        | 224      | 236    | 1.16       | 10.12       | 378      | 389      | 1.69         | 14.48       |
| 32    | Dadra & Nagrahaveli                                      | -        | -      | -           | -           | -        | -      | -          | -           | -        | -        | -            | -           |
| 33    | Daman & Diu  | -        | -      | -           | -           | -        | -      | -          | -           | -        | -        | -            | -           |
| 34    | Delhi  | 54       | 54     | 0.12        | 1.20        | 254      | 255    | 1.14       | 13.85       | 308      | 309      | 1.26         | 15.05       |
| 35    | Lakshadweep  | -        | -      | -           | -           | -        | -      | -          | -           | -        | -        | -            | -           |
| 36    | Puducherry   | -        | -      | -           | -           | -        | -      | -          | -           | -        | -        | -            | -           |
|       | COMPANY TOTAL  | 5,275    | 5,243  | 13.59       | 123.73      | 9,926    | 9,873  | 48.61      | 368.42      | 15,201   | 15,116   | 62.21        | 492.15      |

FORM L-25- (ii): Geographical Distribution Channel - GROUP

Registration No. 140 ; Date of Registration with the IRDAI: June 27, 2008

UP TO THE QTR ENDED JUNE 30TH, 2017

|        |                           | Geog     | raphical Dis | tribution of T | otal Business- ( | ROUP     |           |            |             |          |              |            |             |
|--------|---------------------------|----------|--------------|----------------|------------------|----------|-----------|------------|-------------|----------|--------------|------------|-------------|
|        |                           |          | Rura         | al(Group)      |                  |          | Urba      | n(Group)   |             |          | Total Busi   | ness(Group | )           |
| SI.No. | State / Union Territory   | No. of   | No. of       | Premium        | Sum Assured      | No. of   | No. of    | Premium    | Sum Assured | No. of   | No. of Lives | Premium    | Sum Assured |
|        |                           | Policies | Lives        | (Rs crore)     | (Rs crore)       | Policies | Lives     | (Rs crore) | (Rs crore)  | Policies |              | (Rs crore) | (Rs crore)  |
| 1      | Andhra Pradesh            | 1        | 229,490      | 3.30           | 557.42           | 4        | 123,278   | 1.88       | 326.69      | 5        | 352,768      | 5.18       | 884.10      |
| 2      | Arunachal Pradesh         | -        | -            | -              | -                | -        | -         | -          | -           | -        | -            | -          | -           |
| 3      | Assam                     | 4        | 13,422       | 0.20           | 40.02            | 2        | 12,060    | 0.20       | 39.54       | 6        | 25,482       | 0.40       | 79.56       |
| 4      | Bihar                     | 3        | 1,679        | 0.01           | 2.51             | 2        | 666       | 0.01       | 1.90        | 5        | 2,345        | 0.03       | 4.41        |
| 5      | Chattisgarh               | -        | -            | -              | -                | -        | -         | -          | -           | -        | -            | -          | -           |
| 6      | Goa                       | -        | -            | -              | -                | -        | -         | -          | -           | -        | -            | -          | -           |
| 7      | Gujarat                   | 2        | 57,630       | 0.40           | 100.09           | 2        | 32,935    | 0.22       | 118.42      | 4        | 90,565       | 0.62       | 218.50      |
| 8      | Haryana                   | 10       | 207,703      | 3.68           | 534.79           | 12       | 94,962    | 3.08       | 2,077.55    | 22       | 302,665      | 6.77       | 2,612.34    |
| 9      | Himachal Pradesh          | -        | -            | -              | -                | -        | 5         | 0.00       | 0.07        | -        | 5            | 0.00       | 0.07        |
| 10     | Jammu & Kashmir           | -        | -            | -              | -                | -        | -         | -          | -           | -        | -            | -          | -           |
| 11     | Jharkhand                 | -        | -            | -              | -                | -        | -         | -          | -           | -        | -            | -          | -           |
| 12     | Karnataka                 | 11       | 461,981      | 5.65           | 875.91           | 10       | 13,283    | 6.34       | 1,475.05    | 21       | 475,264      | 11.99      | 2,350.95    |
| 13     | Kerala                    | 1        | 6,508        | 0.11           | 22.07            | 11       | 644,576   | 16.55      | 1,721.58    | 12       | 651,084      | 16.66      | 1,743.65    |
| 14     | Madhya Pradesh            | 1        | 258          | 0.01           | 2.58             | -        | 1,232     | 0.07       | 10.47       | 1        | 1,490        | 0.08       | 13.05       |
| 15     | Maharashtra               | 5        | 30,374       | 0.42           | 68.98            | 16       | 70,147    | 154.61     | 4,906.30    | 21       | 100,521      | 155.03     | 4,975.28    |
| 16     | Manipur                   | -        | -            | -              | -                | 1        | 445       | 0.05       | 4.81        | 1        | 445          | 0.05       | 4.81        |
| 17     | Meghalaya                 | -        | -            | -              | -                | -        | -         | -          | -           | -        | -            | -          | -           |
| 18     | Mirzoram                  | -        | -            | -              | -                | -        | -         | -          | -           | -        | -            | -          | -           |
| 19     | Nagaland                  | -        | -            | -              | -                | -        | -         | -          | -           | -        | -            | -          | -           |
| 20     | Orissa                    | 7        | 187,284      | 2.50           | 461.79           | 5        | 40,008    | 0.60       | 109.95      | 12       | 227,292      | 3.10       | 571.73      |
| 21     | Punjab                    | -        | -            | -              | -                | -        | -         | -          | -           | -        | -            | -          | -           |
| 22     | Rajasthan                 | 2        | 12,528       | 0.18           | 36.58            | 1        | 579       | 0.01       | 2.49        | 3        | 13,107       | 0.19       | 39.06       |
| 23     | Sikkim                    | -        | -            | -              | -                | -        | -         | -          | -           | -        | -            | -          | -           |
| 24     | Tamil Nadu                | 6        | 174,035      | 1.62           | 537.32           | 3        | 154,592   | 4.73       | 1,039.23    | 9        | 328,627      | 6.35       | 1,576.55    |
| 25     | Telangana                 | 2        | 3,181        | 0.04           | 7.66             | 1        | 5,027     | 0.12       | 162.61      | 3        | 8,208        | 0.16       | 170.27      |
| 26     | Tripura                   | -        | -            | -              | -                | -        | -         | -          | -           | -        | -            | -          | -           |
| 27     | Uttar Pradesh             | 14       | 244,421      | 2.41           | 647.09           | 8        | 80,422    | 1.77       | 481.01      | 22       | 324,843      | 4.18       | 1,128.11    |
| 28     | UttraKhand                | -        | 134          | 0.00           | 0.42             | 2        | 4,616     | 0.11       | 23.70       | 2        | 4,750        | 0.11       | 24.11       |
| 29     | West Bengal               | 15       | 99,521       | 0.80           | 191.96           | 5        | 18,392    | 0.19       | 36.86       | 20       | 117,913      | 1.00       | 228.82      |
| 30     | Andaman & Nicobar Islands | -        | -            | -              | -                | -        | -         | -          | -           | -        | -            | -          | -           |
| 31     | Chandigarh                | -        | -            | -              | -                | -        | -         | -          | -           | -        | -            | -          | -           |
| 32     | Dadra & Nagrahaveli       | -        | -            | -              | -                | -        | -         | -          | -           | -        | -            | -          | -           |
| 33     | Daman & Diu               | -        | -            | -              | -                |          |           | <b>-</b>   |             | -        | -            |            |             |
| 34     | Delhi                     | 7        | 160,444      | 0.96           | 209.14           | 19       | 999,908   | 18.21      | 2,862.66    | 26       | 1,160,352    | 19.18      | 3,071.80    |
| 35     | Lakshadweep               | -        | -            | -              | -                | -        | -         | -          | -           | -        | -            | -          | -           |
| 36     | Puducherry                | -        | -            | -              | -                | -        | -         | -          | -           | -        | -            | -          | -           |
|        | COMPANY TOTAL             | 91       | 1,890,593    | 22.30          | 4,296            | 104.00   | 2,297,133 | 208.77     | 15,401      | 195.00   | 4,187,726    | 231.07     | 19,697      |

#### FORM L-26-INVESTMENT ASSETS(LIFE INSURERS)

B. Pension & General Annuity and Group Business

Form - 3A

(Read with Regulation 10)

Name of the Insurer : DHFL Pramerica Life Insurance Company Limited

Registration Number :140

Statement as on :30th June 2017

Statement of Investment Assets (Life Insurers)

(Business within India)

Periodicity of Submission : Quarterly

(Rs in Lakhs)

292,626.42

177,839.00

89,759.99 25,027.45 **292,626.45** 

| Section I                                  |          |            |  |
|--|----------|------------|--|
| PARTICULARS                                | SCH      | Amount     | Reconciliation of Investment Assets          |
| Investments (Sharehoders)                  | Sch - 8  | 87,773.15  |  |
| Investments (Policyholders)                | Sch - 8A | 179,340.27 | Total Investment Assets as per Balance Sheet |
| Investments (Linked Liabilities)           | Sch - 8B | 25,027.44  |  |
| Loans                                      | Sch - 9  | 215.60     | Balance Sheet Value of :                     |
| Fixed Assets                               | Sch - 10 | 4,894.74   |  |
| Current Assets                             |          |            | A. Life Fund                                 |
| a. Cash & Bank Balance                     | Sch - 11 | 3,444.87   | B. Pension & General Annuity                 |
| b. Advances & Other Assets                 | Sch - 12 | 20,010.25  | C. Unit Linked Funds                         |
| Current Liabilities                        |          |            |  |
| a. Current Liabilities                     | Sch - 13 | 31,054.03  |  |
| b. Provisions                              | Sch - 14 | 966.44     |  |
| c. Misc. Exp not Written Off               | Sch - 15 | -          |  |
| d. Debit Balance of P&L A/c                |          |            |  |
| Total Application as per Balance Sheet (A) |          | 352,726.79 |  |
| Less: Other Assets                         | SCH      | Amount     |  |
| Loans (if any)                             | Sch - 9  | 215.60     |  |
| Fixed Assets (if any)                      | Sch - 10 | 4,894.74   |  |
| Cash & Bank Balance (if any)               | Sch - 11 | 3,444.87   |  |
| Advances & Other Assets (if any)           | Sch - 12 | 19,506.49  |  |
| Current Liabilities                        | Sch - 13 | 31,072.23  |  |
| Provisions                                 | Sch - 14 | 966.44     |  |
| Misc. Exp not Written Off                  | Sch - 15 | -          |  |
| Investments held outside India             |          |            |  |
| Debit Balance of P&L A/c                   |          |            |  |
|  | TOTAL (  | -          |  |
|  | ( A D)   | 000 000 10 |  |

(A-B)

292,626.42

Investment Assets

### Section II

#### NON - LINKED BUSINESS

|   |                     | SH      |           |                    | PH        |           | Book Value   |                    |            | Total Fund   | Market Value |
|---|---------------------|---------|-----------|--------------------|-----------|-----------|--------------|--------------------|------------|--------------|--------------|
| A. LIFE FUND  | % as per Reg        | Balance | FRSM+     | UL-Non Unit<br>Res | PAR       | NON PAR   | (SH+PH)      | Actual %           | FVC Amount | i otai Fuild | warket value |
|   |                     | (a)     | (b)       | (c)                | (d)       | (e)       | f= [b+c+d+e] | (g)=[(f)-<br>(a)]% | (h)        | (i=a+f+h)    | (i)          |
| <ol> <li>Central Government Securities</li> </ol>           | Not Less than 25%   | -       |           |                    |           |           |              |                    |            |              |              |
|   |                     |         | 45,865.03 | 289.26             | 7,507.41  | 40,061.89 | 93,723.59    | 54%                | 0.00       | 93,723.59    | 97,142.25    |
| <ol><li>Central Govt Sec, State Govt Sec or Other</li></ol> | Not Less than 50%   | -       |           |                    |           |           |              |                    |            |              |              |
| Approved Securities (incl (i) above)                        |                     |         | 48,340.48 | 289.26             | 7,507.41  | 41,066.78 | 97,203.92    | 56%                | 0.00       | 97,203.92    | 100,675.70   |
| Investment subject to Exposure Norms                        |                     |         |           |                    |           |           | -            |                    |            | -            |              |
| a) Housing and Infrastructure                               |                     |         |           |                    |           |           | -            |                    |            | -            |              |
| Approved Investments  | Not Less than 15%   |         | 15,857.35 | 135.34             | 4,559.97  | 25,038.11 | 45,590.77    | 26%                | (13.66)    | 45,577.11    | 48,011.10    |
| Other Investments   | NOT LESS THAT 15 /6 |         | -         | -                  | -         | -         | -            | 0%                 | -          | -            | -            |
| b) (i) Approved Investments                                 | Not Less than 35%   |         | 19,848.74 | 17.00              | 1,758.00  | 9,086.98  | 30,710.71    | 18%                | 3,832.55   | 34,543.26    | 34,916.17    |
| (ii) Other Investments                                      | NOT LESS THAT 35 /6 |         | 511.62    | -                  | -         | -         | 511.62       | 0%                 | 3.08       | 514.70       | 514.70       |
| TOTAL LIFE FUND   |                     |         | 84,558.19 | 441.60             | 13,825.38 | 75,191.86 | 174,017.03   | 100%               | 3,821.97   | 177,839.00   | 184,117.66   |

PART- A

#### FORM L-26-INVESTMENT ASSETS(LIFE INSURERS)

Form - 3A

(Read with Regulation 10)

Name of the Insurer: DHFL Pramerica Life Insurance Company Limited

Registration Number :140

Statement as on :30th June 2017

Statement of Investment Assets (Life Insurers)

(Business within India)

Periodicity of Submission : Quarterly

| PART- A |  |
|---------|--|
|         |  |
|         |  |
|         |  |

| B. PENSION AND GENERAL ANNUITY FUND   | % as per Reg      | PI  | Н         | Book Value    | Actual % | FVC Amount | Total Fund  | Market    |
|---|-------------------|-----|-----------|---------------|----------|------------|-------------|-----------|
| B. FENSION AND GENERAL ANNOTT FOND  | % as per keg      | PAR | NON PAR   | BOOK Value    | Actual % | FVC Amount | Total Fund  | Value     |
|   |                   | (a) | (b)       | (c) =(a) +(b) | (d)      | (e)        | (f) = (c+e) | (g)       |
| Central Government Securities   | Not Less than 20% | 1   | 40,156.27 | 40,156.27     | 44.82%   | 0.00       | 40,156.27   | 40,575.90 |
| Central Govt Sec, State Govt Sec or Other<br>Approved Securities (incl (i) above) | Not Less than 40% | 1   | 45,353.54 | 45,353.54     | 50.63%   | 0.00       | 45,353.54   | 45,884.87 |
| <ol><li>Balanced Inv to be in approved Investment</li></ol>                       | Not Exceeding 60% | -   | 44,231.41 | 44,231.41     | 49.37%   | 175.05     | 44,406.46   | 46,112.23 |
| TOTAL PENSION, GENERAL ANNUITY FUND   |                   |     | 89,584.95 | 89,584.95     | 100.00%  | 175.05     | 89,759.99   | 91,997.10 |

LINKED BUSINESS

|                             |                   | PI  | Н         | Total Fund        | Actual %  |
|-----------------------------|-------------------|-----|-----------|-------------------|-----------|
| C. LINKED FUNDS             | % as per Reg      | PAR | NON PAR   | Total Fullu       | Actual /6 |
| C. ENALES I GRADO           | / as per keg      | (a) | (b)       | (c) =(a) +(b) (d) |           |
| 1 Approved Investment       | Not Less than 75% | -   | 24,280.49 | 24,280.49         | 97.02%    |
| 2 Other Investments         | Not More than 25% | 1   | 746.96    | 746.96            | 2.98%     |
| TOTAL LINKED INSURANCE FUND |                   |     | 25,027.45 | 25,027.45         | 100.00%   |

Certified that the information given herein are correct, complete and nothing has been concealed or suppressed, to the best of my knowledge and belief.

Date : 24th July 2017

Note: 1. (+) FRSM refers to 'Funds Reprsenting solvency margin'

- 2. Funds beyond Solvency Margin shall have a separate Custody Account.
- 3. Other Investments are as permitted under Section 27A(2) of Insurance Act, 1938
- 4. Pattern of Investment is applicable to both Shareholders funds representing solvency margin and policyholders funds.
- 5. Exposure Norms shall apply to Funds held beyond Solvency Margin, held in a separate custody account
- 6. In life fund, reconciliation with the schedules have been provided separately
- 7. Adjustment of seed capital amounting to Rs. 5.04 Crs & Rs. 0.18 Crs has been done in Schedule 12 & Schedule 13 respectively and shown as investments in the shareholders portfolio.

(Rs in Lakhs)

Signature

Full Name : Alok Mehrotra Designation Chief Financial Officer FORM 3A (Read with Regulation 10) PART-B

DEBFUND140

Unit Linked Insurance Business

Name of the Insurer : DHFL Pramerica Life Insurance Company Limited

EDIFUND140

3,625.56

1,366.32

ANCFUND140

3,468.97

633.99

OWTHFUND140

4,769.28

877.16

APFUND140

8,858.61

2,288.51

Registration Number: 140

Add:Inflow during the Quarter

SFIN Number Opening Balance (Market Value)

Statement as on :30th June 2017 Periodicity of Submission : Quarterly

(Rs in Lakhs) PARTICULARS Debt Fund Balanced Fund Growth Fund Large Cap Equity Pension Debt Fund Pension Balanced Pension Growth Fund Pension Dynamic Liquid Fund Discontinued Policy

188.47

21.36

ULIF00127/08/08FIX ULIF00227/08/08BAL ULIF00327/08/08BAL ULIF00327/08/08BAL ULIF00327/08/08BAR ULIF00427/08/08LARC ULIF00509/02/09PEN ULIF00609/02/09PEN ULIF00709/02/09PEN ULIF00809/02/09PEN ULIF00920/01/11LI ULIF01024/02/11DIS

BALFUND140

140.01

23.33

ROFUND140

189.86

40.95

DYEFUND140

1,100.51

75.58

QUIDFUND140

138.39

127.98

Total of All Funds

24,962.51

6,055.25

2,482.85

600.07

| Add:Inflow during the Quarter               |                | 1,366.32    |             | 633.99      |                | 8//.16      |             | 2,288.51    |                | 21.36    |             | 23.33    |                | 40.95    |             | 75.58       |                | 127.98      |             | 600.07      |             | 6,055.25  |
|---|----------------|-------------|-------------|-------------|----------------|-------------|-------------|-------------|----------------|----------|-------------|----------|----------------|----------|-------------|-------------|----------------|-------------|-------------|-------------|-------------|-----------|
| Increase / (Decrease) Value of Inv [Net]    |                | 97.86       |             | 104.32      |                | 147.99      |             | 308.12      |                | 4.47     |             | 3.54     |                | 5.88     |             | 38.08       |                | 1.67        |             | 33.63       |             | 745.57    |
| Less:Outflow during the Quarter             |                | 1,329.44    |             | 682.58      |                | 1,006.16    |             | 2,392.34    |                | 31.45    |             | 35.56    |                | 64.68    |             | 132.42      |                | 176.87      |             | 884.39      |             | 6,735.89  |
| Total Investible Funds (Market value)       |                | 3,760.31    |             | 3,524.70    |                | 4,788.27    |             | 9,062.91    |                | 182.85   |             | 131.31   |                | 172.01   |             | 1,081.75    |                | 91.18       |             | 2,232.16    | :           | 25,027.44 |
|   |                |             |             |             |                |             |             |             |                |          |             |          |                |          |             |             |                |             |             |             |             |           |
|   |                |             |             |             |                |             |             |             |                |          |             |          |                |          |             |             |                |             |             |             | Total For a | II Funds  |
| INVESTMENT OF UNIT FUND                     | Actual<br>Inv. | %<br>Actual | Actual Inv. | %<br>Actual | Actual<br>Inv. | %<br>Actual | Actual Inv. | %<br>Actual | Actual<br>Inv. | % Actual | Actual Inv. | % Actual | Actual<br>Inv. | % Actual | Actual Inv. | %<br>Actual | Actual<br>Inv. | %<br>Actual | Actual Inv. | %<br>Actual | Actual Inv. | % Actual  |
| Approved Investments (>=75%)                |                |             |             |             |                |             |             |             |                |          |             |          |                |          |             |             |                |             |             |             |             |           |
| Government Bonds                            | 2,017.70       | 54%         | 1,039.00    | 29%         | 629.26         | 13%         | -           | 0%          | 84.56          | 46%      | 21.11       | 16%      | 21.60          | 13%      |             | 0%          | 137.39         | 151%        | 2,364.01    | 106%        | 6,314.62    | 25.23%    |
| State Government securities                 | 20.18          | 1%          | -           | 0%          | -              | 0%          | -           | 0%          | -              | 0%       | -           | 0%       | -              | 0%       | -           | 0%          | -              | 0%          | -           | 0%          | 20.18       | 0.08%     |
| Corporate Bonds                             | 791.56         | 21%         | 781.49      | 22%         | 630.53         | 13%         | -           | 0%          | 43.74          | 24%      | 21.99       | 17%      | 10.96          | 6%       | -           | 0%          | -              | 0%          | -           | 0%          | 2,280.27    | 9.11%     |
| Infrastructure Bonds                        | 707.58         | 19%         | 553.56      | 16%         | 535.57         | 11%         | -           | 0%          | 54.00          | 30%      | 42.67       | 32%      | 33.96          | 20%      | -           | 0%          | -              | 0%          | -           | 0%          | 1,927.34    | 7.70%     |
| Equity                                      | -              | 0%          | 1,046.76    | 30%         | 2,792.79       | 58%         | 8,527.63    | 94%         |                | 0%       | 41.63       | 32%      | 106.63         | 62%      | 1,050.30    | 97%         | -              | 0%          | -           | 0%          | 13,565.72   | 54.20%    |
| Money Market                                | -              | 0%          | -           | 0%          | -              | 0%          | -           | 0%          | -              | 0%       | -           | 0%       | -              | 0%       | -           | 0%          | -              | 0%          | -           | 0%          | -           | 0.00%     |
| Mutual Funds                                | 35.00          | 1%          | 17.00       | 0%          | 27.00          | 1%          | 184.35      | 2%          | -              | 0%       | 3.00        | 2%       | -              | 0%       | 11.02       | 1%          | -              | 0%          | -           | 0%          | 277.37      | 1.11%     |
| Deposit with banks                          | 12.00          | 0%          | 20.00       | 1%          | 33.00          | 1%          | -           | 0%          |                | 0%       | -           | 0%       | -              | 0%       | -           | 0%          | -              | 0%          | -           | 0%          | 65.00       | 0.26%     |
| Sub Total (A)                               | 3,584.02       | 95%         | 3,457.81    | 98%         | 4,648.14       | 97%         | 8,711.98    | 96%         | 182.30         | 100%     | 130.39      | 99%      | 173.14         | 101%     | 1,061.32    | 98%         | 137.39         | 151%        | 2,364.01    | 106%        | 24,450.50   | 97.69%    |
| Current Assets:                             |                |             |             |             |                |             |             |             |                |          |             |          |                |          |             |             |                |             |             |             |             |           |
| Accrued Interest                            | 157.35         | 4%          | 87.44       | 2%          | 94.24          | 2%          | -           | 0%          | 4.76           | 3%       | 2.81        | 2%       | 1.43           | 1%       | (0.00)      | 0%          | -              | 0%          |             | 0%          | 348.01      | 1.39%     |
| Dividend Recievable                         | -              | 0%          | 2.72        | 0%          | 7.37           | 0%          | 22.16       | 0%          | -              | 0%       | 0.11        | 0%       | 0.28           | 0%       | 2.64        | 0%          | -              | 0%          | -           | 0%          | 35.27       | 0.14%     |
| Bank Balance                                | 5.03           | 0%          | 4.64        | 0%          | 6.94           | 0%          | 11.30       | 0%          | 1.04           | 1%       | 0.47        | 0%       | 0.75           | 0%       | 2.06        | 0%          | 0.72           | 1%          | 1.43        | 0%          | 34.37       | 0.14%     |
| Receivable for Sale of Investments          | -              | 0%          | -           | 0%          | -              | 0%          | -           | 0%          | -              | 0%       | -           | 0%       | -              | 0%       | -           | 0%          | -              | 0%          |             | 0%          | -           | 0.00%     |
| Other Current Assets (for Investments)      | 18.20          | 0%          | -           | 0%          | -              | 0%          | -           | 0%          | -              | 0%       | -           | 0%       | -              | 0%       | -           | 0%          | -              | 0%          | -           | 0%          | 18.20       | 0.07%     |
| Less: Current Liabilities                   |                |             |             |             |                |             |             |             |                |          |             |          |                |          |             |             |                |             |             |             |             |           |
| Payable for Investments                     | -              | 0%          | (5.42)      | 0%          | (14.69)        | 0%          | (45.67)     | -1%         | -              | 0%       | (0.13)      | 0%       | (0.45)         | 0%       | (5.58)      | -1%         | -              | 0%          | -           | 0%          | (71.95)     | -0.29%    |
| Fund Mgmt Charges Payable                   | (4.29)         | 0%          | (4.61)      | 0%          | (6.26)         | 0%          | (11.65)     | 0%          | (0.21)         | 0%       | (0.17)      | 0%       | (0.23)         | 0%       | (1.44)      | 0%          | (0.16)         | 0%          | (1.12)      | 0%          | (30.15)     | -0.12%    |
| Other Current Liabilities (for Investments) | -              | 0%          | (80.32)     | -2%         | (104.63)       | -2%         | (84.59)     | -1%         | (5.04)         | -3%      | (4.50)      | -3%      | (9.18)         | -5%      | (36.57)     | -3%         | (46.77)        | -51%        | (132.16)    | -6%         | (503.76)    | -2.01%    |
| Sub Total (B)                               | 176.28         | 5%          | 4.45        | 0%          | (17.04)        | 0%          | (108.44)    | -1%         | 0.55           | 0%       | (1.42)      | -1%      | (7.42)         | -4%      | (38.90)     | -4%         | (46.21)        | -51%        | (131.85)    | -6%         | (170.01)    | -0.68%    |
| Other Investments (<=25%)                   |                |             |             |             |                |             |             |             |                |          |             |          |                |          |             |             |                |             |             |             |             |           |
| Corporate Bonds                             | -              | 0%          | -           | 0%          | -              | 0%          | -           | 0%          | -              | 0%       | -           | 0%       | -              | 0%       | -           | 0%          | -              | 0%          | -           | 0%          | -           | 0.00%     |
| Infrastructure Bonds                        | -              | 0%          | -           | 0%          | -              | 0%          | -           | 0%          | -              | 0%       | -           | 0%       | -              | 0%       | -           | 0%          | -              | 0%          | -           | 0%          | -           | 0.00%     |
| Equity                                      | -              | 0%          | 62.45       | 2%          | 157.17         | 3%          | 459.37      | 5%          | -              | 0%       | 2.34        | 2%       | 6.29           | 4%       | 59.34       | 5%          | -              | 0%          | -           | 0%          | 746.96      | 2.98%     |
| Mutual funds                                | -              | 0%          | -           | 0%          | -              | 0%          | -           | 0%          | -              | 0%       | -           | 0%       | -              | 0%       | -           | 0%          | -              | 0%          |             | 0%          | -           | 0.00%     |
| Money Market                                | -              | 0%          | -           | 0%          | -              | 0%          | -           | 0%          | -              | 0%       | -           | 0%       | -              | 0%       | -           | 0%          | -              | 0%          | -           | 0%          | -           | 0.00%     |
| Others                                      | -              | 0%          | -           | 0%          | -              | 0%          | -           | 0%          | -              | 0%       | -           | 0%       | -              | 0%       | -           | 0%          | -              | 0%          | -           | 0%          | -           | 0.00%     |
| Sub Total (C)                               | -              | 0%          | 62.45       | 2%          | 157.17         | 3%          | 459.37      | 5%          | -              | 0%       | 2.34        | 2%       | 6.29           | 4%       | 59.34       | 5%          | -              | 0%          | -           | 0%          | 746.96      | 2.98%     |
| Total (A + B + C)                           | 3,760.31       | 100%        | 3,524.70    | 100%        | 4,788.27       | 100%        | 9,062.91    | 100%        | 182.85         | 100%     | 131.31      | 100%     | 172.01         | 100%     | 1,081.76    | 100%        | 91.18          | 100%        | 2,232.16    | 100%        | 25,027.45   | 100.00%   |
| Fund Carried Forward (as per LB 2)          | 3,760.31       |             | 3,524.70    |             | 4,788.27       |             | 9,062.91    |             | 182.85         |          | 131.31      |          | 172.01         |          | 1,081.76    |             | 91.18          |             | 2,232.16    |             | 25,027.45   |           |
|   |                |             |             |             |                |             |             |             |                |          |             |          |                |          |             |             |                |             |             |             |             |           |

Full Name Alok Mehrotra Date : 24th July 2017 Designation Chief Financial Officer

- 1. The aggregate of all the above segregated Unit-Funds should reconcile with item C of Form 3A (Part A) for both Par and Non Par Business 2. Details of Item 12 of FORM LB2 which forms part of IRDA (Acturial Report) Regulation, 2000 shall be reconciled with FORM 3A (Part B)
- 3. Other Investments are as permitted under Sec 27A(2)

#### FORM L-28-ULIP-NAV

Form - 3A

(Read with Regulation 10)

Name of the Insurer : DHFL Pramerica Life Insurance Company Limited

Registration Number :140 Link to FORM 3A (Part B) Statement as on :30th June 2017 Periodicity of Submission : Quarterly Statement of NAV of Secretated Funds

PART- C

| Sta | tatement of NAV of Segregated Funds (Rs in Lakhs |                                  |                   |                               |                                |                    |                     |                            |                            |                            |                            |                           |                                   |
|-----|--|----------------------------------|-------------------|-------------------------------|--------------------------------|--------------------|---------------------|----------------------------|----------------------------|----------------------------|----------------------------|---------------------------|-----------------------------------|
| No  | Name of the Scheme                               | SFIN                             | Date of<br>Launch | Assets Held on the above date | NAV as on<br>the above<br>date | NAV as<br>per LB 2 | Previous<br>Qtr NAV | 2nd<br>Previous Qtr<br>NAV | 3rd<br>Previous<br>Qtr NAV | 4th<br>Previous<br>Qtr NAV | Annualised<br>Return/Yield | 3 Year<br>Rolling<br>CAGR | Highest<br>NAV since<br>inception |
| 1   | Debt Fund  | ULIF00127/08/08FIXE<br>DIFUND140 | 27-Aug-08         | 3,760.31                      | 19.6738                        | 19.6738            | 19.1678             | 19.0709                    | 18.6427                    | 17.8541                    | 10.19%                     | 9.95%                     | 19.7016                           |
| 2   | Balanced Fund                                    | ULIF00227/08/08BAL<br>ANCFUND140 | 27-Aug-08         | 3,524.70                      | 22.4601                        | 22.4601            | 21.8134             | 20.9415                    | 20.9752                    | 19.9839                    | 12.39%                     | 9.50%                     | 22.5612                           |
| 3   | Growth Fund                                      | ULIF00327/08/08GRO<br>WTHFUND140 | 27-Aug-08         | 4,788.27                      | 23.7970                        | 23.7970            | 23.0814             | 21.3992                    | 21.9343                    | 20.8808                    | 13.97%                     | 8.91%                     | 23.9796                           |
| 4   | Large Cap Equity Fund                            | ULIF00427/08/08LAR<br>CAPFUND140 | 27-Aug-08         | 9,062.91                      | 25.3488                        | 25.3488            | 24.4968             | 21.8233                    | 23.0349                    | 21.8882                    | 15.81%                     | 7.90%                     | 25.7025                           |
| 5   | Pension Debt Fund                                | ULIF00509/02/09PEN<br>DEBFUND140 | 9-Feb-09          | 182.85                        | 18.1853                        | 18.1853            | 17.7577             | 17.7120                    | 17.3397                    | 16.6186                    | 9.43%                      | 9.52%                     | 18.2241                           |
| 6   | Pension Balanced Fund                            | ULIF00609/02/09PEN<br>BALFUND140 | 9-Feb-09          | 131.31                        | 22.0610                        | 22.0610            | 21.5180             | 20.6190                    | 20.6374                    | 19.6790                    | 12.10%                     | 9.35%                     | 22.1568                           |
| 7   | Pension Growth Fund                              | ULIF00709/02/09PEN<br>GROFUND140 | 9-Feb-09          | 172.01                        | 28.2300                        | 28.2300            | 27.3660             | 25.3671                    | 25.9791                    | 24.7180                    | 14.21%                     | 9.05%                     | 28.4459                           |
| 8   | Pension Dynamic Equity Fund                      | ULIF00809/02/09PEN<br>DYEFUND140 | 9-Feb-09          | 1,081.76                      | 30.1757                        | 30.1757            | 29.1843             | 26.0217                    | 27.4527                    | 26.0668                    | 15.76%                     | 7.87%                     | 30.5959                           |
| 9   | Liquid Fund                                      | ULIF00920/01/11LIQU<br>IDFUND140 | 20-Jan-11         | 91.18                         | 15.1435                        | 15.1435            | 14.9621             | 14.7789                    | 14.5850                    | 14.3893                    | 5.24%                      | 6.19%                     | 15.1435                           |
| 10  | Discontinued Policy Fund                         | ULIF01024/02/11DISC<br>ONFUND140 | 24-Feb-11         | 2,232.16                      | 16.0068                        | 16.0068            | 15.7840             | 15.5640                    | 15.3273                    | 15.0790                    | 6.15%                      | 7.23%                     | 16.0068                           |
|     | TOTAL  |                                  |                   | 25,027.45                     |                                |                    |                     |                            |                            |                            |                            |                           |                                   |

#### CERTIFICATION

Certified that the performance of all segragated funds have been placed and reviewed by the Board. All information given herein are correct, complete and nothing has been concealed or suppressed, to the best of my knowledge and belief.

Date: 24th July 2017

Note:

1.\* NAV should reflect the published NAV on the reporting date

2. NAV should be upto 4 decimal

Signature :

Full Name : Alok Mehrotra

Designation Chief Financial Officer

## PERIODIC DISCLOSURES

FORM L-29: Detail regarding debt securities

Insurer: DHFL Pramerica Life Insurance Company Limited

Registration No. 140; Date of Registration with the IRDAI: June 27, 2008 Date: 30-Jun-17

**Periodicity of Submission: Quarterly** 

(Rs in Lakhs)

|                                       |                       | Detail Red | arding debt se        | ecurities |                       |         |                       |         |
|---------------------------------------|-----------------------|------------|-----------------------|-----------|-----------------------|---------|-----------------------|---------|
|                                       |                       | MARKET     |                       |           |                       | Book    | Value                 |         |
| Particulars                           | As At 30th<br>June'17 | % Total    | As At 30th<br>June'16 | % Total   | As At 30th<br>June'17 | % Total | As At 30th<br>June'16 | % Total |
| Break down by credit rating           |                       |            |                       |           |                       |         |                       |         |
| AAA rated                             | 50290.09              | 32%        | 44,239.23             | 34%       | 47784.66              | 31%     | 43,205.13             | 34%     |
| AA or better                          | 7344.91               | 5%         | 7,808.09              | 6%        | 7043.45               | 5%      | 7,587.64              | 6%      |
| Rated below AA but above A            | 0.00                  | 0%         | 304.39                | 0%        | 0.00                  | 0%      | 300.00                | 0%      |
| Rated below A but above B             | 0.00                  | 0%         | 0.00                  | 0%        | 0.00                  | 0%      | 0.00                  | 0%      |
| Any other-Soverign Securities         | 100675.70             | 64%        | 77,141.22             | 60%       | 97203.92              | 64%     | 74,750.40             | 59%     |
|                                       | 158310.70             | 100%       | 129,492.93            | 100%      | 152032.03             | 100%    | 125,843.17            | 100%    |
| BREAKDOWN BY RESIDUAL MATURITY        |                       |            |                       |           |                       |         |                       |         |
| Up to 1 year                          | 2137.02               | 1%         | 737.23                | 1%        | 2,121.92              | 1%      | 736.45                | 1%      |
| more than 1 year and upto 3 years     | 6037.98               | 4%         | 4,581.53              | 4%        | 5,842.31              | 4%      | 4,508.70              | 4%      |
| More than 3 years and up to 7 years   | 29475.70              | 19%        | 22,608.41             | 17%       | 28,193.33             | 19%     | 22,005.46             | 17%     |
| More than 7 years and up to 10 years  | 39879.38              | 25%        | 32,531.07             | 25%       | 38,830.62             | 26%     | 31,911.92             | 25%     |
| More than 10 years and up to 15 years | 36669.75              | 23%        | 37,517.40             | 29%       | 35,389.48             | 23%     | 36,562.12             | 29%     |
| More than 15 years and up to 20 years | 10405.33              | 7%         | 6,940.94              | 5%        | 9,788.25              | 6%      | 6,747.76              | 5%      |
| Above 20 years                        | 33705.53              | 21%        | 24,576.36             | 19%       | 31,866.12             | 21%     | 23,370.76             | 19%     |
|                                       | 158,310.70            | 100%       | 129,492.93            | 100%      | 152,032.03            | 100%    | 125,843.17            | 100%    |
| Breakdown by type of the issuer       |                       |            |                       |           |                       |         |                       |         |
| a. Central Government                 | 97,142.25             | 61%        | 72,425.00             | 56%       | 93,723.59             | 62%     | 70,060.85             | 56%     |
| b. State Government                   | 3,533.44              | 2%         | 4,716.22              | 4%        | 3,480.33              | 2%      | 4,689.55              | 4%      |
| c.Corporate Securities                | 57,635.00             | 36%        | 52,351.72             | 40%       | 54,828.11             | 36%     | 51,092.77             | 41%     |
|                                       | 158,310.70            | 100%       | 129,492.93            | 100%      | 152,032.03            | 100%    | 125,843.17            | 100%    |

## Note

- 1. In case of a debt instrument is rated by more than one agency, then the lowest rating will be taken for the purpose of classification.
- 2. The detail of ULIP and Non-ULIP will be given separately.
- 3. Market value of the securities will be in accordnace with the valuation method specified by the Authority under Accounting/ Investment regulations.

## PERIODIC DISCLOSURES

FORM L-29: Detail regarding debt securities

Insurer: DHFL Pramerica Life Insurance Company Limited

Registration No. 140; Date of Registration with the IRDAI: June 27, 2008

**Periodicity of Submission : Quarterly** 

(Rs in Lakhs)

Date: 30-Jun-17

|                                       |                       | Detail Regar | ding debt see         | curities |                       |         | Ì                     | Detail Regarding debt securities |  |  |  |  |  |  |  |  |  |  |  |  |
|---------------------------------------|-----------------------|--------------|-----------------------|----------|-----------------------|---------|-----------------------|----------------------------------|--|--|--|--|--|--|--|--|--|--|--|--|
|                                       |                       | MARKET       | Γ VALUE               |          |                       | Book    | Value                 |                                  |  |  |  |  |  |  |  |  |  |  |  |  |
| Particulars                           | As At 30th<br>June'17 | % Total      | As At 30th<br>June'16 | % Total  | As At 30th<br>June'17 | % Total | As At 30th<br>June'16 | % Total                          |  |  |  |  |  |  |  |  |  |  |  |  |
| Break down by credit rating           |                       |              |                       |          |                       |         |                       |                                  |  |  |  |  |  |  |  |  |  |  |  |  |
| AAA rated                             | 31919.60              | 37%          | 22,283.88             | 40%      | 30605.86              | 36%     | 21,763.48             | 40%                              |  |  |  |  |  |  |  |  |  |  |  |  |
| AA or better                          | 9095.59               | 10%          | 4,638.19              | 8%       | 8703.55               | 10%     | 4,470.00              | 8%                               |  |  |  |  |  |  |  |  |  |  |  |  |
| Rated below AA but above A            | 0.00                  | 0%           | 0.00                  | 0%       | 0.00                  | 0%      | 0.00                  | 0%                               |  |  |  |  |  |  |  |  |  |  |  |  |
| Rated below A but above B             | 0.00                  | 0%           | 0.00                  | 0%       | 0.00                  | 0%      | 0.00                  | 0%                               |  |  |  |  |  |  |  |  |  |  |  |  |
| Any other-Soverign Securities         | 45884.87              | 53%          | 29,008.59             | 52%      | 45353.54              | 54%     | 28,208.26             | 52%                              |  |  |  |  |  |  |  |  |  |  |  |  |
|                                       | 86900.06              | 100%         | 55,930.66             | 100%     | 84662.95              | 100%    | 54,441.74             | 100%                             |  |  |  |  |  |  |  |  |  |  |  |  |
| BREAKDOWN BY RESIDUALMATURITY         |                       |              |                       |          |                       |         |                       |                                  |  |  |  |  |  |  |  |  |  |  |  |  |
| Up to 1 year                          | 19.87                 | 0%           | 0.00                  | 0%       | 19.79                 | 0%      | 0.00                  | 0%                               |  |  |  |  |  |  |  |  |  |  |  |  |
| more than 1 year and upto 3 years     | 6245.71               | 7%           | 0.00                  | 0%       | 6,078.29              | 7%      | 0.00                  | 0%                               |  |  |  |  |  |  |  |  |  |  |  |  |
| More than 3 years and up to 7 years   | 19888.77              | 23%          | 11,084.44             | 20%      | 19,208.14             | 23%     | 10,771.85             | 20%                              |  |  |  |  |  |  |  |  |  |  |  |  |
| More than 7 years and up to 10 years  | 32386.64              | 37%          | 19,640.24             | 35%      | 31,444.68             | 37%     | 19,113.38             | 35%                              |  |  |  |  |  |  |  |  |  |  |  |  |
| More than 10 years and up to 15 years | 12757.03              | 15%          | 10,847.47             | 19%      | 12,527.88             | 15%     | 10,606.50             | 19%                              |  |  |  |  |  |  |  |  |  |  |  |  |
| More than 15 years and up to 20 years | 9440.32               | 11%          | 6,745.22              | 12%      | 9,386.56              | 11%     | 6,564.95              | 12%                              |  |  |  |  |  |  |  |  |  |  |  |  |
| Above 20 years                        | 6161.71               | 7%           | 7,613.30              | 14%      | 5,997.60              | 7%      | 7,385.06              | 14%                              |  |  |  |  |  |  |  |  |  |  |  |  |
|                                       | 86,900.06             | 100%         | 55,930.66             | 100%     | 84,662.95             | 100%    | 54,441.74             | 100%                             |  |  |  |  |  |  |  |  |  |  |  |  |
| Breakdown by type of the issuer       |                       |              |                       |          |                       |         |                       |                                  |  |  |  |  |  |  |  |  |  |  |  |  |
| a. Central Government                 | 40,575.90             | 47%          | 28,459.39             | 51%      | 40,156.27             | 47%     | 27,706.81             | 51%                              |  |  |  |  |  |  |  |  |  |  |  |  |
| b. State Government                   | 5,308.98              | 6%           | 549.21                | 1%       | 5,197.27              | 6%      | 501.45                | 1%                               |  |  |  |  |  |  |  |  |  |  |  |  |
| c.Corporate Securities                | 41,015.18             | 47%          | 26,922.07             | 48%      | 39,309.41             | 46%     | 26,233.48             | 48%                              |  |  |  |  |  |  |  |  |  |  |  |  |
|                                       | 86,900.06             | 100%         | 55,930.66             | 100%     | 84,662.95             | 100%    | 54,441.74             | 100%                             |  |  |  |  |  |  |  |  |  |  |  |  |

## Note

- 1. In case of a debt instrument is rated by more than one agency, then the lowest rating will be taken for the purpose of classification.
- 2. The detail of ULIP and Non-ULIP will be given separately.
- 3. Market value of the securities will be in accordnace with the valuation method specified by the Authority under Accounting/ Investment regulations.

## PERIODIC DISCLOSURES

FORM L-29: Detail regarding debt securities

**Insurer: DHFL Pramerica Life Insurance Company Limited** 

Registration No. 140; Date of Registration with the IRDAI: June 27, 2008

**Periodicity of Submission: Quarterly** 

(Rs in Lakhs)

Date: 30-Jun-17

|                                       | Detail Regarding debt securities |         |                       |         |                       |         |                       |         |  |  |  |  |  |
|---------------------------------------|----------------------------------|---------|-----------------------|---------|-----------------------|---------|-----------------------|---------|--|--|--|--|--|
|                                       |                                  | MARKET  | Γ VALUE               |         | Book Value            |         |                       |         |  |  |  |  |  |
| Particulars                           | As At 30th<br>June'17            | % Total | As At 30th<br>June'16 | % Total | As At 30th<br>June'17 | % Total | As At 30th<br>June'16 | % Total |  |  |  |  |  |
| Break down by credit rating           |                                  |         |                       |         |                       |         |                       |         |  |  |  |  |  |
| AAA rated                             | 3490.35                          | 33%     | 2,540.28              | 29%     | 3325.76               | 32%     | 2,462.60              | 29%     |  |  |  |  |  |
| AA or better                          | 717.25                           | 7%      | 958.61                | 11%     | 693.83                | 7%      | 894.14                | 11%     |  |  |  |  |  |
| Rated below AA but above A            | 0.00                             | 0%      | 202.93                | 2%      | 0.00                  | 0%      | 200.41                | 2%      |  |  |  |  |  |
| Rated below A but above B             | 0.00                             | 0%      | 0.00                  | 0%      | 0.00                  | 0%      | 0.00                  | 0%      |  |  |  |  |  |
| Any other-Soverign Securities         | 6334.80                          | 60%     | 4,982.03              | 57%     | 6307.24               | 61%     | 4,938.71              | 58%     |  |  |  |  |  |
|                                       | 10542.40                         | 100%    | 8,683.85              | 100%    | 10326.83              | 100%    | 8,495.86              | 100%    |  |  |  |  |  |
| BREAKDOWN BY RESIDUALMATURITY         |                                  |         |                       |         |                       |         |                       |         |  |  |  |  |  |
| Up to 1 year                          | 2812.60                          | 26.68%  | 3,269.72              | 38%     | 2,812.69              | 27.24%  | 3,265.85              | 38%     |  |  |  |  |  |
| more than 1 year and upto 3 years     | 1058.28                          | 10.04%  | 695.46                | 8%      | 1,030.49              | 9.98%   | 680.13                | 8%      |  |  |  |  |  |
| More than 3 years and up to 7 years   | 4324.18                          | 41.02%  | 2,385.45              | 27%     | 4,191.38              | 40.59%  | 2,264.53              | 27%     |  |  |  |  |  |
| More than 7 years and up to 10 years  | 1308.21                          | 12.41%  | 1,066.59              | 12%     | 1,281.73              | 12.41%  | 1,043.97              | 12%     |  |  |  |  |  |
| More than 10 years and up to 15 years | 666.88                           | 6.33%   | 1,036.63              | 12%     | 649.96                | 6.29%   | 1,016.29              | 12%     |  |  |  |  |  |
| More than 15 years and up to 20 years | 294.31                           | 2.79%   | 156.86                | 2%      | 288.05                | 2.79%   | 152.57                | 2%      |  |  |  |  |  |
| Above 20 years                        | 77.94                            | 0.74%   | 73.14                 | 1%      | 72.53                 | 0.70%   | 72.53                 | 1%      |  |  |  |  |  |
|                                       | 10,542.40                        | 100.00% | 8,683.85              | 100%    | 10,326.83             | 100.00% | 8,495.86              | 100%    |  |  |  |  |  |
| Breakdown by type of the issuer       |                                  |         |                       |         |                       |         |                       |         |  |  |  |  |  |
| a. Central Government                 | 6,314.62                         | 60%     | 4,961.63              | 57%     | 6,287.17              | 61%     | 4,918.65              | 58%     |  |  |  |  |  |
| b. State Government                   | 20.18                            | 0%      | 20.40                 | 0%      | 20.06                 | 0%      | 20.06                 | 0%      |  |  |  |  |  |
| c.Corporate Securities                | 4,207.60                         | 40%     | 3,701.81              | 43%     | 4,019.59              | 39%     | 3,557.15              | 42%     |  |  |  |  |  |
|                                       | 10,542.40                        | 100%    | 8,683.85              | 100%    | 10,326.83             | 100%    | 8,495.86              | 100%    |  |  |  |  |  |

## Note

- 1. In case of a debt instrument is rated by more than one agency, then the lowest rating will be taken for the purpose of classification.
- 2. The detail of ULIP and Non-ULIP will be given separately.
- 3. Market value of the securities will be in accordnace with the valuation method specified by the Authority under Accounting/ Investment regulations.

Insurer: DHFL Pramerica Life Insurance Company Limited Registration No. 140; Date of Registration with the IRDAI: June 27, 2008

(Rs in Lakhs)

Date: 30-Jun-17

|       |   |   |   |                                     | (Rs in Lakhs)                                  |                                     |   |
|-------|---|---|---|-------------------------------------|--|-------------------------------------|---|
| S.No. | Name of the Related Party                             | Nature of Relationship with the Company | Description of Transactions /<br>Categories | For the quarter ended June 30, 2017 | Up to the<br>Quarter<br>ended June<br>30, 2017 | For the quarter ended June 30, 2016 | Up to the<br>Quarter ended<br>June 30, 2016 |
| 1     | Prudential International Insurance<br>Service Co. LLC | Associated Enterprise                   | Recovery of Expenses                        | 38                                  | 38   | 32                                  | 32  |
| 2     | Prudential International Insurance<br>Service Co. LLC | Associated Enterprise                   | Reimbursement of Expenses                   | -                                   | -  | 7                                   | 7   |
| 3     | Key Management Personnel                              | Key Management Personnel                | Receiving of services                       | 424                                 | 424  | 378                                 | 378   |
| 4     | Dewan Housing Finance<br>Corporation Limited          | Shareholders with Significant influence | Commission Expense                          | 292                                 | 292  | 79                                  | 79  |
| 5     | DHFL Vysya Housing Finance Ltd                        | Shareholders with Significant influence | Commission Expense                          | 3                                   | 3  | 4                                   | 4   |
| 6     | Dewan Housing Finance<br>Corporation Limited          | Shareholders with Significant influence | Premium Income                              | 12,708                              | 12,708   | 7,646                               | 7,646                                       |
| 7     | Aadhar Housing Finance Ltd                            | Shareholders with Significant influence | Premium Income                              | 2,251                               | 2,251  | 993                                 | 993   |
| 8     | Avanse Financial Services Limited                     | Shareholders with Significant influence | Premium Income                              | 222                                 | 222  | 92                                  | 92  |
| 9     | DHFL Vysya Housing Finance Ltd                        | Shareholders with Significant influence | Premium Income                              | 521                                 | 521  | 251                                 | 251   |
| 10    | Dewan Housing Finance<br>Corporation Limited          | Shareholders with Significant influence | Trade mark license                          | -                                   | -  | 438                                 | 438   |
| 11    | Key Management Personnel                              | Key Management Personnel                | Premium Income                              | 0                                   | 0  | 1                                   | 1   |
| 12    | DHFL Pramerica Assets Managers<br>Private Limited     | Shareholders with Significant influence | Purchase of Mutual fund                     | 3,985                               | 3,985  | 1,370                               | 1,370                                       |
| 13    | DHFL Pramerica Assets Managers<br>Private Limited     | Shareholders with Significant influence | Sale of Mutual fund                         | 3,717                               | 3,717  | 1,371                               | 1,371                                       |
| 14    | DHFL Pramerica Assets Managers<br>Private Limited     | Shareholders with Significant influence | Profit and Loss on mutual fund              | 2                                   | 2  | 1                                   | 1   |
| 15    | Dewan Housing Finance<br>Corporation Limited          | Shareholders with Significant influence | Investment Income                           | 172                                 | 172  | 7                                   | 7   |
| 16    | Dewan Housing Finance<br>Corporation Limited          | Shareholders with Significant influence | Unallocated Premium                         | 686                                 | 686  | 1,064                               | 1,064                                       |
| 17    | Aadhar Housing Finance Ltd                            | Shareholders with Significant influence | Unallocated Premium                         | 393                                 | 393  | 285                                 | 285   |
| 18    | Arthveda Fund Manangement<br>Private Limited          | Shareholders with Significant influence | Unallocated Premium                         | 2                                   | 2  | 2                                   | 2   |
| 19    | Avanse Financial Services Limited                     | Shareholders with Significant influence | Unallocated Premium                         | 7                                   | 7  | 6                                   | 6   |
| 20    | DHFL Vysya Housing Finance Ltd                        | Shareholders with Significant influence | Unallocated Premium                         | 17                                  | 17   | 48                                  | 48  |
| 21    | DHFL Pramerica Assets Managers<br>Private Limited     | Shareholders with Significant influence | Premium Income                              | 0                                   | 0  | -                                   | -   |
| 22    | DHFL Pramerica Assets Managers<br>Private Limited     | Shareholders with Significant influence | Unallocated Premium                         | 1                                   | 1  | -                                   | -   |
| 23    | Key Management Personnel                              | Key Management Personnel                | Reimbursement of Expenses                   | 9                                   | 9  | -                                   | -   |
| 24    | Dewan Housing Finance<br>Corporation Limited          | Shareholders with Significant influence | Purchase of Bonds                           | 1,591                               | 1,591  | -                                   | -   |
| 25    | Dewan Housing Finance<br>Corporation Limited          | Shareholders with Significant influence | Sale of Bonds                               | 1,611                               | 1,611  | -                                   | -   |
| 26    | DHFL Investments Limited                              | Shareholders with Significant influence | Deposit Received                            | 1                                   | 1  | -                                   | -   |
| 27    | Avanse Financial Services Limited                     | Shareholders with Significant influence | Commission Expense                          | 1                                   | 1  | -                                   | -   |

FORM L-31 : LNL - 6 : Board of Directors & Key Person

Insurer: DHFL Pramerica Life Insurance Company Limited Date: 30-June-2017

Registration No. 140; Date of Registration with the IRDAI: June 27, 2008

|        |                              | BOD and Key Person information              |                                 |
|--------|------------------------------|---|---------------------------------|
| S. No. | Name of person               | Role/designation                            | Details of change in the period |
| 1      | Mr. Kapil Wadhawan           | Non-Executive Director (Chairman)           |                                 |
| 2      | Mr. Suresh Mahalingam        | Non-Executive Director (Vice Chairman)      |                                 |
| 3      | Mr. Anoop Kumar Pabby        | Managing Director & Chief Executive Officer |                                 |
| 4      | Ms. Candace Jo Woods         | Non-Executive Director                      |                                 |
| 5      | Mr. Harshil Rajnikant Mehta  | Non-Executive Director                      |                                 |
| 6      | Mr. Jan van den Berg         | Non-Executive Director                      |                                 |
| 7      | Mr. Kent Douglas Sluyter     | Non-Executive Director                      |                                 |
| 8      | Mr. Nitin Gupta              | Non-Executive Independent Director          |                                 |
| 9      | Mr. Sunjoy Joshi             | Non-Executive Independent Director          |                                 |
| 10     | Mr. Srinath Sridharan        | Non-Executive Director                      |                                 |
| 11     | Mr. Pramath Raj Sinha        | Non-Executive Independent Director          |                                 |
| 12     | Mr. Ajay Chaturvedi          | Appointed Actuary                           |                                 |
| 13     | Mr. Alok Mehrotra            | Chief Financial Officer                     |                                 |
| 14     | Mr. Amit Chand Patra         | Chief Investment Officer                    |                                 |
| 15     | Ms. Sonali Athalye           | Chief Compliance Officer                    |                                 |
| 16     | Mr. Umesh Rao                | Chief Marketing Officer                     |                                 |
| 17     | Mr. K. Sridharan             | Head - Internal Audit                       |                                 |
| 18     | Mr. Milind Ravindranath Kari | Head - Risk                                 |                                 |
| 19     | Mr. Rajesh Kumar Sood        | Chief Distribution Officer                  |                                 |
| 20     | Mr. Vishal Chopra            | Head-Operations                             |                                 |
| 21     | Mr. Mayank Goel              | Company Secretary                           |                                 |
| 22     | Mr. Varun Gupta              | Chief Products & Strategy Officer           |                                 |

## FORM L-32: AVAILABLE SOLVENCY MARGIN AND SOLVENCY RATIO.

Insurer: DHFL Pramerica Life Insurance Company Limited

Registration No. 140; Date of Registration with the IRDAI: June 27, 2008 Form Code: Table III

Classification: Total Business Classification Code: '1 / 2

| Item | Description                               | Notes No           | Adjusted Value      |
|------|---|--------------------|---------------------|
|      |   | [Amount (in '000)] | [Amount (in '000.)] |
| (1)  | (2)                                       | (3)                | (4)                 |
| 01   | Available Assets in Policyholders' Fund:  |                    | 20,878,104          |
|      | Deduct:                                   |                    |                     |
| 02   | Mathematical Reserves                     |                    | 20,265,440          |
| 03   | Other Liabilities                         |                    |                     |
| 04   | Excess in Policyholders' funds (01-02-03) |                    | 612,664             |
| 05   | Available Assets in Shareholders Fund:    |                    | 7,162,978           |
|      | Deduct:                                   |                    | -                   |
| 06   | Other Liabilities of shareholders' fund   |                    |                     |
| 07   | Excess in Shareholders' funds (05-06)     |                    | 7,162,978           |
| 08   | Total ASM (04)+(07)                       |                    | 7,775,642           |
| 09   | Total RSM                                 | Note 1             | 1,090,656           |
| 10   | Solvency Ratio (ASM/RSM)                  |                    | 713%                |

## Certification:

I, Ajay Chaturvedi, the Appointed Actuary, certify that the above statements have been prepared in accordance with the section 64VA of the Insurance Act, 1938, and the amounts mentioned therein are true and fair to the best of my knowledge.

Place: Gurgaon Name and Signature of Appointed Actuary

Date: 09-Aug-17

[Ajay Chaturvedi]

Name and Signature of Mentor

[Hema Malini Ramakrishnan]

## Notes

- 1. Item No. 01 shall be the amount of the Adjusted Value of Assets as mentioned in Form IRDA-Assets- AA as specified under Schedule I of Insurance Regulatory and Development Authority (Assets, Liabilities, and Solvency Margin of Insurers) Regulations, 2000;
- 2. Item No. 02 shall be the amount of Mathematical Reserves as mentioned in Form H;
- 3. Item Nos. 03 and 06 shall be the amount of other liabilities as mentioned in the Balance Sheet;
- 4. Items No. 05 shall be the amount of the Total Assets as mentioned in Form IRDA-Assets- AA as specified under Schedule I of Insurance Regulatory and Development Authority (Assets, Liabilities, and Solvency Margin of Insurers) Regulations, 2000.

#### FORM L-33-NPAs

Insurer: DHFL Pramerica Life Insurance Company Limited

Registration No. 140; Date of Registration with the IRDAI: June 27, 2008

Statement as on :30th June 2017

Periodicity of Submission : Quarterly

Name of the Fund <u>Life Fund</u>

**DETAILS OF NON-PERFORMING ASSETS - QUARTERLY** 

(Rs in Lakhs)

|       |  | Bonds / Debentures           |                                   | Loans                        |                                   | Other<br>instru              | Debt<br>ments                     | All Other Assets             |                                   | TOTAL                        |                                   |
|-------|--|------------------------------|-----------------------------------|------------------------------|-----------------------------------|------------------------------|-----------------------------------|------------------------------|-----------------------------------|------------------------------|-----------------------------------|
| S.No. | PARTICULARS                                      | YTD<br>(As at 30-<br>Jun-17) | Prev. FY<br>(As at 31-<br>Mar-17) | YTD<br>(As at 30-<br>Jun-17) | Prev. FY<br>(As at 31-<br>Mar-17) | YTD<br>(As at 30-<br>Jun-17) | Prev. FY<br>(As at 31-<br>Mar-17) | YTD<br>(As at 30-<br>Jun-17) | Prev. FY<br>(As at 31-<br>Mar-17) | YTD<br>(As at 30-<br>Jun-17) | Prev. FY<br>(As at 31-<br>Mar-17) |
| 1     | Investment Asset (As per Form3A/3B - Total Fund) | 54,828                       | 52,293                            | -                            | -                                 | 65                           | 65                                | 122,946                      | 108,123                           | 177,839                      | 160,481                           |
| 2     | Gross NPA  | -                            | -                                 | -                            | -                                 | -                            | -                                 | -                            | -                                 | -                            | -                                 |
| 3     | % of Gross NPA on Investment Assets(2/1)         | -                            | -                                 | -                            | -                                 | -                            | -                                 | -                            | -                                 | -                            | -                                 |
| 4     | Provision made on NPA                            | -                            | -                                 | -                            | -                                 | -                            | -                                 | -                            | -                                 | -                            | -                                 |
| 5     | Provision as a % of NPA(4/2)                     | -                            | -                                 | -                            | -                                 | -                            | -                                 | -                            | -                                 | -                            | -                                 |
| 6     | Provision on standard assets                     | -                            | -                                 | -                            | -                                 | -                            | -                                 | -                            | -                                 | -                            | -                                 |
| 7     | Net Investment Assets(1 - 4)                     | 54,828                       | 52,293                            | -                            | -                                 | 65                           | 65                                | 122,946                      | 108,123                           | 177,839                      | 160,481                           |
| 8     | Net NPA (2 - 4)                                  | -                            | -                                 | -                            | -                                 | -                            | -                                 | -                            | -                                 | -                            | -                                 |
| 9     | % of Net NPA to Net Investments Assets(8/7)      | -                            | -                                 | -                            | -                                 | -                            | -                                 | -                            | -                                 | -                            | -                                 |
| 10    | Write off made during the Period                 | -                            | -                                 | -                            | -                                 | -                            | -                                 | -                            | -                                 | -                            | -                                 |

### **CERTIFICATION**

Certified that the information given herein are correct and complete to the best of my knowledge. Also certified that the various investments made and covered in the return are within the exhaustive categories provided in Investment Guidelines as amended from time to time.

Date : 24th July 2017

Full name: Alok Mehrotra

Note: Chief Financial Officer

- 1.The above statement, in the case of "life" insurers shall be prepared "fund-wise" Viz. life-Fund, pension & General Annuity and Group business and ULIP Fund.
- 2.Investment Assets should reconcile with figures shown in schedule 8, 8A, 8B & 9 of the Balance Sheet
- 3. Gross NPA is investments classified as NPA, before any provisions
- 4.Provision made on the "Standard Assets" Shall be as per Circular: 32/2/F& A/Circulars/169/Jan/2006-07 as amended from time to time.
- 5.Net Investment assets is net of "provisions"
- 6.Net NPA is gross NPAs less provisions
- 7. Write off as approved by the Board

### FORM L-33-NPAs

Insurer: DHFL Pramerica Life Insurance Company Limited

Registration No. 140; Date of Registration with the IRDAI: June 27, 2008

Statement as on :30th June 2017

Periodicity of Submission : Quarterly

Name of the Fund Pension & General Annuity And Group Fund

**DETAILS OF NON-PERFORMING ASSETS - QUARTERLY** 

(Rs in Lakhs)

|         |  | Bonds / Debentures           |                                   | Loans                        |                                   |                              | Debt<br>ments                     | All Othe                     | r Assets                          | TOTAL                        |                                   |
|---------|--|------------------------------|-----------------------------------|------------------------------|-----------------------------------|------------------------------|-----------------------------------|------------------------------|-----------------------------------|------------------------------|-----------------------------------|
| S.No.   | PARTICULARS  | YTD<br>(As at 30-<br>Jun-17) | Prev. FY<br>(As at 31-<br>Mar-17) | YTD<br>(As at 30-<br>Jun-17) | Prev. FY<br>(As at 31-<br>Mar-17) | YTD<br>(As at 30-<br>Jun-17) | Prev. FY<br>(As at 31-<br>Mar-17) | YTD<br>(As at 30-<br>Jun-17) | Prev. FY<br>(As at 31-<br>Mar-17) | YTD<br>(As at 30-<br>Jun-17) | Prev. FY<br>(As at 31-<br>Mar-17) |
| 1       | Investment Asset (As per Form3A/3B - Total Fund)                             | 39,309                       | 37,645                            | -                            | -                                 | -                            | -                                 | 50,451                       | 42,193                            | 89,760                       | 79,838                            |
| 2       | Gross NPA  | -                            | -                                 | -                            | -                                 | -                            | -                                 | -                            | -                                 | -                            | -                                 |
| 3       | % of Gross NPA on Investment Assets(2/1)                                     | -                            | -                                 | -                            | -                                 | -                            | -                                 | -                            | -                                 | -                            | -                                 |
| 4       | Provision made on NPA  | -                            | -                                 | -                            | -                                 | -                            | -                                 | -                            | -                                 | -                            | -                                 |
| 5       | Provision as a % of NPA(4/2)   | -                            | -                                 | -                            | -                                 | -                            | -                                 | -                            | -                                 | -                            | -                                 |
| 6       | Provision on standard assets   | -                            | -                                 | -                            | -                                 | -                            | -                                 | -                            | -                                 | -                            | -                                 |
| 7       | Net Investment Assets(1 - 4)   | 39,309                       | 37,645                            | -                            | -                                 | -                            | -                                 | 50,451                       | 42,193                            | 89,760                       | 79,838                            |
| 8       | Net NPA (2 - 4)  | -                            | -                                 | -                            | -                                 | -                            | -                                 | -                            | -                                 | -                            | -                                 |
| 9<br>10 | % of Net NPA to Net Investments Assets(8/7) Write off made during the Period |                              | -                                 |                              |                                   |                              | -                                 |                              |                                   |                              | -                                 |

### CERTIFICATION

Certified that the information given herein are correct and complete to the best of my knowledge. Also certified that the various investments made and covered in the return are within the exhaustive categories provided in Investment Guidelines as amended from time to time.

| Date: 24th July 2017 | Signature:   |                         |
|----------------------|--------------|-------------------------|
|                      | Full name:   | Alok Mehrotra           |
| Note:                | Designation: | Chief Financial Officer |

- 1.The above statement, in the case of "life" insurers shall be prepared "fund-wise" Viz. life-Fund, pension & General Annuity and Group business and ULIP Fund.
- 2.Investment Assets should reconcile with figures shown in schedule 8, 8A, 8B & 9 of the Balance Sheet
- 3. Gross NPA is investments classified as NPA, before any provisions
- 4.Provision made on the "Standard Assets" Shall be as per Circular: 32/2/F& A/Circulars/169/Jan/2006-07 as amended from time to time.
- 5.Net Investment assets is net of "provisions"
- 6.Net NPA is gross NPAs less provisions
- 7. Write off as approved by the Board

#### FORM L-33-NPAs

Insurer: DHFL Pramerica Life Insurance Company Limited

Registration No. 140; Date of Registration with the IRDAI: June 27, 2008

Statement as on :30th June 2017

Periodicity of Submission : Quarterly

Name of the Fund Unit Linked Funds

**DETAILS OF NON-PERFORMING ASSETS - QUARTERLY** 

(Rs in Lakhs)

|       |  | Bonds / Debentures           |                                   | Loans                        |                                   | Other Debt instruments       |                                   | All Other Assets             |                                   | TOTAL                        |                                   |
|-------|--|------------------------------|-----------------------------------|------------------------------|-----------------------------------|------------------------------|-----------------------------------|------------------------------|-----------------------------------|------------------------------|-----------------------------------|
| S.No. | PARTICULARS                                      | YTD<br>(As at 30-<br>Jun-17) | Prev. FY<br>(As at 31-<br>Mar-17) | YTD<br>(As at 30-<br>Jun-17) | Prev. FY<br>(As at 31-<br>Mar-17) | YTD<br>(As at 30-<br>Jun-17) | Prev. FY<br>(As at 31-<br>Mar-17) | YTD<br>(As at 30-<br>Jun-17) | Prev. FY<br>(As at 31-<br>Mar-17) | YTD<br>(As at 30-<br>Jun-17) | Prev. FY<br>(As at 31-<br>Mar-17) |
| 1     | Investment Asset (As per Form3A/3B - Total Fund) | 4,208                        | 3,644                             | -                            | -                                 | 65                           | 263                               | 20,755                       | 21,055                            | 25,027                       | 24,963                            |
| 2     | Gross NPA  | -                            | -                                 | -                            | -                                 | -                            | -                                 | -                            | -                                 | -                            | -                                 |
| 3     | % of Gross NPA on Investment Assets(2/1)         | -                            | -                                 | -                            | -                                 | -                            | -                                 | -                            | -                                 | -                            | -                                 |
| 4     | Provision made on NPA                            | -                            | -                                 | -                            | -                                 | -                            | -                                 | -                            | -                                 | -                            | -                                 |
| 5     | Provision as a % of NPA(4/2)                     | -                            | -                                 | -                            | -                                 | -                            | -                                 | -                            | -                                 | -                            | -                                 |
| 6     | Provision on standard assets                     | -                            | -                                 | -                            | -                                 | -                            | -                                 | -                            | -                                 | -                            | -                                 |
| 7     | Net Investment Assets(1 - 4)                     | 4,208                        | 3,644                             | -                            | -                                 | 65                           | 263                               | 20,755                       | 21,055                            | 25,027                       | 24,963                            |
| 8     | Net NPA (2 - 4)                                  | -                            | -                                 | -                            | -                                 | -                            | -                                 | -                            | -                                 | -                            | -                                 |
| 9     | % of Net NPA to Net Investments Assets(8/7)      | -                            | -                                 | -                            | -                                 | -                            | -                                 | -                            | -                                 | -                            | -                                 |
| 10    | Write off made during the Period                 | -                            | -                                 | -                            | -                                 | -                            | -                                 | -                            | -                                 | -                            | -                                 |

### CERTIFICATION

Certified that the information given herein are correct and complete to the best of my knowledge. Also certified that the various investments made and covered in the return are within the exhaustive categories provided in Investment Guidelines as amended from time to time.

Date : 24th July 2017

Full name:

Alok Mehrotra

Note: Chief Financial Officer

- 1. The above statement, in the case of "life" insurers shall be prepared "fund-wise" Viz. life-Fund, pension & General Annuity and Group business and ULIP Fund.
- 2.Investment Assets should reconcile with figures shown in schedule 8, 8A, 8B & 9 of the Balance Sheet
- 3. Gross NPA is investments classified as NPA, before any provisions
- 4.Provision made on the "Standard Assets" Shall be as per Circular: 32/2/F& A/Circulars/169/Jan/2006-07 as amended from time to time.
- 5.Net Investment assets is net of "provisions"
- 6.Net NPA is gross NPAs less provisions
- 7. Write off as approved by the Board

FORM - 1

(Read with Regulation 10)

Name of the Insurer : DHFL Pramerica Life Insurance Company Limited

Registration Number: 140 Statement as on 30th June 2017

Statement of Investment and Income on Investment

Name of the Fund: Life Fund

| renc | dicity of Submission: Quarterly  |               |                      | Current Qu                       | arter                           |                   | Ye                   | ear to Date (cu                  | irrent year)                    |                               | Yea                  | ar to Date (pre                  |                                 | s in Lakhs)       |
|------|--|---------------|----------------------|----------------------------------|---------------------------------|-------------------|----------------------|----------------------------------|---------------------------------|-------------------------------|----------------------|----------------------------------|---------------------------------|-------------------|
| No.  | Category of Investment   | Category Code | Investment<br>(Rs.)¹ | Income on<br>Investment<br>(Rs.) | Gross<br>Yield (%) <sup>1</sup> | Net Yield<br>(%)² | Investment<br>(Rs.)¹ | Income on<br>Investment<br>(Rs.) | Gross<br>Yield (%) <sup>1</sup> | Net Yield<br>(%) <sup>2</sup> | Investment<br>(Rs.)¹ | Income on<br>Investment<br>(Rs.) | Gross<br>Yield (%) <sup>1</sup> | Net Yield<br>(%)² |
| 1    | A01 Central Government Bonds   | CGSB          | 90,679.67            | 1,791.36                         | 1.98%                           | 1.98%             | 90,679.67            | 1,791.36                         | 1.98%                           | 1.98%                         | 69,715.77            | 1,560.83                         | 2.24%                           |                   |
| 2    | A03 Deposit under Sec 7 of Insurance Act, 1938   | CDSS          | -                    | -                                | -                               | -                 | -                    | -                                | -                               | -                             | -                    | -                                | 0.00%                           |                   |
| 3    | A04 Treasury Bills   | CTRB          | -                    | -                                | -                               | -                 | -                    | -                                | 0.00%                           | 0.00%                         | 49.66                | 0.68                             | 1.37%                           |                   |
| 4    | B03 State Government Guaranteed Loans  | SGGL          | 2,965.21             | 56.65                            | 1.91%                           | 1.91%             | 2,965.21             | 56.65                            | 1.91%                           | 1.91%                         | 4,975.78             | 127.13                           | 2.56%                           |                   |
| 5    | B04 Other Approved Securities (excluding Infrastructure Investments)   | SGOA          | 514.89               | 9.51                             | 1.85%                           | 1.85%             | 514.89               | 9.51                             | 1.85%                           | 1.85%                         | 516.59               | 9.51                             | 1.84%                           |                   |
| 6    | C06 Bonds/ Debentures/ CPs/ Loans - Promotor Group   | HDPG          | 5,465.48             | 133.90                           | 2.45%                           | 2.45%             | 5,465.48             | 133.90                           | 2.45%                           | 2.45%                         | 170.00               | 4.65                             | 2.73%                           |                   |
| 7    | C09 Bonds/Debentures issued by NHB/ Institutions accredited by NHB   | HTDN          | 4,891.81             | 109.30                           | 2.23%                           | 2.23%             | 4,891.81             | 109.30                           | 2.23%                           | 2.23%                         | 3,643.89             | 98.51                            | 2.70%                           | 2.70%             |
| 8    | C10 Bonds/Debentures issued by Authority constituted under any<br>Housing/Building scheme approved by Central/State/any Authority or Body<br>constituted by Central/State Act. | HTDA          | -                    | -                                | -                               | 1                 | 1                    | 1                                | 0.00%                           | 0.00%                         | ı                    | ı                                | 0.00%                           |                   |
| 9    | C18 Infrastructure - Other Approved Securities   | ISAS          | 100.00               | 2.16                             | 2.16%                           | 2.16%             | 100.00               | 2.16                             | 2.16%                           | 2.16%                         | 100.00               | 2.16                             | 2.16%                           | 2.16%             |
| 10   | C19 Infrastructure - PSU - Equity shares - Quoted  | ITPE          | 40.94                | 0.11                             | 0.28%                           | 0.28%             | 40.94                | 0.11                             | 0.28%                           | 0.28%                         | 42.18                | 0.78                             | 1.86%                           | 1.86%             |
| 11   | C20 Infrastructure - Corporate Securities - Equity shares - Quoted   | ITCE          | 11.69                | (0.41)                           | -3.53%                          | -3.53%            | 11.69                | (0.41)                           | -3.53%                          | -3.53%                        | 211.75               | -                                | 0.00%                           | 0.00%             |
| 12   | C26 Long Term Bank Bonds Approved Investment-Infrastructure  | ILBI          | 2,000.00             | 41.69                            | 2.08%                           | 2.08%             | 2,000.00             | 41.69                            | 2.08%                           | 2.08%                         | 1,000.00             | 21.68                            | 2.17%                           | 2.17%             |
| 13   | C27 Infrastructure - PSU - Debentures/ Bonds   | IPTD          | 29,480.04            | 653.31                           | 2.22%                           | 2.22%             | 29,480.04            | 653.31                           | 2.22%                           | 2.22%                         | 32,161.58            | 715.25                           | 2.22%                           | 2.22%             |
| 14   | C29 Infrastructure - Other Corporate Securities- Debentures/ Bonds   | ICTD          | 1,910.00             | 43.58                            | 2.28%                           | 2.28%             | 1,910.00             | 43.58                            | 2.28%                           | 2.28%                         | 2,410.00             | 54.99                            | 2.28%                           | 2.28%             |
| 15   | C34 Infrastructure - Equity (including unlisted)   | IOEQ          | -                    | -                                | -                               |                   | -                    | -                                | 0.00%                           | 0.00%                         | 7.52                 | (5.81)                           | -77.32%                         | -77.32%           |
| 16   | D02 Corporate Securities (Approved Investment ) -Equity Shares (ordinary)-Quoted   | EACE          | 14,823.17            | 113.80                           | 0.77%                           | 0.77%             | 14,823.17            | 113.80                           | 0.77%                           | 0.77%                         | 1,501.29             | 18.83                            | 1.25%                           | 1.25%             |
| 17   | D01 PSU - (Approved Investment)-Equity Shares quoted   | EAEQ          | 556.31               | 7.48                             | 1.35%                           | 1.35%             | 556.31               | 7.48                             | 1.35%                           | 1.35%                         | 309.07               | (2.33)                           | -0.75%                          | -0.75%            |
| 18   | D39 Additional Tier I (Basel III Complaint) Perpectual Bonds   | EAPB          | 3,039.14             | 67.70                            | 2.23%                           | 2.23%             | 3,039.14             | 67.70                            | 2.23%                           | 2.23%                         |                      | -                                | 0.00%                           | 0.00%             |
| 19   | D05 Corporate Securities - Bonds - (Taxable)   | EPBT          | 2,000.00             | 37.57                            | 1.88%                           | 1.88%             | 2,000.00             | 37.57                            | 1.88%                           | 1.88%                         | 400.00               | 9.27                             | 2.32%                           | 2.32%             |
| 20   | D09 Corporate Securities (Approved Investment ) -Debentures  | ECOS          | 6,409.97             | 187.49                           | 2.93%                           | 2.93%             | 6,409.97             | 187.49                           | 2.93%                           | 2.93%                         | 8,610.97             | 195.91                           | 2.28%                           | 2.28%             |
| 21   | D16 Deposits - Deposit with scheduled banks  | ECDB          | 1,301.26             | 24.16                            | 1.86%                           | 1.86%             | 1,301.26             | 24.16                            | 1.86%                           | 1.86%                         | 275.99               | 7.89                             | 2.86%                           | 2.86%             |
| 22   | D18 Deposits - Money at call and short notice with banks /Repo   | ECMR          | -                    | -                                | -                               | -                 | -                    | -                                | 0.00%                           | 0.00%                         | -                    | -                                | 0.00%                           | 0.00%             |
| 23   | D23 Application Money  | ECAM          | 1,331.19             | 2.86                             | 0.21%                           | 0.21%             | 1,331.19             | 2.86                             | 0.21%                           | 0.21%                         | 1,000.00             | 0.46                             | 0.05%                           | 0.05%             |
| 24   | D29 Mutual Funds - Gilt/ G Sec/ Liquid Schemes   | EGMF          | 4,131.37             | 66.25                            | 1.60%                           | 1.60%             | 4,131.37             | 66.25                            | 1.60%                           | 1.60%                         | 1,802.95             | 40.68                            | 2.26%                           | 2.26%             |
| 25   | D30 Mutual Funds - (under Insurer's Promoter Group)  | EMPG          | 494.76               | 2.31                             | 0.47%                           | 0.47%             | 494.76               | 2.31                             | 0.47%                           | 0.47%                         | 697.61               | 0.58                             | 0.08%                           | 0.08%             |
| 26   | E03 Other than Approved Investments - Equity Shares (incl PSUs and Unlisted)   | OESH          | 30.34                | -                                | 0.00%                           | 0.00%             | 30.34                | -                                | 0.00%                           | 0.00%                         | 51.41                | 19.77                            | 38.44%                          |                   |
| 27   | E06 Other than Approved Investments -Debentures  | OLDB          | -                    | -                                | -                               | -                 | -                    | -                                | 0.00%                           | 0.00%                         | 300.00               | 7.14                             | 2.38%                           | 2.38%             |
| 28   | E13 Short term Loans (Unsecured Deposits)  | OSLU          | 485.56               | 38.24                            | -                               | -                 | 485.56               | 38.24                            | 0.00%                           | 0.00%                         | 312.89               | 18.47                            | -                               | -                 |
| 29   | E26 Reclassified Approved investments - Equity   | ORAE          | -                    | -                                | 0.00%                           | 0.00%             | -                    | -                                | 0.00%                           | 0.00%                         | -                    | -                                | -                               | -                 |
| 30   | E15 Mutual Funds - Debt/ Income/ Serial Plans/ Liquid Schemes  | OMGS          | -                    | -                                | -                               | -                 | -                    | -                                | 0.00%                           | 0.00%                         | 1,159.58             | 15.89                            | 1.37%                           | 1.37%             |
| 31   | E04 Equity Shares (PSU & Unlisted)   | OEPU          | -                    | -                                | -                               | -                 | -                    | -                                | -                               | -                             | -                    | -                                | -                               | -                 |
|      | TOTAL  |               | 170,716.48           | 3,389.04                         | 1.99%                           | 1.99%             | 170,716.48           | 3,389.04                         | 1.99%                           | 1.99%                         | 129,093.28           | 2,922.92                         | 2.26%                           | 2.26%             |

### CERTIFICATION

Certified that the information given herein are correct, complete and nothing has been concealed or suppressed, to the best of my knowledge and belief.

Date : 24th July 2017

Note: Category of investment (COI) shall be as per Guidelines, as amended from time to time

- 1. Based on daily simple Average of Investments
- 2. Absolute Yield netted for tax
- 3. In the previous year column, figures of the corresponding Year to date of the previous financial year shall be shown.
- 4. FORM-1 shall be prepared in respect of each fund. In case of ULIP FORM-1 shall be prepared at Segregated Fund (SFIN) level and also at consolidated level.
- 5. YTD Income on investment shall be reconciled with figures in P&L and Revenue account

Signature : Full Name : Alok Mehrotra

Designation Chief Financial Officer

FORM - 1

(Read with Regulation 10)

Name of the Insurer : DHFL Pramerica Life Insurance Company Limited

Registration Number: 140

Statement as on 30th June 2017

Statement of Investment and Income on Investment Periodicity of Submission: Quarterly

Name of the Fund: Pension Annuity and Group Business

(Rs in Lakhs)

|     |   |                  |                      | Current Qua                      | rter                            |                               | Ye                               | ar to Date (cu                   | rrent year)                     |       | Yea                              | ar to Date (pre                  | evious year                     | r)    |
|-----|---|------------------|----------------------|----------------------------------|---------------------------------|-------------------------------|----------------------------------|----------------------------------|---------------------------------|-------|----------------------------------|----------------------------------|---------------------------------|-------|
| No. | Category of Investment  | Category<br>Code | Investment<br>(Rs.)¹ | Income on<br>Investment<br>(Rs.) | Gross<br>Yield (%) <sup>1</sup> | Net Yield<br>(%) <sup>2</sup> | Investment<br>(Rs.) <sup>1</sup> | Income on<br>Investment<br>(Rs.) | Gross<br>Yield (%) <sup>1</sup> | (%)2  | Investment<br>(Rs.) <sup>1</sup> | Income on<br>Investment<br>(Rs.) | Gross<br>Yield (%) <sup>1</sup> |       |
| 1   | A01 Central Government Bonds  | CGSB             | 36,606.79            | 862.86                           | 2.36%                           | 2.36%                         | 36,606.79                        | 862.86                           | 2.36%                           | 2.36% | 26,577.89                        | 547.52                           | 2.06%                           | 2.06% |
| 2   | A03 Deposit under Sec 7 of Insurance Act, 1938  | CDSS             | -                    | -                                | -                               | -                             | -                                | -                                | -                               | -     | -                                | -                                | -                               | -     |
| 3   | A04 Treasury Bills  | CTRB             | -                    | -                                | -                               | -                             | -                                | -                                | -                               | -     | -                                | -                                | -                               | -     |
| 4   | B04 Other Approved Securities (excluding Infrastructure Investments)  | SGOA             | -                    | -                                | -                               | -                             | -                                | -                                | -                               | -     | -                                | -                                | -                               | -     |
| 5   | B03 State Government Guaranteed Loans   | SGGL             | 4,576.76             | 87.61                            | 1.91%                           | 1.91%                         | 4,576.76                         | 87.61                            | 1.91%                           | 1.91% | 501.48                           | 12.14                            | 2.42%                           | 2.42% |
| 6   | C06 Bonds/ Debentures/ CPs/ Loans - Promotor Group  | HDPG             | 1,793.65             | 40.53                            | 2.26%                           | 2.26%                         | 1,793.65                         | 40.53                            | 2.26%                           | 2.26% | -                                | -                                | -                               | -     |
| 7   | C10 Bonds/Debentures issued by Authority constituted<br>under any Housing/Building scheme approved by<br>Central/State/any Authority or Body constituted by<br>Central/State Act. | HTDA             | •                    | -                                | ,                               |                               | -                                | -                                | -                               | -     | -                                | -                                | 0.00%                           | 0.00% |
| 8   | C09 Bonds/Debentures issued by NHB/ Institutions accredited by NHB  | HTDN             | 8,034.90             | 177.14                           | 2.20%                           | 2.20%                         | 8,034.90                         | 177.14                           | 2.20%                           | 2.20% | 4,459.10                         | 105.66                           | 2.37%                           | 2.37% |
| 9   | C18 Infrastructure - Other Approved Securities  | ISAS             | -                    | -                                | -                               | -                             | -                                | -                                | -                               | -     | -                                | -                                | -                               | -     |
| 10  | C27 Infrastructure - PSU - Debentures/ Bonds  | IPTD             | 22,729.46            | 465.30                           | 2.05%                           | 2.05%                         | 22,729.46                        | 465.30                           | 2.05%                           | 2.05% | 18,625.58                        | 418.11                           | 2.24%                           | 2.24% |
| 11  | C19 Infrastructure - PSU - Equity shares - Quoted   | ITPE             | -                    | -                                | -                               | -                             | -                                | -                                | -                               | -     | -                                | -                                | -                               | -     |
| 12  | C20 Infrastructure - Corporate Securities - Equity shares - Quoted  | ITCE             | -                    | -                                | -                               | -                             | -                                | -                                | -                               | -     | -                                | -                                | -                               | -     |
| 13  | C29 Infrastructure - Other Corporate Securities-<br>Debentures/ Bonds   | ICTD             | 1,044.39             | 23.52                            | 2.25%                           | 2.25%                         | 1,044.39                         | 23.52                            | 2.25%                           | 2.25% | 1,000.00                         | 22.13                            | 2.21%                           | 2.21% |
| 14  | C26 Long Term Bank Bonds Approved Investment-<br>Infrastructure   | ILBI             | 1,514.17             | 27.87                            | 1.84%                           | 1.84%                         | 1,514.17                         | 27.87                            | 1.84%                           | 1.84% | -                                | -                                | -                               | -     |
| 15  | D02 Corporate Securities (Approved Investment ) -Equity Shares (ordinary)-Quoted  | EACE             | -                    | -                                | -                               | -                             | -                                | -                                | -                               | -     | -                                | -                                | -                               | -     |
| 16  | D01 PSU - (Approved Investment)-Equity Shares quoted  | EAEQ             | -                    | -                                | -                               | -                             | -                                | -                                | -                               | -     | -                                | -                                | -                               | -     |
| 17  | D39 Additional Tier I (Basel III Complaint) Perpectual Bonds  | EAPB             | 2,617.04             | 57.35                            | 2.19%                           | 2.19%                         | 2,617.04                         | 57.35                            | 2.19%                           | 2.19% | -                                | -                                | -                               | -     |
| 18  | D30 Mutual Funds - (under Insurer's Promoter Group)   | EMPG             | -                    | -                                | -                               | -                             | -                                | -                                | -                               | -     | -                                | -                                | -                               | -     |
| 19  | D05 Corporate Securities - Bonds - (Taxable)  | EPBT             | -                    | -                                |                                 | -                             | -                                | -                                | -                               | -     | -                                | -                                | -                               | -     |
| 20  | D09 Corporate Securities (Approved Investment ) -<br>Debentures   | ECOS             | 2,610.44             | 56.33                            | 2.16%                           | 2.16%                         | 2,610.44                         | 56.33                            | 2.16%                           | 2.16% | 1,890.02                         | 44.35                            | 2.35%                           | 2.35% |
| 21  | D16 Deposits - Deposit with scheduled banks   | ECDB             |                      | -                                |                                 | -                             | -                                | -                                | -                               | -     | -                                | -                                | -                               | -     |
| 22  | D18 Deposits - Money at call and short notice with banks /Repo  | ECMR             | -                    | -                                | -                               | -                             | -                                | -                                | -                               | -     | -                                | -                                | -                               | -     |
| 23  | D23 Application Money   | ECAM             | -                    | -                                | 0.00%                           | 0.00%                         | -                                | -                                | 0.00%                           | 0.00% | -                                | -                                | -                               | -     |
| 24  | D29 Mutual Funds - Gilt/ G Sec/ Liquid Schemes  | EGMF             | 1,049.41             | 15.73                            | 1.50%                           | 1.50%                         | 1,049.41                         | 15.73                            | 1.50%                           | 1.50% | 266.42                           | 4.59                             | 1.72%                           |       |
|     | TOTAL   |                  | 82,484.76            | 1,814.23                         | 2.20%                           | 2.20%                         | 82,484.76                        | 1,814.23                         | 2.20%                           | 2.20% | 53,299.99                        | 1,154.49                         | 2.17%                           | 2.17% |

### CERTIFICATION

Certified that the information given herein are correct, complete and nothing has been concealed or suppressed, to the best of my knowledge and belief.

Date : 24th July 2017

Note: Category of investment (COI) shall be as per Guidelines, as amended from time to time

- Based on daily simple Average of Investments
- 2. Absolute Yield netted for tax
- 3. In the previous year column, figures of the corresponding Year to date of the previous financial year shall be shown.
- 4. FORM-1 shall be prepared in respect of each fund. In case of ULIP FORM-1 shall be prepared at Segregated Fund (SFIN) level and also at consolidated level.
- 5. YTD Income on investment shall be reconciled with figures in P&L and Revenue account

Signature : Alok Mehrotra

Designation Chief Financial Officer

FORM - 1 (Read with Regulation 10)

Name of the Insurer : DHFL Pramerica Life Insurance Company Limited

Registration Number : 140 Statement as on 30th June 2017

Statement of Investment and Income on Investment

Periodicity of Submission: Quarterly

Name of the Fund: Linked Fund

| (Rs in Lakhs) |
|---------------|
|               |

| ren | dicity of Submission: Quarterly  |                  |                      | Current Qua                | rter                |                  | l v                  | ear to Date (cu                  | irrent vear)        | (Rs in Lakhs) Year to Date (previous year) |                                  |                                  |                     |        |
|-----|--|------------------|----------------------|----------------------------|---------------------|------------------|----------------------|----------------------------------|---------------------|--|----------------------------------|----------------------------------|---------------------|--------|
| No. | Category of Investment   | Category<br>Code | Investment<br>(Rs.)¹ | Income on Investment (Rs.) | Gross Yield<br>(%)1 | (%) <sup>2</sup> | Investment<br>(Rs.)¹ | Income on<br>Investment<br>(Rs.) | Gross Yield<br>(%)1 | (%)2                                       | Investment<br>(Rs.) <sup>1</sup> | Income on<br>Investment<br>(Rs.) | Gross Yield<br>(%)1 | (%)2   |
| 1   | A01 Central Government Bonds   | CGSB             | 3,989.48             | 117.25                     | 2.94%               | 2.94%            | 3,989.48             | 117.25                           | 2.94%               | 2.94%                                      | 2,427.74                         | 71.65                            | 2.95%               | 2.95%  |
| 2   | A03 Deposit under Sec 7 of Insurance Act, 1938   | CDSS             | -                    | -                          | -                   | -                | -                    | -                                | -                   | -  | -                                | -                                | -                   | -      |
| 3   | A04 Treasury Bills   | CTRB             | 2,466.68             | 37.79                      | 1.53%               | 1.53%            | 2,466.68             | 37.79                            | 1.53%               | 1.53%                                      | 2,602.05                         | 45.51                            | 1.75%               | 1.75%  |
| 4   | B04 Other Approved Securities (excluding Infrastructure Investments)   | SGOA             | -                    | -                          | -                   | -                | -                    | -                                | -                   | -  | -                                | -                                | -                   | -      |
| 5   | B03 State Government Guaranteed Loans  | SGGL             | 20.23                | 0.32                       | 1.59%               | 1.59%            | 20.23                | 0.32                             | 1.59%               | 1.59%                                      | 20.39                            | 0.42                             | 2.04%               | 2.04%  |
| 6   | C10 Bonds/Debentures issued by Authority constituted under any<br>Housing/Building scheme approved by Central/State/any Authority or<br>Body constituted by Central/State Act. | HTDA             | -                    | -                          | -                   | -                | -                    | -                                | -                   | -  | -                                | -                                | 0.00%               | 0.00%  |
| 7   | C09 Bonds/Debentures issued by NHB/ Institutions accredited by NHB   | HTDN             | 310.61               | 6.67                       | 2.15%               | 2.15%            | 310.61               | 6.67                             | 2.15%               | 2.15%                                      | 487.74                           | 10.77                            | 2.21%               | 2.21%  |
| 8   | C06 Bonds/ Debentures/ CPs/ Loans - Promotor Group   | HDPG             | 351.16               | 19.32                      | 5.50%               | 5.50%            | 351.16               | 19.32                            | 5.50%               | 5.50%                                      | 80.34                            | 1.68                             | 2.09%               | 2.09%  |
| 9   | C18 Infrastructure - Other Approved Securities   | ISAS             | 100.39               | 1.73                       | 1.72%               | 1.72%            | 100.39               | 1.73                             | 1.72%               | 1.72%                                      | 100.98                           | 2.38                             | 2.35%               | 2.35%  |
| 10  | C19 Infrastructure - PSU - Equity shares - Quoted  | ITPE             | 689.58               | (16.49)                    | -2.39%              | -2.39%           | 689.58               | (16.49)                          | -2.39%              | -2.39%                                     | 511.91                           | 42.82                            | 8.36%               | 8.36%  |
| 11  | C20 Infrastructure - Corporate Securities - Equity shares - Quoted   | ITCE             | 1,163.67             | 70.39                      | 6.05%               | 6.05%            | 1,163.67             | 70.39                            | 6.05%               | 6.05%                                      | 1,025.44                         | 102.47                           | 9.99%               | 9.99%  |
| 12  | C27 Infrastructure - PSU - Debentures/ Bonds   | IPTD             | 1,373.19             | 46.07                      | 3.36%               | 3.36%            | 1,373.19             | 46.07                            | 3.36%               | 3.36%                                      | 1,037.44                         | 23.74                            | 2.29%               | 2.29%  |
| 13  | C26 Long Term Bank Bonds Approved Investment-Infrastructure  | ILBI             | -                    | -                          | -                   | -                | -                    | -                                | -                   | -  | -                                | -                                | -                   | -      |
| 14  | C29 Infrastructure - Other Corporate Securities- Debentures/ Bonds   | ICTD             | 187.76               | 10.03                      | 5.34%               | 5.34%            | 187.76               | 10.03                            | 5.34%               | 5.34%                                      | 97.03                            | 2.71                             | 2.79%               | 2.79%  |
| 15  | C34 Infrastructure - Equity (including unlisted)   | IOEQ             | -                    | -                          | -                   | -                | -                    | -                                | 0.00%               | 0.00%                                      | 91.70                            | (8.02)                           | -8.74%              | -8.74% |
| 16  | D01 PSU - (Approved Investment)-Equity Shares quoted   | EAEQ             | 904.18               | (59.50)                    | -6.58%              | -6.58%           | 904.18               | (59.50)                          | -6.58%              | -6.58%                                     | 636.43                           | 77.36                            | 12.15%              | 12.15% |
| 17  | D02 Corporate Securities (Approved Investment ) -Equity Shares<br>(ordinary)-Quoted  | EACE             | 10,611.46            | 600.22                     | 5.66%               | 5.66%            | 10,611.46            | 600.22                           | 5.66%               | 5.66%                                      | 10,016.24                        | 661.22                           | 6.60%               | 6.60%  |
| 18  | D05 Corporate Securities - Bonds - (Taxable)   | EPBT             | -                    | -                          | -                   | -                | -                    | -                                | 0.00%               | 0.00%                                      | 105.00                           | 2.84                             | 2.71%               | 2.71%  |
| 19  | D07 Corporate Securities - Preference Shares   | EPNQ             | 18.33                | -                          | -                   | -                | 18.33                | -                                | -                   | -  | -                                | -                                | -                   | -      |
| 20  | D39 Additional Tier I (Basel III Complaint) Perpectual Bonds   | EAPB             | -                    | -                          | -                   | -                | -                    | -                                | -                   | -  | -                                | -                                | -                   | -      |
| 21  | D18 Deposits - Money at call and short notice with banks /Repo   | ECMR             | -                    | -                          | -                   | -                | -                    | -                                | -                   | -  | -                                | -                                | -                   | -      |
| 22  | D30 Mutual Funds - (under Insurer's Promoter Group)  | EMPG             | -                    | -                          | 0.00%               | 0.00%            | -                    | -                                | 0.00%               | 0.00%                                      | -                                | -                                | 0.00%               | 0.00%  |
| 23  | D09 Corporate Securities (Approved Investment ) -Debentures  | ECOS             | 1,568.54             | 41.07                      | 2.62%               | 2.62%            | 1,568.54             | 41.07                            | 2.62%               | 2.62%                                      | 1,591.31                         | 36.93                            | 2.32%               | 2.32%  |
| 24  | D16 Deposits - Deposit with scheduled banks  | ECDB             | 142.24               | 4.27                       | 3.00%               | 3.00%            | 142.24               | 4.27                             | 3.00%               | 3.00%                                      | 672.97                           | 15.15                            | 2.25%               | 2.25%  |
| 25  | D23 Application Money  | ECAM             | -                    | -                          | 0.00%               | 0.00%            | -                    | -                                | 0.00%               | 0.00%                                      | -                                | -                                | 0.00%               | 0.00%  |
| 26  | D29 Mutual Funds - Gilt/ G Sec/ Liquid Schemes   | EGMF             | 366.27               | 5.86                       | 0.02                | 0.02             | 366.27               | 5.86                             | 0.02                | 0.02                                       | 177.50                           | 3.77                             | 0.02                | 0.02   |
| 27  | D30 Net Current Assets   | ENCA             | (170.01)             | (38.24)                    | 0.00%               | 0.00%            | (170.01)             | (38.24)                          | 0.00%               | 0.00%                                      | (33.56)                          | (18.47)                          | -                   | -      |
| 28  | E03 Other than Approved Investments - Equity Shares (incl PSUs and Unlisted)   | OESH             | 115.50               | (8.16)                     | (0.07)              | (0.07)           | 115.50               | (8.16)                           | -7.06%              | -7.06%                                     | 87.81                            | 23.03                            | 26.22%              | 26.22% |
| 29  | E06 Other than Approved Investments -Debentures  | OLDB             | -                    | -                          | -                   | -                | -                    | -                                | -                   | -  | 203.41                           | 5.14                             | 0.03                | 0.03   |
| 30  | E13 Short term Loans (Unsecured Deposits)  | OSLU             | -                    | -                          | 0.00%               | 0.00%            | -                    | -                                | 0.00%               | 0.00%                                      | -                                | -                                | -                   | -      |
| 31  | E26 Reclassified Approved investments - Equity   | ORAE             | 681.84               | (40.68)                    | (0.06)              | (0.06)           | 681.84               | (40.68)                          | (0.06)              | (0.06)                                     | -                                | -                                | -                   | -      |
| 32  | E04 Equity Shares (PSU & Unlisted)   | OEPU             | -                    | -                          | -                   | -                | -                    | -                                | -                   | -  | -                                | -                                | -                   | -      |
| 33  | E15 Mutual Funds - Debt/ Income/ Serial Plans/ Liquid Schemes  | OMGS             | -                    | -                          | -                   | - 0.400/         | -                    | -                                | 0.00%               | 0.00%                                      | 96.20                            | 1.40                             | 1.46%               |        |
|     | TOTAL  |                  | 25,044.01            | 797.92                     | 3.19%               | 3.19%            | 25,044.01            | 797.92                           | 3.19%               | 3.19%                                      | 22,045.33                        | 1,104.49                         | 5.01%               | 5.01%  |

### CERTIFICATION

Certified that the information given herein are correct, complete and nothing has been concealed or suppressed, to the best of my knowledge and belief.

Date : 24th July 2017

Note: Category of investment (COI) shall be as per Guidelines, as amended from time to time

- Based on daily simple Average of Investments
- 2. Absolute Yield netted for tax
- 3. In the previous year column, figures of the corresponding Year to date of the previous financial year shall be shown.
- 4. FORM-1 shall be prepared in respect of each fund. In case of ULIP FORM-1 shall be prepared at Segregated Fund (SFIN) level and also at consolidated level.
  5. YTD Income on investment shall be reconciled with figures in P&L and Revenue account

Signature : Full Name : Alok Mehrotra

Designation Chief Financial Officer

## FORM L-35-DOWNGRADING OF INVESTMENTS

Insurer: DHFL Pramerica Life Insurance Company Limited

Registration No. 140; Date of Registration with the IRDAI: June 27, 2008

Statement as on :30th June 2017

Statement of Down Graded Investments Name of Fund Life Fund

**Periodicity of Submission: Quarterly** 

(Rs in Lakhs)

| No | Name of the Security    | COI | Amount | Date of Purchase | Rating<br>Agency | Original<br>Grade | Current<br>Grade | Date of Downgrade | Remarks |
|----|-------------------------|-----|--------|------------------|------------------|-------------------|------------------|-------------------|---------|
| A. | During the Quarter 1    |     |        |                  |                  |                   |                  |                   |         |
|    | Nil                     |     |        |                  |                  |                   |                  |                   |         |
|    |                         |     |        |                  |                  |                   |                  |                   |         |
| В. | As on Date <sup>2</sup> |     |        |                  |                  |                   |                  |                   |         |
|    | Nil                     |     |        |                  |                  |                   |                  |                   |         |

# **CERTIFICATION**

Certified that the information given herein are correct, complete and nothing has been concealed or suppressed, to the best of my knowledge and belief.

Date: 24th July 2017 Signature: Alok Mehrotra

**Designation**: Chief Financial Officer

### Note:

1 Provide details of Down Graded Investments during the Quarter.

2 Investments currently upgraded, listed as Down Graded during earlier Quarter shall be deleted from the Cumulative listing.

**3** FORM-2 shall be prepared in respect of each fund.

4 Category of Investmet (COI) shall be as per INV/GLN/001/2003-04

## FORM L-35-DOWNGRADING OF INVESTMENTS

**Insurer: DHFL Pramerica Life Insurance Company Limited** 

Registration No. 140; Date of Registration with the IRDAI: June 27, 2008

Statement as on :30th June 2017

Statement of Down Graded Investments

Name of Fund Pension & General Annuity And Group Fund

**Periodicity of Submission: Quarterly** 

(Rs in Lakhs)

| No | Name of the Security                   | COI | Amount | Date of Purchase | Rating<br>Agency | Original<br>Grade | Current<br>Grade | Date of Downgrade | Remarks |
|----|--|-----|--------|------------------|------------------|-------------------|------------------|-------------------|---------|
|    | During the Quarter <sup>1</sup><br>Nil |     |        |                  |                  |                   |                  |                   |         |
|    | As on Date <sup>2</sup><br>Nil         |     |        |                  |                  |                   |                  |                   |         |

# **CERTIFICATION**

Certified that the information given herein are correct, complete and nothing has been concealed or suppressed, to the best of my knowledge and belief.

Date: 24th July 2017 Signature: Alok Mehrotra

**Designation** Chief Financial Officer

### Note:

- 1 Provide details of Down Graded Investments during the Quarter.
- 2 Investments currently upgraded, listed as Down Graded during earlier Quarter shall be deleted from the Cumulative listing.
- 3 FORM-2 shall be prepared in respect of each fund.
- 4 Category of Investmet (COI) shall be as per INV/GLN/001/2003-04

## FORM L-35-DOWNGRADING OF INVESTMENTS

**Insurer: DHFL Pramerica Life Insurance Company Limited** 

Registration No. 140; Date of Registration with the IRDAI: June 27, 2008

Statement as on :30th June 2017

Statement of Down Graded Investments Name of Fund Unit Linked Fund

**Periodicity of Submission: Quarterly** 

(Rs in Lakhs)

| No | Name of the Security            | COI | Amount | Date of Purchase | Rating<br>Agency | Original<br>Grade | Current<br>Grade | Date of Downgrade | Remarks |
|----|---------------------------------|-----|--------|------------------|------------------|-------------------|------------------|-------------------|---------|
| A. | During the Quarter <sup>1</sup> |     |        |                  |                  |                   |                  |                   |         |
|    | NIL                             |     |        |                  |                  |                   |                  |                   |         |
| В. | As on Date <sup>2</sup>         |     |        |                  |                  |                   |                  |                   |         |
|    | NIL                             |     |        |                  |                  |                   |                  |                   |         |

# **CERTIFICATION**

Certified that the information given herein are correct, complete and nothing has been concealed or suppressed, to the best of my knowledge and belief.

Date: 24th July 2017 Signature: Alok Mehrotra

**Designation**: Chief Financial Officer

## Note:

- 1 Provide details of Down Graded Investments during the Quarter.
- 2 Investments currently upgraded, listed as Down Graded during earlier Quarter shall be deleted from the Cumulative listing.
- **3** FORM-2 shall be prepared in respect of each fund.
- 4 Category of Investmet (COI) shall be as per INV/GLN/001/2003-04

Date: 30-Jun-17

|          |          |   |                     |                    |                            |  |                     |                      |                           |  |                     |                    |                            |  | (Rs                 |                      |                           | (Rs in Lakhs)                                    |
|----------|----------|---|---------------------|--------------------|----------------------------|--|---------------------|----------------------|---------------------------|--|---------------------|--------------------|----------------------------|--|---------------------|----------------------|---------------------------|--|
|          |          |   |                     | For the 0          | Qtr Q1 '2017-18            |  |                     | For the C            | etr Q1 '2016-17           |  |                     | Upto the p         | period '2017-18            |  |                     | Upto the             | period '2016-17           |  |
| S. No.   |          | Particulars   | Premium             | No. of<br>Policies | No. of Lives               | Sum Insured,<br>Wherever<br>applicable | Premium             | No. of<br>Policies   | No. of Lives              | Sum<br>Insured,<br>Wherever<br>applicable        | Premium             | No. of<br>Policies | No. of Lives               | Sum Insured,<br>Wherever<br>applicable | Premium             | No. of<br>Policies   | No. of Lives              | Sum Insured,<br>Wherever<br>applicable           |
| 1        |          | year Premum   |                     |                    |                            |  |                     |                      |                           |  |                     |                    |                            |  |                     |                      |                           |  |
|          | _ 1      | Individual Single Premium- (ISP) From 0-10000                 | 135.81              | 168.00             | 169.00                     | 163.08                                 | (6.98)              | 58.00                | 59.00                     | 16.09  | 135.81              | 168.00             | 169.00                     | 163.08                                 | (6.98)              | 58.00                | 59.00                     | 16.09  |
|          |          | From 0-10000<br>From 10,000-25,000                            | 103.68              | 60.00              | 54.00                      | 163.08                                 | 1.73                | 1.00                 | 1.00                      | 16.09  | 135.81              | 60.00              | 169.00<br>54.00            | 163.08                                 | 1.73                | 1.00                 | 1.00                      | 16.09  |
|          |          | From 25001-50,000   | 83.33               | 22.00              | 20.00                      | 96.50                                  | (11.00)             | (3.00)               | (3.00)                    | (13.00)  | 83.33               | 22.00              | 20.00                      | 96.50                                  | (11.00)             | (3.00)               | (3.00)                    | (13.00)  |
|          |          | From 50.001- 75.000   | 27.20               | 4.00               | 4.00                       | 29.92                                  | 40.87               | 70.00                | 67.00                     | 47.60  | 27.20               | 4.00               | 4.00                       | 29.92                                  | 40.87               | 70.00                | 67.00                     | 47.60  |
|          |          | From 75,000-100,000   | 57.47               | 6.00               | 6.00                       | 66.14                                  | 74.28               | 60.00                | 58.00                     | 87.07  | 57.47               | 6.00               | 6.00                       | 66.14                                  | 74.28               | 60.00                | 58.00                     | 87.07  |
|          |          | From 1,00,001 -1,25,000                                       | -                   | -                  | -                          | -                                      | 4.55                | 4.00                 | 4.00                      | 5.33   | -                   | -                  |                            | -                                      | 4.55                | 4.00                 | 4.00                      | 5.33   |
|          |          | Above Rs. 1,25,000  | 265.00              | 13.00              | 8.00                       | 307.25                                 | 63.82               | 23.00                | 21.00                     | 77.90  | 265.00              | 13.00              | 8.00                       | 307.25                                 | 63.82               | 23.00                | 21.00                     | 77.90  |
| -        |          | Individual Single Premium (ISPA)- Annuity                     |                     |                    |                            |  |                     |                      |                           |  |                     |                    |                            |  |                     |                      |                           |  |
|          | - 11     | From 0-50000  | _                   | -                  | _                          | -                                      |                     | -                    | _                         | <u> </u>   | _                   | _                  | _                          | -                                      | -                   |                      | -                         | _  |
|          |          | From 50,001-100,000   | -                   |                    | -                          | -                                      |                     | -                    | -                         |  | -                   | -                  | -                          | -                                      | -                   |                      | -                         | -  |
|          |          | From 1,00,001-150,000   | -                   | -                  | -                          |  | -                   | -                    | -                         | -  | -                   | -                  | -                          | -                                      | -                   | -                    | -                         | -  |
|          |          | From 150,001- 2,00,000  | -                   | -                  | -                          | -                                      |                     | -                    | -                         | -  | -                   | -                  |                            |  | -                   | -                    | -                         | -  |
|          |          | From 2,00,,001-250,000  | -                   | -                  | -                          | -                                      |                     | -                    | -                         | -  | -                   | -                  |                            | -                                      | -                   | -                    | -                         | -  |
|          |          | From 2,50,001 -3,00,000                                       | -                   | -                  | -                          | -                                      | -                   | -                    | -                         | -  | -                   | -                  | -                          |  | -                   | -                    | -                         | -  |
|          |          | Above Rs. 3,00,000  | -                   | -                  | -                          | -                                      | -                   | -                    | -                         | -  | -                   | -                  | -                          | -                                      | -                   | -                    | -                         | -  |
|          | - 111    | Group Single Premium (GSP)                                    |                     |                    |                            |  |                     |                      |                           | -  |                     |                    |                            |  |                     |                      |                           |  |
|          | - "      | From 0-10000  | 16.73               | 38.00              | 10,999.00                  | 17,540.64                              | 8.30                | 13.00                | 12,482.00                 | (36,367.31)                                      | 16.73               | 38.00              | 10,999.00                  | 17,540.64                              | 8.30                | 13.00                | 12,482.00                 | (36,367.31)                                      |
|          |          | From 10,000-25,000  | 84.39               | 24.00              | 42,178.00                  | 41,525.92                              | 34.91               | 12.00                | 31,454.00                 |  | 84.39               | 24.00              | 42,178.00                  | 41,525.92                              | 34.91               | 12.00                | 31,454.00                 |  |
|          |          | From 25001-50,000   | 215.78              | 38.00              | 141,689.00                 | 91,797.04                              | 57.35               | 7.00                 | 38,364.00                 |  | 215.78              | 38.00              | 141,689.00                 | 91,797.04                              | 57.35               | 7.00                 | 38,364.00                 |  |
|          |          | From 50,001- 75,000   | 188.64              | 14.00              | 101,029.00                 | 82,826.87                              | 52.21               | 6.00                 | 28,272.00                 |  | 188.64              | 14.00              | 101,029.00                 | 82,826.87                              | 52.21               | 6.00                 | 28,272.00                 |  |
|          |          | From 75,000-100,000   | 260.92              | 15.00              | 267,220.00                 | 74,002.12                              | 137.54              | 13.00                | 138,795.00                | 26,142.30  | 260.92              | 15.00              | 267,220.00                 | 74,002.12                              | 137.54              | 13.00                | 138,795.00                | 26,142.30  |
| -        |          | From 1,00,001 -1,25,000                                       | 212.04<br>22,128.91 | 10.00<br>56.00     | 116,508.00<br>3,508,103.00 | 60,776.41<br>1,601,251.54              | 118.71<br>11,053.87 | 7.00<br>29.00        | 93,586.00<br>1,689,896.00 | 38,119.36<br>753,750.77                          | 212.04<br>22,128.91 | 10.00<br>56.00     | 116,508.00<br>3,508,103.00 | 60,776.41<br>1,601,251.54              | 118.71<br>11,053.87 | 7.00<br>29.00        | 93,586.00<br>1,689,896.00 |  |
| -        |          | Above Rs. 1,25,000  | 22,128.91           | 56.00              | 3,508,103.00               | 1,601,251.54                           | 11,053.87           | 29.00                | 1,689,896.00              | 753,750.77                                       | 22,128.91           | 56.00              | 3,508,103.00               | 1,601,251.54                           | 11,053.87           | 29.00                | 1,689,896.00              | 753,750.77                                       |
|          | iv       | Group Single Premium- Annuity- GSPA                           |                     |                    |                            |  |                     |                      |                           |  |                     |                    |                            |  |                     |                      |                           |  |
|          |          | From 0-50000  | -                   | -                  | -                          | -                                      | -                   | -                    | -                         | -  | -                   | -                  |                            | -                                      | -                   | -                    | -                         | -  |
|          |          | From 50,001-100,000   | -                   | -                  | -                          | -                                      | -                   | -                    | -                         | -  | -                   | -                  |                            |  | -                   | -                    | -                         | -  |
|          |          | From 1,00,001-150,000   | -                   | -                  | -                          | -                                      | -                   | -                    | -                         | -  | -                   | -                  | -                          | -                                      | -                   | -                    | -                         | -  |
|          |          | From 150,001- 2,00,000  | -                   | -                  | -                          | -                                      | -                   | -                    | -                         | -  | -                   | -                  | -                          | -                                      | -                   | -                    | -                         | -  |
|          |          | From 2,00,,001-250,000<br>From 2,50,001 -3,00,000             | -                   | -                  | -                          |  | - :                 | -                    | -                         | -  | -                   | -                  | -                          | -                                      | -                   | <u>:</u>             | -                         | -  |
|          |          | Above Rs. 3,00,000  | _                   |                    |                            |  |                     |                      |                           |  | _                   | -                  |                            | -                                      |                     |                      | -                         |  |
|          |          |   |                     |                    |                            |  |                     |                      |                           |  |                     |                    |                            |  |                     |                      |                           |  |
|          | V        | Individual non Single Premium- INSP                           |                     |                    | 242.00                     | . =00 = 1                              |                     | . =                  | 4 = 40 00                 |  |                     | 242.00             | 0.10.00                    |  |                     |                      | . =                       |  |
|          |          | From 0-10000<br>From 10,000-25,000                            | 30.36<br>627.46     | 346.00<br>3.156.00 | 348.00<br>3.124.00         | 1,599.54<br>7,127.85                   | 28.76<br>537.23     | 1,714.00<br>2,790.00 | 1,713.00<br>2,763.00      | 2,208.90<br>5.271.19                             | 30.36<br>627.46     | 346.00<br>3.156.00 | 348.00<br>3.124.00         | 1,599.54<br>7,127.85                   | 28.76<br>537.23     | 1,714.00<br>2.790.00 | 1,713.00<br>2,763.00      | 2,208.90<br>5,271.19                             |
|          |          | From 25001-50,000   | 3,157.59            | 9,297.00           | 9,212.00                   | 21,399.67                              | 2,006.35            | 6,635.00             | 6,592.00                  | 13,983.65  | 3,157.59            | 9,297.00           | 9,212.00                   | 21.399.67                              | 2.006.35            | 6,635.00             | 6.592.00                  |  |
|          |          | From 50,001- 75,000   | 687.21              | 1,545.00           | 1,536.00                   | 8,210.83                               | 295.18              | 624.00               | 620.00                    | 2,582.67   | 687.21              | 1,545.00           | 1,536.00                   | 8,210.83                               | 295.18              | 624.00               | 620.00                    | 2,582.67   |
|          |          | From 75,000-100,000   | 248.40              | 280.00             | 273.00                     | 2,330.81                               | 98.96               | 109.00               | 108.00                    | 1,286.57   | 248.40              | 280.00             | 273.00                     | 2,330.81                               | 98.96               | 109.00               | 108.00                    | 1,286.57   |
|          |          | From 1,00,001 -1,25,000                                       | 108.10              | 110.00             | 108.00                     | 1,057.79                               | 77.03               | 73.00                | 73.00                     | 1,492.83   | 108.10              | 110.00             | 108.00                     | 1,057.79                               | 77.03               | 73.00                | 73.00                     | 1,492.83   |
|          |          | Above Rs. 1,25,000  | 689.15              | 194.00             | 176.00                     | 6,680.72                               | 149.86              | 66.00                | 62.00                     | 2,549.11   | 689.15              | 194.00             | 176.00                     | 6,680.72                               | 149.86              | 66.00                | 62.00                     | 2,549.11   |
|          |          | Individual and Ohada Baratana Annata 192004                   |                     |                    |                            |  |                     |                      |                           | <b>.</b>   |                     |                    |                            |  |                     |                      |                           |  |
| -        | Vi       | Individual non Single Premium- Annuity- INSPA<br>From 0-50000 | _                   | _                  | _                          | _                                      | _                   | _                    | _                         | _  |                     | _                  | _                          | _                                      | _                   |                      |                           | _  |
|          |          | From 50.001-100.000   | -                   | -                  | -                          | -                                      | <del></del>         | -                    | -                         | <del>-</del>                                     |                     | -                  | -                          | -                                      |                     | <del></del>          | -                         | -  |
|          | Ħ        | From 1,00,001-150,000   | -                   | -                  | -                          | -                                      | -                   | -                    | -                         | -  | -                   | -                  | -                          | -                                      | -                   | -                    | -                         | -  |
|          |          | From 150,001- 2,00,000  | -                   | -                  | -                          |  | -                   | -                    | -                         | -  | -                   |                    |                            |  | -                   | -                    | -                         | -  |
|          |          | From 2,00,,001-250,000  | -                   | -                  | -                          | -                                      | -                   | -                    | -                         | -  | -                   | -                  |                            | -                                      | -                   | -                    | -                         | -  |
|          |          | From 2,50,001 -3,00,000                                       | -                   | -                  | -                          | -                                      | -                   | -                    | -                         | -  | -                   | -                  | -                          | -                                      | -                   | -                    | -                         | -  |
| <u> </u> | $\vdash$ | Above Rs. 3,00,000  | -                   | -                  | -                          | -                                      | -                   | -                    | -                         | -  | -                   | -                  | -                          |  | -                   | -                    | -                         | -  |
| -        | vii      | Group Non Single Premium (GNSP)                               |                     | -                  | 1                          |  | -                   | 1                    |                           | <del> </del>                                     |                     |                    |                            |  |                     |                      |                           | <del>                                     </del> |
| -        | VII      | From 0-10000  | -                   | <del>-</del>       | -                          | -                                      | <del></del>         | <del>-</del>         | _                         | <del>                                     </del> | <u> </u>            | -                  | -                          | -                                      |                     |                      | _                         | <del>                                     </del> |
|          |          | From 10,000-25,000  | -                   | -                  | -                          | -                                      | -                   | -                    | -                         | -  | -                   | -                  | -                          | -                                      | -                   | -                    | -                         |  |
|          |          | From 25001-50,000   | -                   | -                  | -                          | -                                      | -                   | -                    | -                         | -  | -                   | -                  | -                          | -                                      | -                   | -                    | -                         | -  |
|          |          | From 50,001- 75,000   | -                   | -                  | -                          | -                                      | -                   | -                    | -                         | -  | -                   | -                  | -                          | -                                      | -                   |                      | -                         | -  |
|          |          | From 75,000-100,000   | -                   | -                  | -                          | -                                      | -                   | -                    | -                         | -  | -                   | -                  | -                          | -                                      | -                   | -                    | -                         | -  |
| -        | $\vdash$ | From 1,00,001 -1,25,000                                       | -                   | -                  | -                          | -                                      | -                   | -                    | -                         | -  | -                   | -                  | -                          | -                                      | -                   | -                    | -                         | -  |
| -        | $\vdash$ | Above Rs. 1,25,000  | -                   | -                  | -                          |  | -                   | -                    |                           | -  | -                   | -                  |                            | -                                      | -                   | -                    | -                         | -  |
|          |          |   |                     |                    |                            |  | <u> </u>            |                      |                           |  |                     |                    |                            |  |                     |                      |                           |  |

Insurer: DHFL Pramerica Life Insurance Company Limited Registration No. 140; Date of Registration with the IRDAI: June 27, 2008

Date: 30-Jun-17

| 2 Renewal I i Indivi | Particulars  Dup Non Single Premium- Annuity- GNSPA From 0-10000 From 10,000-25,000 From 25001-50,000 From 75,000-100,000 From 1,00,001-1,25,000 Above Rs. 1,25,000 | Premium  | No. of<br>Policies | No. of Lives | Sum Insured,<br>Wherever<br>applicable | Premium<br>- | No. of<br>Policies | No. of Lives | Sum<br>Insured,<br>Wherever<br>applicable | Premium  | No. of<br>Policies | No. of Lives | Sum Insured,<br>Wherever<br>applicable | Premium  | No. of<br>Policies | No. of Lives | Sum Insured,<br>Wherever<br>applicable |
|----------------------|---|----------|--------------------|--------------|--|--------------|--------------------|--------------|---|----------|--------------------|--------------|--|----------|--------------------|--------------|--|
| 2 Renewal I i Indivi | From 0-10000 From 10,000-25,000 From 25001-50,000 From 50,001-75,000 From 75,000-100,000 From 1,00,001-1,25,000 Above Rs. 1,25,000                                  | -        |                    |              |  |              | -                  |              |   |          |                    |              |  |          |                    |              | аррисаые                               |
| i Indivi             | From 10,000-25,000 From 25001-50,000 From 50,001-75,000 From 75,000-100,000 From 1,00,001 -1,25,000 Above Rs. 1,25,000  | -        |                    |              |  |              | -                  |              |   |          |                    |              |  |          |                    |              |  |
| i Indivi             | From 25001-50,000 From 50,001-75,000 From 75,000-100,000 From 1,00,001-1,25,000 Above Rs. 1,25,000  | -        | -                  | -            |  | -            |                    | -            | -   | -        | -                  | -            | -                                      | -        | -                  | -            | -                                      |
| i Indivi             | From 50,001-75,000 From 75,000-100,000 From 1,00,001-1,25,000 Above Rs. 1,25,000  | -        | -                  | -            | -                                      |              | -                  | -            | -   | -        | -                  | -            | -                                      | -        | -                  | -            | -                                      |
| i Indivi             | From 75,000-100,000 From 1,00,001 -1,25,000 Above Rs. 1,25,000  | -        | -                  |              |  | -            | -                  | -            | -   | -        | -                  | -            | -                                      | -        | -                  | -            | -                                      |
| i Indivi             | From 1,00,001 -1,25,000 Above Rs. 1,25,000  |          | -                  |              | -                                      | -            | -                  | -            | -   | -        | -                  | -            | -                                      | -        | -                  | -            | -                                      |
| i Indivi             | Above Rs. 1,25,000  |          |                    | -            | -                                      | -            | -                  | -            | -   | -        | -                  | -            | -                                      | -        | -                  | -            | -                                      |
| i Indivi             | al Premium  | -        | -                  | -            | -                                      | -            | -                  | -            | -   | -        | -                  | -            | -                                      | -        | -                  | -            | -                                      |
| i Indivi             |   |          |                    | -            | -                                      | -            | -                  | -            | -   | -        | -                  | -            | -                                      | -        | -                  | -            | -                                      |
| i Indivi             |   |          |                    |              |  |              |                    |              |   |          |                    |              |  |          |                    |              |  |
| i Indivi             |   |          |                    |              |  |              |                    |              |   |          |                    |              |  |          |                    |              |  |
| ii Indivi            |   |          |                    |              |  |              |                    |              |   |          |                    |              |  |          |                    |              |  |
|                      |   | 004.54   | 0.054.00           | 5 000 00     | 47.000.00                              | 440.00       | 0.045.00           | 5.055.00     | 10.001.01                                 | 004.54   | 0.054.00           | 5 000 00     | 17.000.00                              | 440.00   | 0.045.00           | 5.055.00     | 10.001.01                              |
|                      | From 0-10000  | 364.51   | 6,054.00           | 5,682.00     | 17,062.60                              | 418.90       | 6,645.00           | 5,655.00     | 16,281.84                                 | 364.51   | 6,054.00           | 5,682.00     | 17,062.60                              | 418.90   | 6,645.00           | 5,655.00     | 16,281.84                              |
|                      | From 10,000-25,000  | 1,742.31 | 47,416.00          | 33,841.00    | 67,614.39                              | 1,547.70     | 37,804.00          | 17,278.00    | 55,171.08                                 | 1,742.31 | 47,416.00          | 33,841.00    | 67,614.39                              | 1,547.70 | 37,804.00          | 17,278.00    | 55,171.08                              |
|                      | From 25001-50,000   | 4,050.77 | 114,189.00         | 77,654.00    | 212,929.90                             | 2,393.42     | 59,203.00          | 22,927.00    | 110,408.39                                | 4,050.77 | 114,189.00         | 77,654.00    | 212,929.90                             | 2,393.42 | 59,203.00          | 22,927.00    | 110,408.39                             |
|                      | From 50,001- 75,000   | 508.14   | 6,460.00           | 4,512.00     | 25,303.56                              | 307.67       | 2,901.00           | 1,293.00     | 11,394.65                                 | 508.14   | 6,460.00           | 4,512.00     | 25,303.56                              | 307.67   | 2,901.00           | 1,293.00     | 11,394.65                              |
|                      | From 75,000-100,000   | 311.59   | 661.00             | 557.00       | 6,734.45                               | 252.32       | 526.00             | 356.00       | 4,386.63                                  | 311.59   | 661.00             | 557.00       | 6,734.45                               | 252.32   | 526.00             | 356.00       | 4,386.63                               |
|                      | From 1,00,001 -1,25,000   | 133.58   | 306.00             | 239.00       | 3,276.82                               | 90.67        | 191.00             | 128.00       | 2,253.57                                  | 133.58   | 306.00             | 239.00       | 3,276.82                               | 90.67    | 191.00             | 128.00       | 2,253.57                               |
|                      | Above Rs. 1,25,000  | 420.01   | 270.00             | 239.00       | 6,165.85                               | 344.33       | 204.00             | 168.00       | 5,415.67                                  | 420.01   | 270.00             | 239.00       | 6,165.85                               | 344.33   | 204.00             | 168.00       | 5,415.67                               |
|                      | lividual- Annuity   |          |                    |              |  |              |                    |              |   |          |                    |              |  |          |                    |              |  |
| iii Grou             |   |          |                    |              |  |              |                    |              |   |          |                    |              |  |          |                    |              |  |
| iii Grou             | From 0-10000  | -        | -                  | -            | -                                      | -            | -                  | -            | -   |          | -                  | -            | -                                      | - :      | -                  | -            | -                                      |
| iii Grou             | From 10,000-25,000<br>From 25001-50,000   | -        | -                  | -            | -                                      | -            | -                  |              |   | -        |                    |              |  | -        | -                  | -            | -                                      |
| iii Grou             | From 50,001-75,000  | -        | -                  | -            | -                                      | -            | -                  | -            | -   | -        | -                  | -            | -                                      | -        | -                  | -            | -                                      |
| iii Grou             | From 75,000-100,000   | -        | -                  | -            | <del>-</del>                           |              | -                  | -            |   |          | -                  |              |  |          | -                  |              | -                                      |
| iii Grou             |   | -        | -                  | -            | -                                      | -            | -                  | -            | -   | -        |                    | -            | -                                      | -        | -                  | -            | -                                      |
| iii Grou             | From 1,00,001 -1,25,000<br>Above Rs. 1,25,000   | -        | -                  | -            | -                                      | -            | -                  | -            | -   | -        | -                  | -            | -                                      | -        | -                  | -            | -                                      |
| iii Grou             | Above Rs. 1,25,000  | -        | -                  | -            |  |              | -                  |              |   | -        | -                  | -            |  |          | -                  | -            | -                                      |
| III Grou             | oup   |          |                    |              |  |              |                    |              |   |          |                    |              |  |          |                    |              |  |
|                      | From 0-10000  | _        | _                  | _            | _                                      | _            | _                  | -            | _   | -        | _                  | _            | -                                      | -        | -                  | _            | _                                      |
|                      | From 10.000-25.000  | -        | -                  | -            |  | -            | -                  | -            | -   | -        | -                  | -            | -                                      | -        | -                  | -            | -                                      |
|                      | From 25001-50.000   | -        | -                  | -            |  |              | -                  | -            | -   |          | -                  | -            |  |          | -                  | -            | -                                      |
|                      | From 50,001-75,000  | -        | -                  | -            | -                                      | -            | -                  | -            | -   | -        | -                  | -            | -                                      | -        | -                  | -            | -                                      |
|                      | From 75,000-100,000   |          | -                  | -            | -                                      | -            | -                  | -            | -   | -        | -                  | -            | -                                      | _        | -                  | -            | -                                      |
|                      | From 1,00,001 -1,25,000   |          |                    | -            | <del> </del>                           | <del></del>  | -                  | -            | -   |          | -                  | -            | -                                      |          | -                  | -            | -                                      |
|                      |   | _        | _                  | _            |  |              | _                  | _            | _   | _        |                    |              | _                                      | _        | _                  | -            | _                                      |
|                      |   |          |                    |              |  |              |                    |              |   |          |                    |              |  |          |                    |              |  |
| iv Grou              | Above Rs. 1,25,000  |          |                    |              |  |              |                    |              |   |          |                    |              |  |          |                    |              |  |
| ., 0.00              |   |          | -                  | -            | -                                      | -            | -                  | -            | -   | -        | -                  | -            | -                                      | -        | _                  | -            | -                                      |
|                      | oup- Annuity  | -        | -                  | -            | -                                      | -            | -                  | -            | -   | -        | -                  | -            | -                                      | -        | _                  | -            | -                                      |
|                      | oup- Annuity<br>From 0-10000  | -        | -                  | -            | -                                      | -            | -                  | -            | -   | -        | -                  | _            |  | -        | -                  | _            | -                                      |
|                      | pup- Annuity From 0-10000<br>From 10,000-25,000   |          |                    | -            | -                                      | -            | -                  | -            | -   | -        | -                  | -            | -                                      | -        | -                  | -            | -                                      |
|                      | poup- Annuity From 0-10000 From 10,000-25,000 From 25001-50,000   | -        | -                  |              |  |              |                    |              |   |          |                    |              |  |          |                    | -            | -                                      |
|                      | pup- Annuity From 0-10000 From 10,000-25,000 From 25001-50,000 From 50,001-75,000   | -        | -                  |              | -                                      | -            | -                  | -            |   | - 1      | -                  | - 1          | -                                      | -        | -                  |              |  |
|                      | pup- Annuity From 0-10000 From 10,000-25,000 From 25001-50,000 From 75,000-100,000  | -        |                    | -            | -                                      | -            | -                  | -            | -   | -        | -                  | -            | -                                      | -        | -                  | -            |  |
|                      | pup- Annuity From 0-10000 From 10,000-25,000 From 25001-50,000 From 50,001-75,000 From 75,000-100,000 From 1,00,001-1,25,000  | -        | -                  | -            |  |              |                    |              |   |          |                    |              |  |          |                    |              | -                                      |
|                      | pup- Annuity From 0-10000 From 10,000-25,000 From 25001-50,000 From 75,000-100,000  | -        | -                  | -            |  | -            | -                  | -            | -   | -        | -                  | -            | -                                      | -        | -                  | -            |  |

# FORM L-37: BUSINESS ACQUISITION THROUGH DIFFERENT CHANNELS (GROUP)

Insurer: DHFL Pramerica Life Insurance Company Limited

Registration No. 140; Date of Registration with the IRDAI: June 27, 2008

# Business Acquisition through different channels (Group)

(Rs in Lakhs)

Date: 30-Jun-17

|       |                          | For the Qtr Q1 '2017-18 |                            |           | For the Qtr Q1 '2016-17 |                            |           | Upt                | o the period '2      | 017-18    | Upto the Period '2016-17 |                            |           |  |
|-------|--------------------------|-------------------------|----------------------------|-----------|-------------------------|----------------------------|-----------|--------------------|----------------------|-----------|--------------------------|----------------------------|-----------|--|
| S.No. | Channels                 | No. of<br>Policies      | No. of<br>Lives<br>covered | Premium   | No. of<br>Policies      | No. of<br>Lives<br>covered | Premium   | No. of<br>Policies | No. of Lives covered | Premium   | No. of<br>Policies       | No. of<br>Lives<br>covered | Premium   |  |
| 1     | Individual agents        | -                       | -                          | -         | -                       | -                          | -         | -                  | -                    | -         |                          |                            |           |  |
| 2     | Corporate Agents-Banks   | -                       | 303                        | 24.11     | -                       | -                          | -         | -                  | 303                  | 24.11     |                          |                            |           |  |
| 3     | Corporate Agents -Others | -                       | -                          | -         | -                       | -                          | -         | -                  | -                    | -         |                          |                            |           |  |
| 4     | Brokers                  | 83                      | 2,317,549                  | 4,781.81  | 20                      | 1,172,393                  | 1,365.63  | 83                 | 2,317,549            | 4,781.81  | 20                       | 1,172,393                  | 1,365.63  |  |
| 5     | Micro Agents             | -                       | -                          | -         | -                       | -                          | -         | -                  | -                    | -         | -                        | -                          | -         |  |
| 6     | Direct Business          | 112                     | 1,869,874                  | 18,301.49 | 67                      | 860,456                    | 10,097.27 | 112                | 1,869,874            | 18,301.49 | 67                       | 860,456                    | 10,097.27 |  |
|       | Total(A)                 | 195                     | 4,187,726                  | 23,107.42 | 87                      | 2,032,849                  | 11,462.89 | 195                | 4,187,726            | 23,107.42 | 87                       | 2,032,849                  | 11,462.89 |  |
| 1     | Referral (B)             | -                       | -                          | -         | -                       | -                          | -         | -                  | -                    | -         | -                        | -                          | -         |  |
|       | Grand Total (A+B)        | 195                     | 4,187,726                  | 23,107.42 | 87                      | 2,032,849                  | 11,462.89 | 195                | 4,187,726            | 23,107.42 | 87                       | 2,032,849                  | 11,462.89 |  |

# FORM L-38: BUSINESS ACQUISTION THROUGH DIFFERENT CHANNELS (INDIVIUALS)

Insurer: DHFL Pramerica Life Insurance Company Limited

Registration No. 140; Date of Registration with the IRDAI: June 27, 2008

# **Business Acquisition through different channels (Individuals)**

(Rs in Lakhs)

Date: 30-Jun-17

|       | Channels                 | For the Qtr     | Q1'2017-18 | For the Qtr     | Q1'2016-17 | Upto the per    | iod '2017-18 | Upto the Period '2016-17 |         |  |
|-------|--------------------------|-----------------|------------|-----------------|------------|-----------------|--------------|--------------------------|---------|--|
| S.No. | Channels                 | No. of Policies | Premium    | No. of Policies | Premium    | No. of Policies | Premium      | No. of Policies          | Premium |  |
| 1     | Individual agents        | 4,572           | 2,319      | 2,994           | 1,149      | 4,572           | 2,319        | 2,994                    | 1,149   |  |
| 2     | Corporate Agents-Banks   | 484             | 146        | 6               | 1          | 484             | 146          | 6                        | 1       |  |
| 3     | Corporate Agents -Others | 1,856           | 715        | 1,227           | 471        | 1,856           | 715          | 1,227                    | 471     |  |
| 4     | Brokers                  | (12)            | (6)        | 147             | (22)       | (12)            | (6)          | 147                      | (22)    |  |
| 5     | Micro Agents             | -               | -          | -               | -          | -               | -            | -                        | -       |  |
| 6     | Direct Business          | 7,709           | 2,972      | 7,416           | 1,698      | 7,709           | 2,972        | 7,416                    | 1,698   |  |
|       | Total (A)                | 14,609          | 6,146      | 11,790          | 3,296      | 14,609          | 6,146        | 11,790                   | 3,296   |  |
| 1     | Referral (B)             | 592             | 75         | 434             | 65         | 592             | 75           | 434                      | 65      |  |
|       | Grand Total ( A + B )    | 15,201          | 6,221      | 12,224          | 3,361      | 15,201          | 6,221        | 12,224                   | 3,361   |  |

FORM L-39-Data on Settlement of Claims

Registration No. 140; Date of Registration with the IRDAI: June 27, 2008

For The Quarter Ended June 2017

|       | Ageing of Claims*         |                       |         |              |              |                      |          |                          |                         |  |  |
|-------|---------------------------|-----------------------|---------|--------------|--------------|----------------------|----------|--------------------------|-------------------------|--|--|
|       |                           |                       |         | No. of       | claims       |                      |          |                          | Total amount            |  |  |
| S.No. | Types of Claims           | On or before matuirty | 1 month | 1 - 3 months | 3 - 6 months | 6 months - 1<br>year | > 1 year | Total No. of claims paid | of claims paid<br>(Rs.) |  |  |
| 1     | Maturity Claims           |                       |         |              |              |                      | 1        | 1                        | 0                       |  |  |
| 2     | Survival Benefit          |                       | 507     | 183          | 55           | 15                   | 9        | 769                      | 76                      |  |  |
| 3     | for Annuities / Pension   |                       |         |              |              |                      |          | -                        |                         |  |  |
| 4     | For Surrender             |                       | 3,967   | 56           | 3,791        | 64                   | 49       | 7,927                    | 3,261                   |  |  |
| 5     | Other benefits            | -                     | -       | -            | -            | -                    | -        | -                        |                         |  |  |
|       | Individual Death Claims   | -                     | 95      | 19           | 4            |                      |          | 118                      | 331                     |  |  |
|       | <b>Group Death Claims</b> | -                     | 3,321   | 80           | 4,841        |                      |          | 8,242                    | 3,283                   |  |  |

<sup>\*</sup>the ageing of claims, in case of the death of the claims will be computed from the date of completion of all the documentation.

FORM L-39-Data on Settlement of Claims

Registration No. 140; Date of Registration with the IRDAI: June 27, 2008

**Upto The Quarter Ended June 2017** 

|       | Ageing of Claims*         |                       |         |              |              |                      |          |                          |                         |  |  |
|-------|---------------------------|-----------------------|---------|--------------|--------------|----------------------|----------|--------------------------|-------------------------|--|--|
|       |                           |                       |         | No. of       | claims       |                      |          |                          | Total amount            |  |  |
| S.No. | Types of Claims           | On or before matuirty | 1 month | 1 - 3 months | 3 - 6 months | 6 months - 1<br>year | > 1 year | Total No. of claims paid | of claims paid<br>(Rs.) |  |  |
| 1     | Maturity Claims           |                       |         |              |              |                      | 1        | 1                        | 0                       |  |  |
| 2     | Survival Benefit          |                       | 507     | 183          | 55           | 15                   | 9        | 769                      | 76                      |  |  |
| 3     | for Annuities / Pension   |                       |         |              |              |                      |          | -                        |                         |  |  |
| 4     | For Surrender             |                       | 3,967   | 56           | 3,791        | 64                   | 49       | 7,927                    | 3,261                   |  |  |
| 5     | Other benefits            | -                     | -       | -            | -            | -                    | -        | -                        |                         |  |  |
|       | Individual Death Claims   | -                     | 95      | 19           | 4            |                      |          | 118                      | 331                     |  |  |
|       | <b>Group Death Claims</b> | -                     | 3,321   | 80           | 4,841        |                      |          | 8,242                    | 3,283                   |  |  |

<sup>\*</sup>the ageing of claims, in case of the death of the claims will be computed from the date of completion of all the documentation.

FOR L-40: Claims data for Life

Registration No. 140; Date of Registration with the IRDAI: June 27, 2008

| S. No. | Claims Experience                                      | For Death | For Maturity | Survival<br>Benefit | For Annuities/<br>Pension | For Surrender | Other<br>Benefits |
|--------|--|-----------|--------------|---------------------|---------------------------|---------------|-------------------|
| 1      | Claims O/S at the beginning of the period              | 30        | 3            | 332                 | -                         | 231           | -                 |
| 2      | Claims reported during the period                      | 8579      | 0            | 760                 | -                         | 7975          | -                 |
| 3      | Claims Settled during the period                       | 8360      | 0            | 769                 | -                         | 7927          | -                 |
| 4      | Claims Repudiated during the period                    | 32        | 0            | 0                   | -                         | 0             | 0                 |
| а      | Less than 2 years from the date of acceptance of risk  | 32        | 0            | 0                   | -                         | 0             | -                 |
| b      | Grater than 2 year from the date of acceptance of risk | 0         | 0            | 0                   | -                         | 0             | -                 |
| 5      | Claims Rejected  | 0         |              |                     |                           |               |                   |
| 6      | Claims Unclaimed                                       | 0         | 0            | 0                   | -                         | 0             | -                 |
| 7      | Claims Written Back                                    | 0         | 0            | 0                   | -                         | 0             | -                 |
| 8      | Claims O/S at End of the period                        | 217       | 3            | 323                 | -                         | 279           | -                 |
| а      | Less than 3months                                      | 209       | 0            | 166                 | -                         | 256           | -                 |
| b      | 3 months to 6 months                                   | 8         | 0            | 77                  | -                         | 15            | -                 |
| С      | 6months to 1 year                                      | 0         | 3            | 60                  | -                         | 2             | -                 |
| d      | 1year and above  | 0         | 0            | 20                  | -                         | 6             | -                 |

For The Quarter Ended June 2017

FOR L-40: Claims data for Life

Registration No. 140; Date of Registration with the IRDAI: June 27, 2008

| Upto The Quarter Ended June 20° | 17 |
|---------------------------------|----|
|---------------------------------|----|

| S. No. | Claims Experience                                      | For Death | For Maturity | Survival<br>Benefit | For Annuities/<br>Pension | For Surrender | Other<br>Benefits |
|--------|--|-----------|--------------|---------------------|---------------------------|---------------|-------------------|
| 1      | Claims O/S at the beginning of the period              | 30        | 3            | 332                 | -                         | 231           | -                 |
| 2      | Claims reported during the period                      | 8579      | 0            | 760                 | -                         | 7975          | -                 |
| 3      | Claims Settled during the period                       | 8360      | 0            | 769                 | -                         | 7927          | -                 |
| 4      | Claims Repudiated during the period                    | 32        | 0            | 0                   | -                         | 0             | 0                 |
|        | Less than 2years from the date of acceptance of risk   | 32        | 0            | 0                   | -                         | 0             | -                 |
| b      | Grater than 2 year from the date of acceptance of risk | 0         | 0            | 0                   | -                         | 0             | -                 |
| 5      | Claims Rejected  | 0         |              |                     |                           |               |                   |
| 6      | Claims Unclaimed                                       | 0         | 0            | 0                   | -                         | 0             | -                 |
| 7      | Claims Written Back                                    | 0         | 0            | 0                   | -                         | 0             | -                 |
| 8      | Claims O/S at End of the period                        | 217       | 3            | 323                 | -                         | 279           | -                 |
| а      | Less than 3months                                      | 209       | 0            | 166                 | -                         | 256           | -                 |
| b      | 3 months to 6 months                                   | 8         | 0            | 77                  | -                         | 15            | -                 |
| С      | 6months to 1 year                                      | 0         | 3            | 60                  | -                         | 2             | -                 |
| d      | 1year and above  | 0         | 0            | 20                  | -                         | 6             | -                 |

Insurer: DHFL Pramerica Life Insurance Company Limited
Registration No. 140; Date of Registration with the IRDAI: June 27, 2008

Date: 30-Jun-17

# **GRIEVANCE DISPOSAL**

|       | Particulars                  | Opening |           | Complai           | ints Resolved       | d/ settled | Compleints | Total complaints registered upto      |  |
|-------|------------------------------|---------|-----------|-------------------|---------------------|------------|------------|---------------------------------------|--|
| S.No. | Particulars Particulars      | Balance | Additions | Fully<br>Accepted | Partial<br>Accepted | Rejected   |            | the quarter during the financial year |  |
| 1     | Complaints made by customers |         |           |                   |                     |            |            |                                       |  |
| a)    | Death Claims                 | -       | 5         | -                 | -                   | 4          | 1          | 5                                     |  |
| b)    | Policy Servicing             | 2       | 15        | 8                 | 2                   | 6          | 1          | 15                                    |  |
| c)    | Proposal Processing          | -       | 53        | 35                | 2                   | 14         | 2          | 53                                    |  |
| d)    | Survival Claims              | -       | 12        | 1                 | 0                   | 9          | 2          | 12                                    |  |
| e)    | ULIP Related                 | -       | 1         | -                 | -                   | 1          | -          | 1                                     |  |
| f)    | Unfair Business Practices    | 4       | 240       | 63                | 17                  | 152        | 12         | 240                                   |  |
| g)    | Others                       | -       | 15        | 4                 | 3                   | 7          | 1          | 15                                    |  |
|       | Total Number                 | 6       | 341       | 111               | 24                  | 193        | 19         | 341                                   |  |

| 2 | Total No . of policies during previous year:  | 65,919 |
|---|---|--------|
| 3 | Total No. of claims during previous year  | 27,855 |
| 4 | Total No. of policies during current year   | 15,396 |
| 5 | Total No. of claims during current year   | 8,570  |
| 6 | Total No. of Policy Complaints (current year) per 10, 000 policies (current year)         | 218    |
|   |   |        |
| 7 | Total No. of Claim Complaints (current year) per 10,000 claims registered (current year): | 6      |

| 2  | Duration wise Pending Status | Complaints made by customers | Complaints<br>made by<br>intermediaries | Total |
|----|------------------------------|------------------------------|---|-------|
| a) | Upto 7 days                  | 19                           | -                                       | 19    |
| b) | 7-15 Days                    | -                            | -                                       | -     |
| c) | 15-30 Days                   | -                            | -                                       | -     |
| d) | 30-90 Days                   | -                            | -                                       | -     |
| e) | 90 days & Beyond             | -                            | -                                       | -     |
|    | Total Number                 | 19                           | -                                       | 19    |

## FORM L-42: Valuation Basis (Life Insurance)

Insurer: DHFL Pramerica Life Insurance Company Limited

Registration No. 140; Date of Registration with the IRDAI: June 27, 2008

## A. How the policy data needed for valuation is accessed?

Data used for valuation is extracted from the Policy administration system as at the last day of the valuation month using data extraction program. For any new product, a change request form (containing the data required for the new products) is provided to the IT function for inclusion of the new product in extraction program. User acceptance test (UAT) is carried on the data extracted from the modified program before using it for valuation. Valuation data files are provided to the actuarial function in CSV format.

## B. How the valuation bases are supplied to the system?

Actuarial valuation software AlgoFM is used to calculate actuarial liabilities. The assumptions are supplied to the system from excel files attached to the workspace.

## C. Valuation Assumptions

## 1. Interest Rates (including Margin of Adverse Deviation)

| Line of Business                           | Individual Business | Group business  |  |
|--|---------------------|-----------------|--|
| Line of Business                           | 30th June, 2017     | 30th June, 2017 |  |
| i) Life Participating Business             | 5.80%               | Not Applicable  |  |
| ii) Life- Non-participating Policies       | 5.90%               | 6.10%           |  |
| iii) Annuities- Participating policies     | Not Applicable      | Not Applicable  |  |
| iv) Annuities – Non-participating policies | Not Applicable      | Not Applicable  |  |
| v) Annuities- Individual Pension Plan      | Not Applicable      | Not Applicable  |  |
| vi) Unit Linked                            | 5.75%               | Not Applicable  |  |
| vii) Health Insurance                      | 6.75%               | Not Applicable  |  |

<sup>\*</sup> excludes one year group term business as its is valued using UPR.

## 2. Mortality Rates (including Margin of Adverse Deviation (As % of IALM 06-08)

| Line of Dusiness                           | Duration       | Individual Business | Group business  |
|--|----------------|---------------------|-----------------|
| Line of Business                           |                | 30th June, 2017     | 30th June, 2017 |
|  | 1              | 103.50% -253%       | Not Applicable  |
|  | 2              | 103.50% -115%       | Not Applicable  |
|  | 3              | 103.50% -115%       | Not Applicable  |
|  | 4              | 103.50% -115%       | Not Applicable  |
| i) Life Participating Business             | 5+             | 103.50% -115%       | Not Applicable  |
|  | 1              | 80.50%-414.00%      | 97.75%-270.25%  |
|  | 2              | 80.50%-414.00%      | 97.75%-270.25%  |
|  | 3              | 76.50%-414.00%      | 97.75%-270.25%  |
|  | 4              | 72.25%-414.00%      | 97.75%-270.25%  |
| ii) Life- Non-participating Policies       | 5+             | 72.25%-414.00%      | 97.75%-270.25%  |
| iii) Annuities- Participating policies     | Not Applicable | Not Applicable      | Not Applicable  |
| iv) Annuities - Non-participating policies | Not Applicable | Not Applicable      | Not Applicable  |
| v) Annuities- Individual Pension Plan      | Not Applicable | Not Applicable      | Not Applicable  |
|  | 1              | 76.50%- 195.50%     | Not Applicable  |
|  | 2              | 76.50%- 195.50%     | Not Applicable  |
|  | 3              | 76.50%- 195.50%     | Not Applicable  |
|  | 4              | 76.50%- 195.50%     | Not Applicable  |
| vi) Unit Linked                            | 5+             | 76.50%- 195.50%     | Not Applicable  |
| vii) Health Insurance                      | Not Applicable | Not Applicable      | Not Applicable  |

<sup>\*</sup> excludes one year group term business as its is valued using UPR.

## 3. Morbidity(including Margin of Adverse Deviation)

| Line of Business       | Morbidity Rates                   |                   |  |
|------------------------|-----------------------------------|-------------------|--|
| Line of Business       | 30th June, 2017                   | 30th June, 2017   |  |
| Critical Illness Rider | 84%-120% (CIBT93)                 | 84%-120% (CIBT93) |  |
| Health Business        | 6.9-7.475 per mile Not Applicable | Not Applicable    |  |

# 4. Commission

Commissions allowed in the valuation are as per the actual rates.

FORM L-42: Valuation Basis (Life Insurance)

Registration No. 140; Date of Registration with the IRDAI: June 27, 2008

5. Lapses (including Margin of Adverse Deviation)

| Line of Business                           | Duration               | Individual Business | Group business* |
|--|------------------------|---------------------|-----------------|
| Line of Business                           |                        | 30th June, 2017     | 30th June, 2017 |
|  | 13 <sup>th</sup> Month | 12.50%              | Not Applicable  |
|  | 25 <sup>th</sup> Month | 7.50%               | Not Applicable  |
|  | 37 <sup>th</sup> Month | 6.00%               | Not Applicable  |
|  | 49 <sup>th</sup> Month | 5.00%               | Not Applicable  |
|  | 61th Month             | 2.50%               | Not Applicable  |
|  | 73rd Month             | 2.50%               | Not Applicable  |
| i) Life Participating Business             | 85th Month+            | 2.50%               | Not Applicable  |
| · -  | 13 <sup>th</sup> Month | 5.00% - 20.00%      | Not Applicable  |
|  | 25 <sup>th</sup> Month | 5.00% - 12.50%      | Not Applicable  |
|  | 37 <sup>th</sup> Month | 5.00% - 6.00%       | Not Applicable  |
|  | 49 <sup>th</sup> Month | 2.50% - 5.00%       | Not Applicable  |
|  | 61th Month             | 2.50%               | Not Applicable  |
|  | 73rd Month             | 1.25% to 2.5%       | Not Applicable  |
| ii) Life- Non-participating Policies       | 85th Month+            | 1.25% to 2.5%       | Not Applicable  |
| iii) Annuities- Participating policies     | Not Applicable         | Not Applicable      | Not Applicable  |
| iv) Annuities - Non-participating policies | Not Applicable         | Not Applicable      | Not Applicable  |
| v) Annuities- Individual Pension Plan      | Not Applicable         | Not Applicable      | Not Applicable  |
|  | 13 <sup>th</sup> Month | 12.50% - 52.50%     | Not Applicable  |
|  | 25 <sup>th</sup> Month | 5.00% - 22.50%      | Not Applicable  |
|  | 37 <sup>th</sup> Month | 5.00% - 15.00%      | Not Applicable  |
|  | 49 <sup>th</sup> Month | 5.00% - 15.00%      | Not Applicable  |
|  | 61th Month             | 5.00% - 15.00%      | Not Applicable  |
|  | 73rd Month             | 5.00% - 15.00%      | Not Applicable  |
| vi) Unit Linked                            | 85th Month+            | 5.00% - 15.00%      | Not Applicable  |
|  | 13 <sup>th</sup> Month | 0%-2.50%            | 0%-2.25%        |
|  | 25 <sup>th</sup> Month | 0%-2.50%            | 0%-6.00%        |
|  | 37 <sup>th</sup> Month | 0%-2.50%            | 0%-6.00%        |
|  | 49 <sup>th</sup> Month | 0%-17.00%           | 0%-12.00%       |
|  | 61th Month             | 0%-12.5%            | 0%-12.00%       |
| vii) Single Premium- (Life Non-            | 73rd Month             | 0% to 90%           | 0%-12.00%       |
| Par/Linked)                                | 85th Month+            | 0%-15%              | 0%-12.00%       |
| viii) Health Insurance                     | All Durations          | 2.5%-12.5%          | Not Applicable  |

<sup>\*</sup>Group Business is single premium and includes Group Credit Life. And Group Term Care only.

# 6. Expenses and Expense Inflation

Best estimate per policy maintenance expenses, claim expenses and investment expenses assumptions have been based on projected expenses when Insurer acquires a stable level of business. The best estimate assumptions are further increased by a MAD of 10% of best estimate. An assumption of 5.0% p.a. for expense inflation was used for projecting future expenses.

Additional expense provisions have also been set up to adequately cover maintenance expense overrun.

## 7. Bonus Rate

The future reversionary bonus rates assumed vary from 0.85% to 3.36% (Previous Year 0.95% to 3.61%) of sum assured and previously accrued reversionary bonuses. Future final bonuses assumed vary with duration and attaching reversionary bonus.

# 8. Reasonable Expectation

Provision has been made for future reversionary bonuses and final bonus consistent with the assumed valuation interest rate, benefit illustration, sales literature, terms and conditions in policy document and practices followed by other insurers in the industry.

# 9. Taxation and Shareholder Transfers

The tax rate assumed for valuation is 14.42% (Previous Year 14.42%) and shareholders share is taken to be 1/9th of cost of bonus i.e. 10% of distributed surplus.

FORM L-42: Valuation Basis (Life Insurance)

Insurer: DHFL Pramerica Life Insurance Company Limited

Registration No. 140; Date of Registration with the IRDAI: June 27, 2008

### 10. Free-look cancellations

Provisions are made for the additional payments that are required to be made in the event of cancellations during the free-look period. The free-look cancellation assumption is 6.0%(previous year: 5.0%) for non-participating endowment business, 8.0% (previous year: 5.0%) for individual term business, 8.0%(previous year: 8.5%) for participating business, 6.0%(previous year: 9.0%) for unit-linked life, 6.0%(previous year: 4.0%) for Group credit Life, 0.5% for Group Term Care (new product) and 1% for non par health (new product)

### 11. Basis of provisions for Incurred but Not Reported (IBNR)

Run-off triangle method has been used to set appropriate provision for IBNR. For Group Term Care and Group Health there is lack of experience. IBNR for these lines of business has been calculated as expected death outgo based on delay experience.

### D. Change in Valuation Methods or Bases

Valuation assumptions have been revised.

### E. Actuarial Valuation Method

Reserves in respect of Unit- Linked product consists of two components- Unit Reserve and Non- Unit reserve. Unit Reserve for all the unit-linked products is the number of units in each of the funds multiplied by their published unit price as at the valuation date.

For Non Linked Individual Business and for Non-unit reserve for Linked Business actuarial liabilities have been determined using the gross premium valuation method. Non-unit reserves held by the Company, in respect of linked business, are higher of the GPV and UPR in respect of monthly risk charges at product level.

For Single Premium Group Credit Life business and Group Term Care, the reserve has been determined using gross premium method. For yearly renewable group term product, reserve held is equal to the unearned premium. Amount of reinsurance ceded has been considered for group business

For traditional critical illness rider and traditional accidental death benefit rider, reserves have been held as the higher of gross premium reserve and unearned premium reserve.

Additional reserves are held for maintenance expense overrun, closure to new business one year after valuation date scenario, Extra mortality risk, Free look Cancellation, Lapse policies that can be reinstated, paid up policies that can be revived, data inaccuracy, IBNR, Claim in payment, resilience reserves, cost of guarantee and Early Surrender Value Reserves.

Place: Gurgaon Name and Signature of Appointed Actuary
Date: 8<sup>th</sup> August 2017 (Ajay Chaturvedi)